

# The Economic Problem

## The Economic Problem

How do we best satisfy unlimited needs and wants with finite resources?

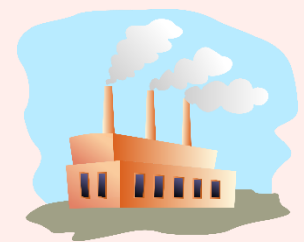
## Economic Resources



Labour



Land



Capital



Entrepreneurship

Scarcity of Resources

## Economic Trade-off

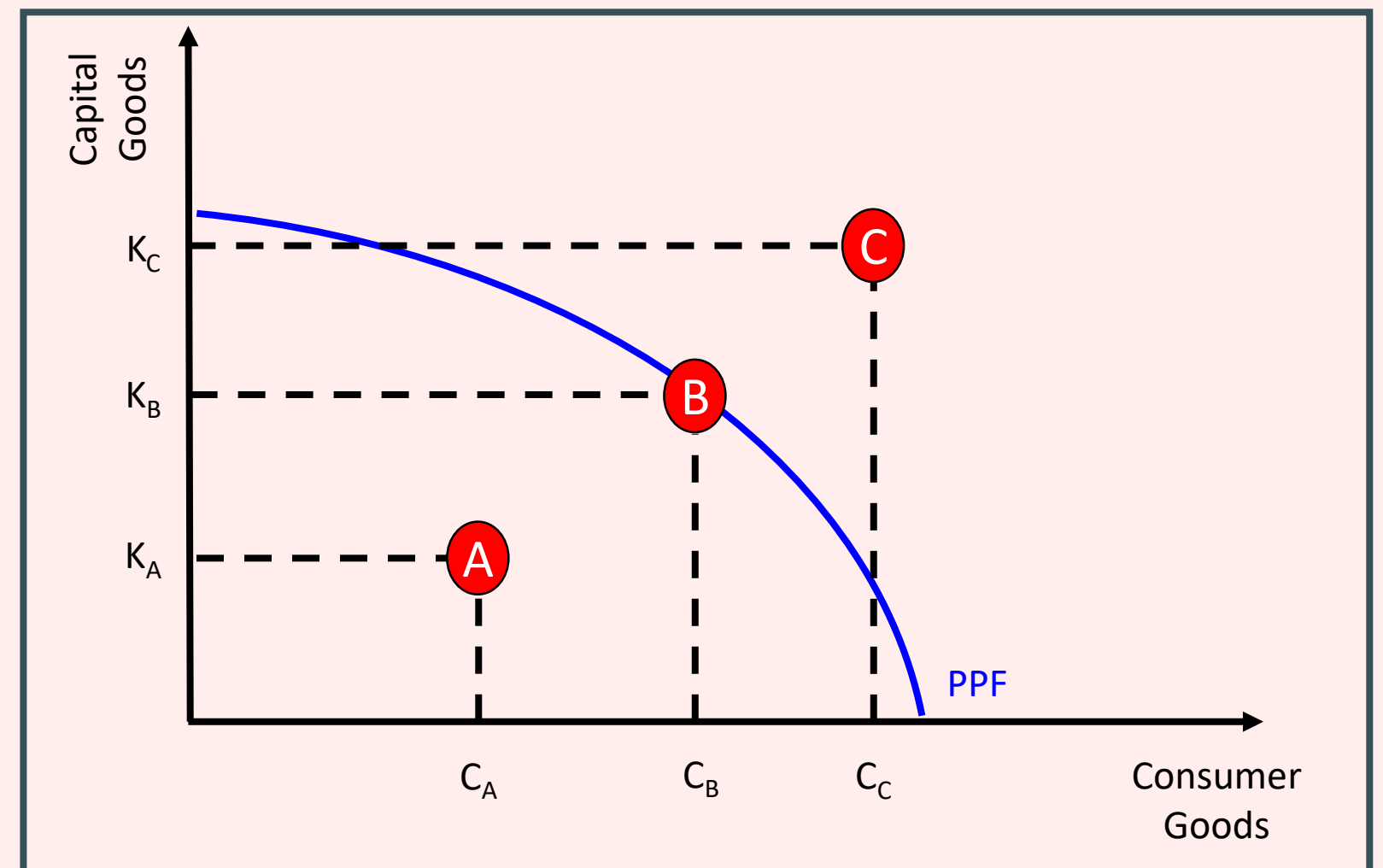
What goods should be produced?

How the goods should be produced?

Who receives the goods?

Opportunity Cost

## Production Possibilities Frontier



A

Productively Inefficient

B

Productively Efficient

C

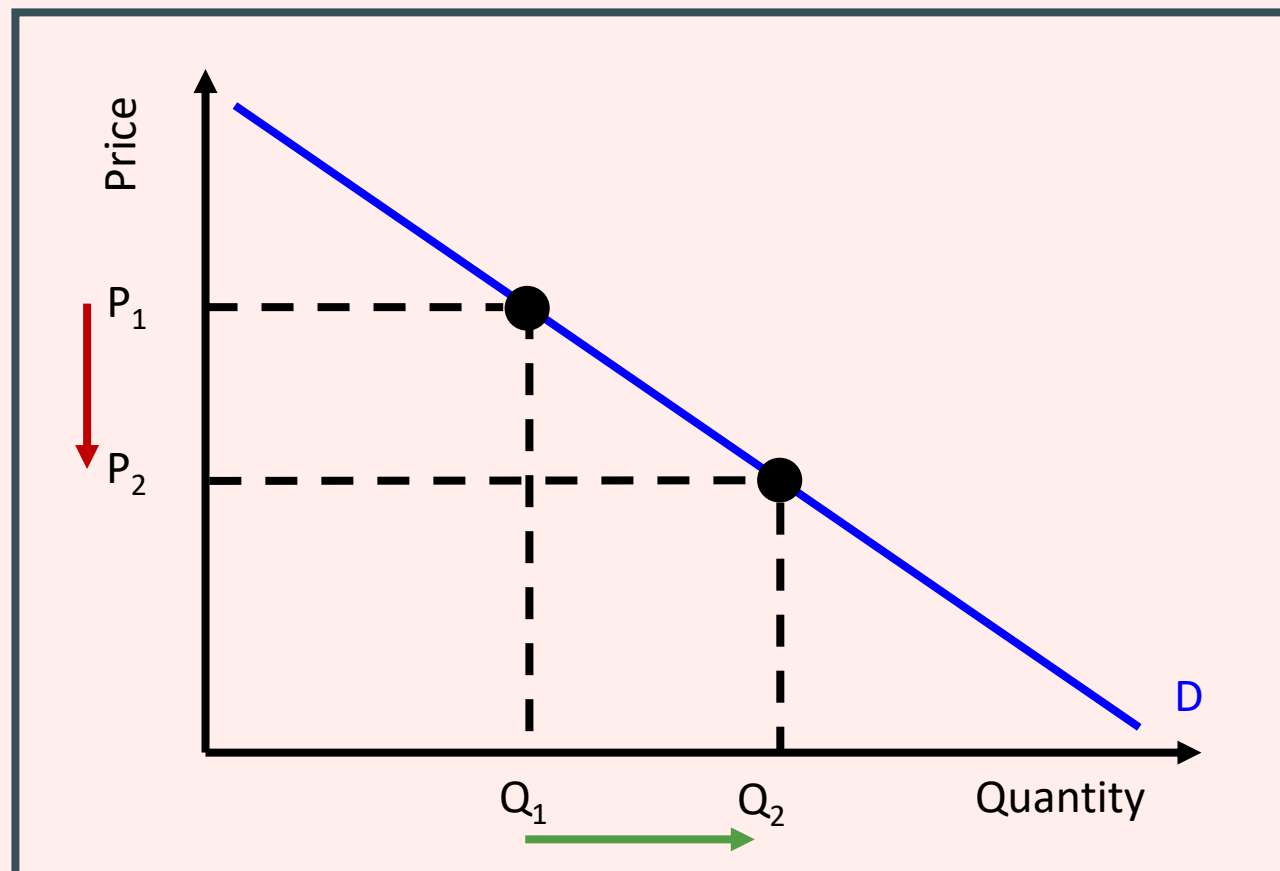
Infeasible

# Demand Curves

## Demand

Quantity of a good or service that consumers are willing to buy at any given price.

### Demand Curve Movement



### Law of Demand:

Price

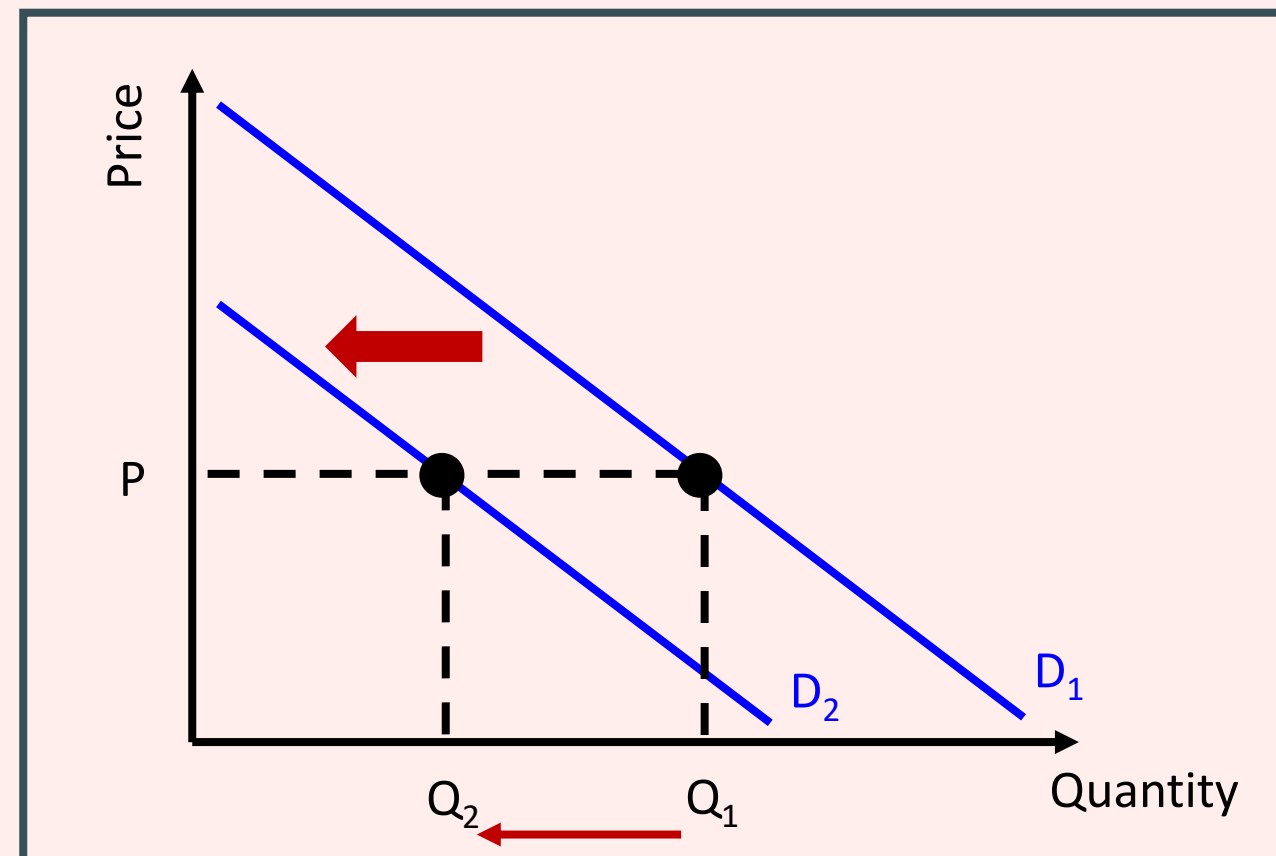


Demand



Inverse Relationship

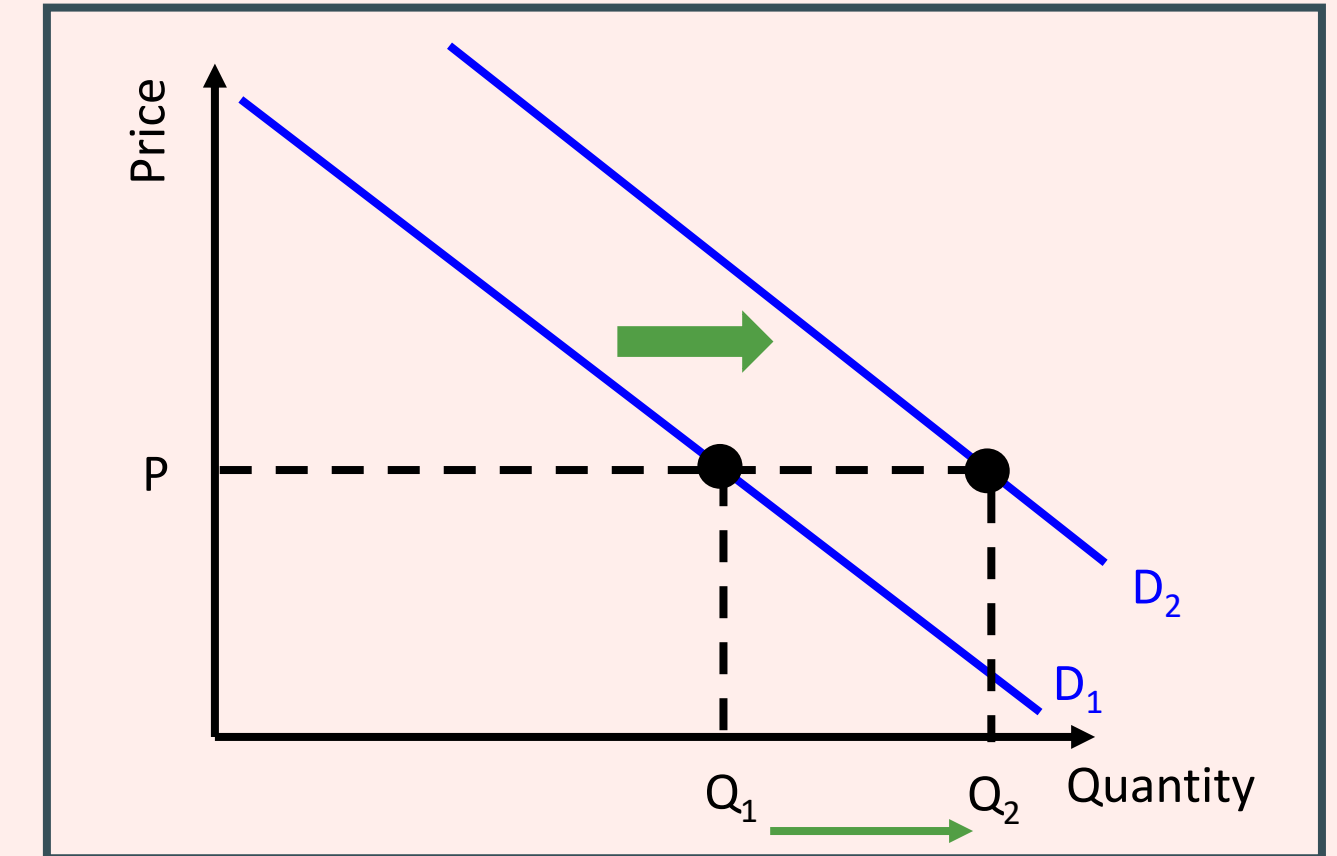
### Inwards Shift



### Causes:

▼	Level of Income
▼	Substitute Price
▲	Compliment Price
▲	Direct Taxation
▼	Population Size

### Outwards Shift



### Causes:

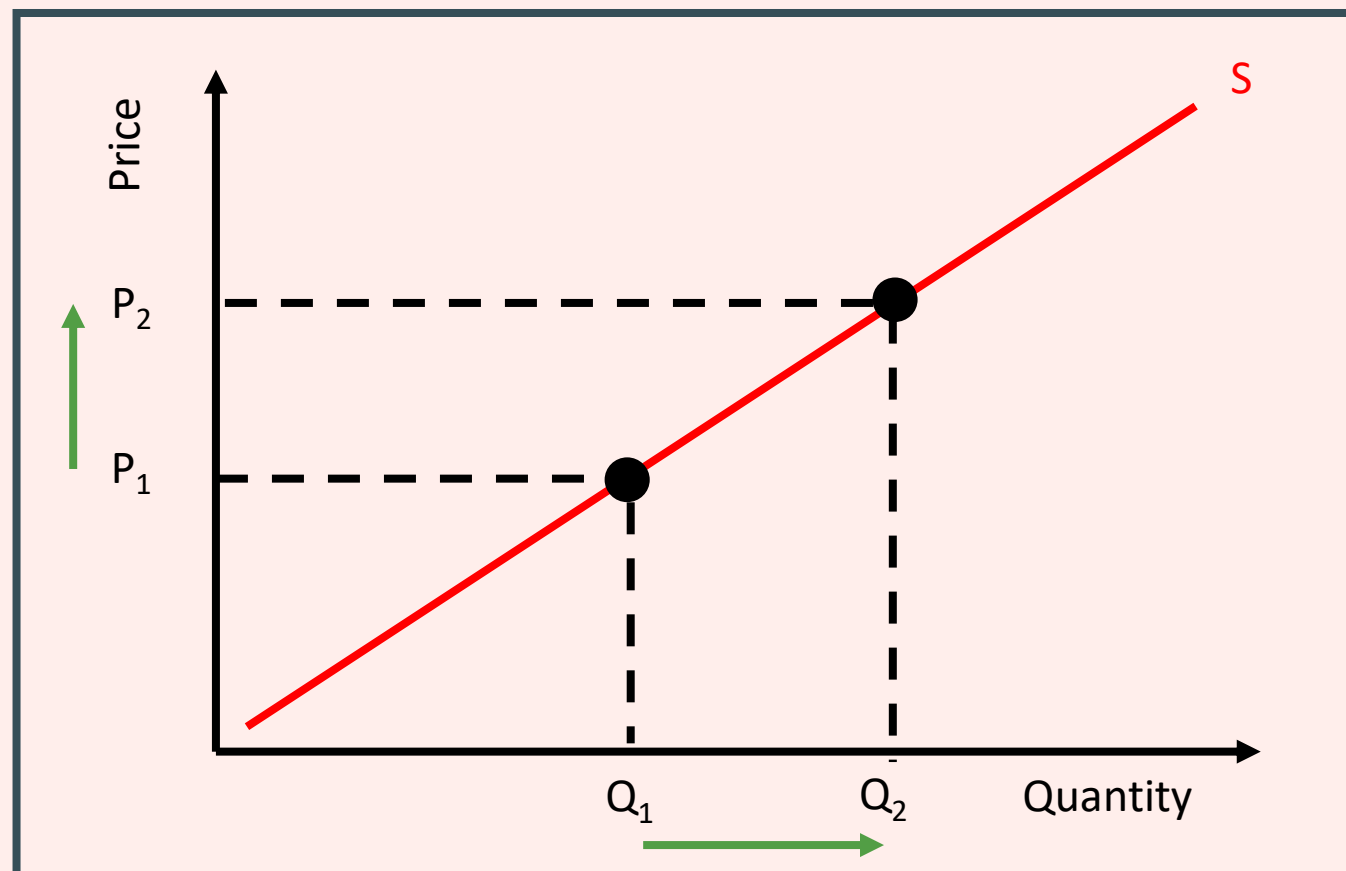
▲	Level of Income
▲	Substitute Price
▼	Compliment Price
▼	Direct Taxation
▲	Population Size

# Supply Curves

## Supply

Quantity of a good or service that producers are willing to produce at any given price.

### Supply Curve Movement



#### Profit Motive:

Price



Supply

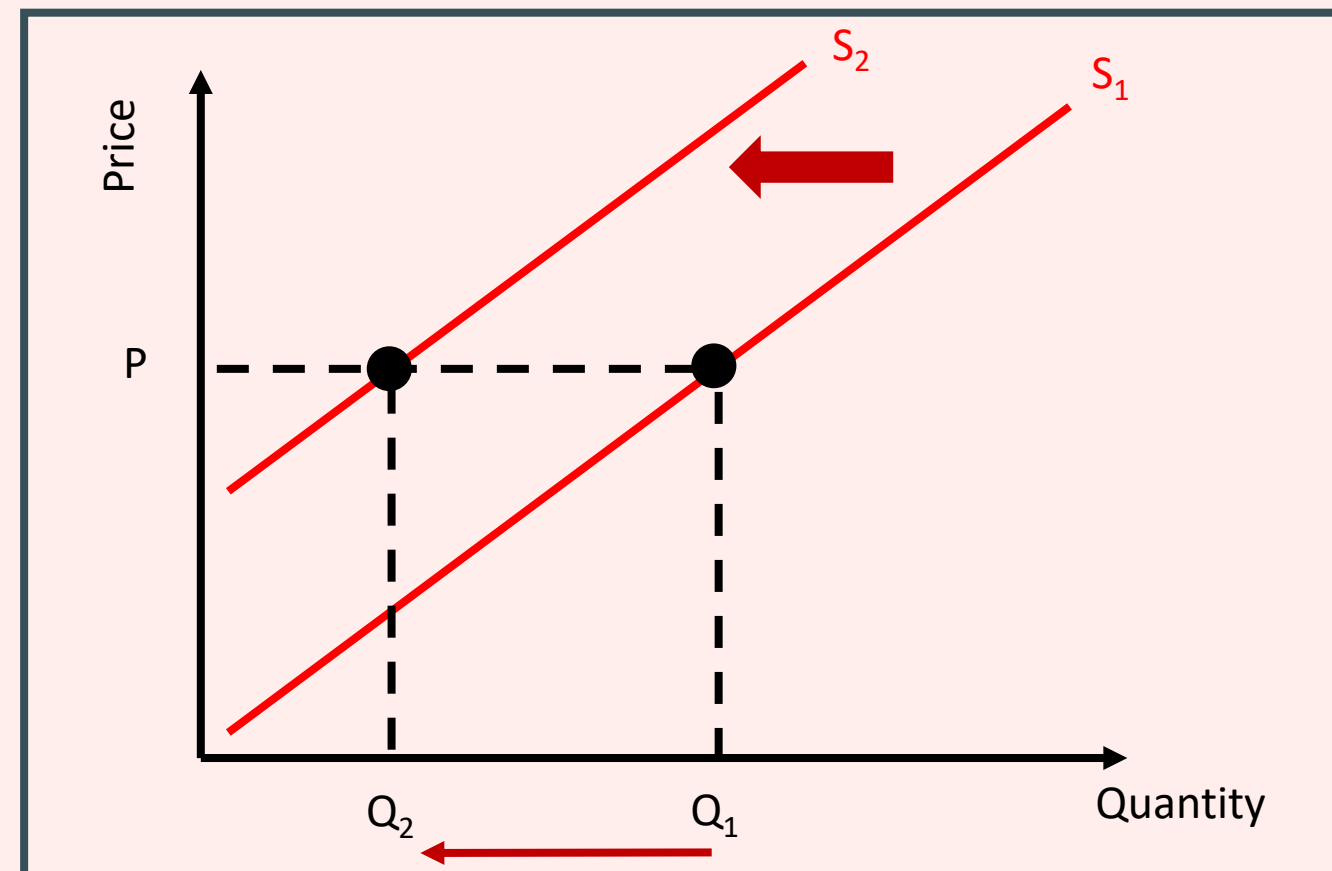


Profits



Positive Relationship

### Inwards Shift



#### Factors:



Production Costs



Technology



Availability of Inputs

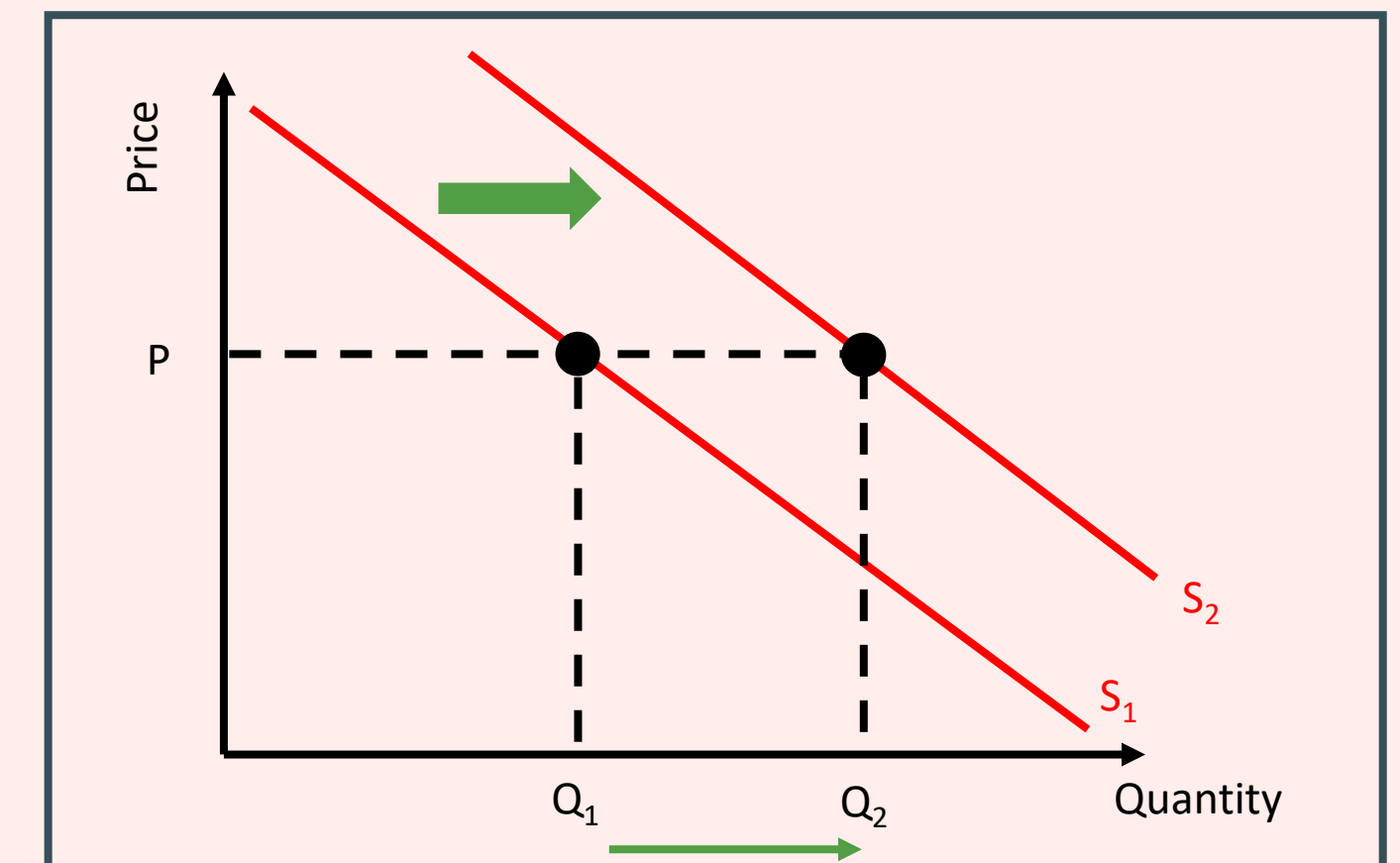


Indirect Taxation



Value of Subsidies

### Outwards Shift



#### Factors:



Production Costs



Technology



Availability of Inputs



Indirect Taxation



Value of Subsidies

# Price Elasticity of Demand (PED)

**PED** — The responsiveness of the quantity demanded of a good or service to a change in the price.

**Formula** — 
$$PED = \frac{\text{Percentage Change in Quantity Demanded}}{\text{Percentage Change in Price}}$$

## PED Values

PED Value	Demand
0	Perfectly Inelastic
$0 > PED > -1$	Inelastic
-1	Unit Elastic
$-1 > PED > -\infty$	Elastic
$-\infty$	Perfectly Elastic

Substitutability of the Good

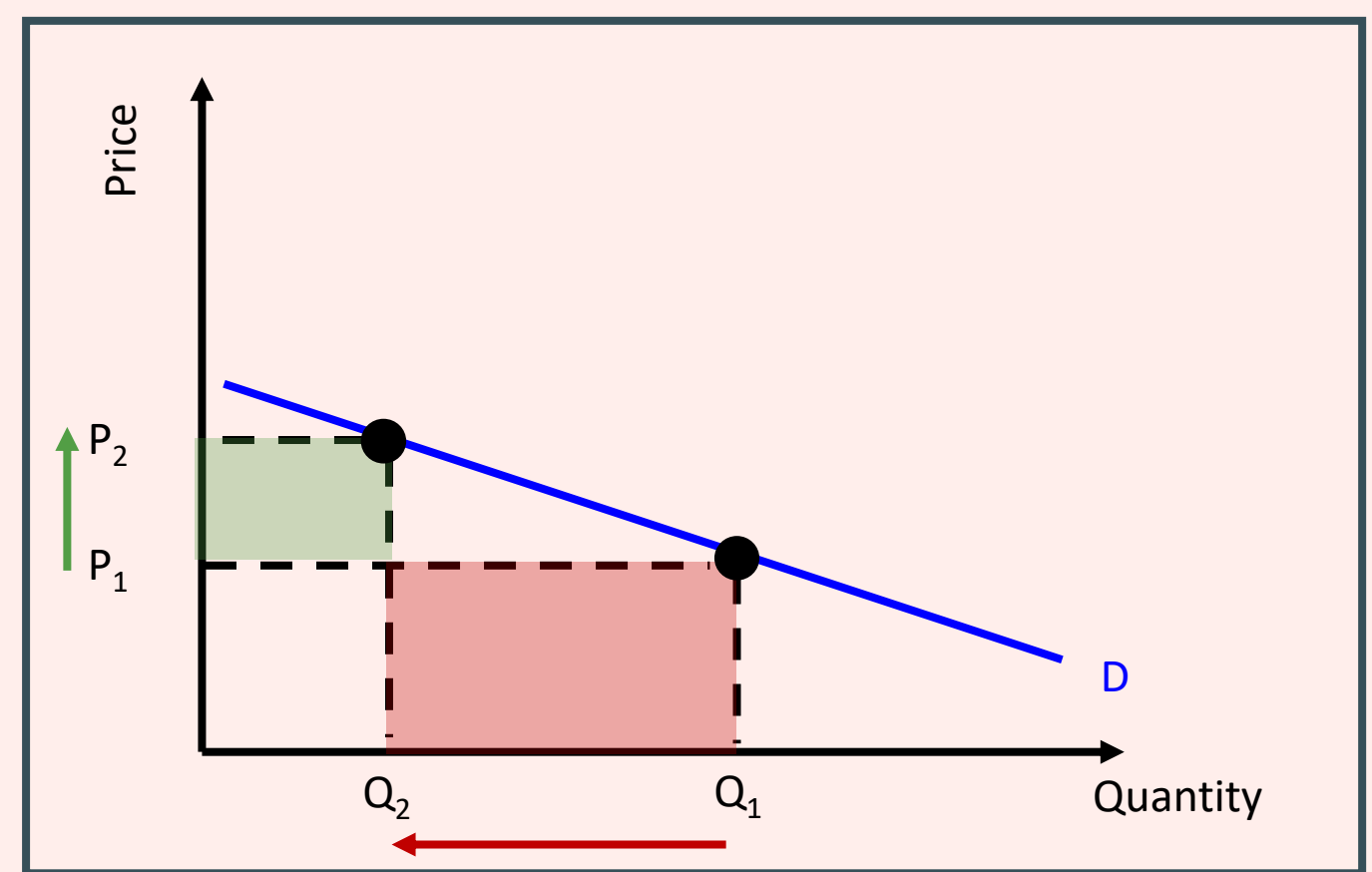
Necessity of the Good

Short-run vs. Long-run

Proportion of Income

Specific Market Conditions

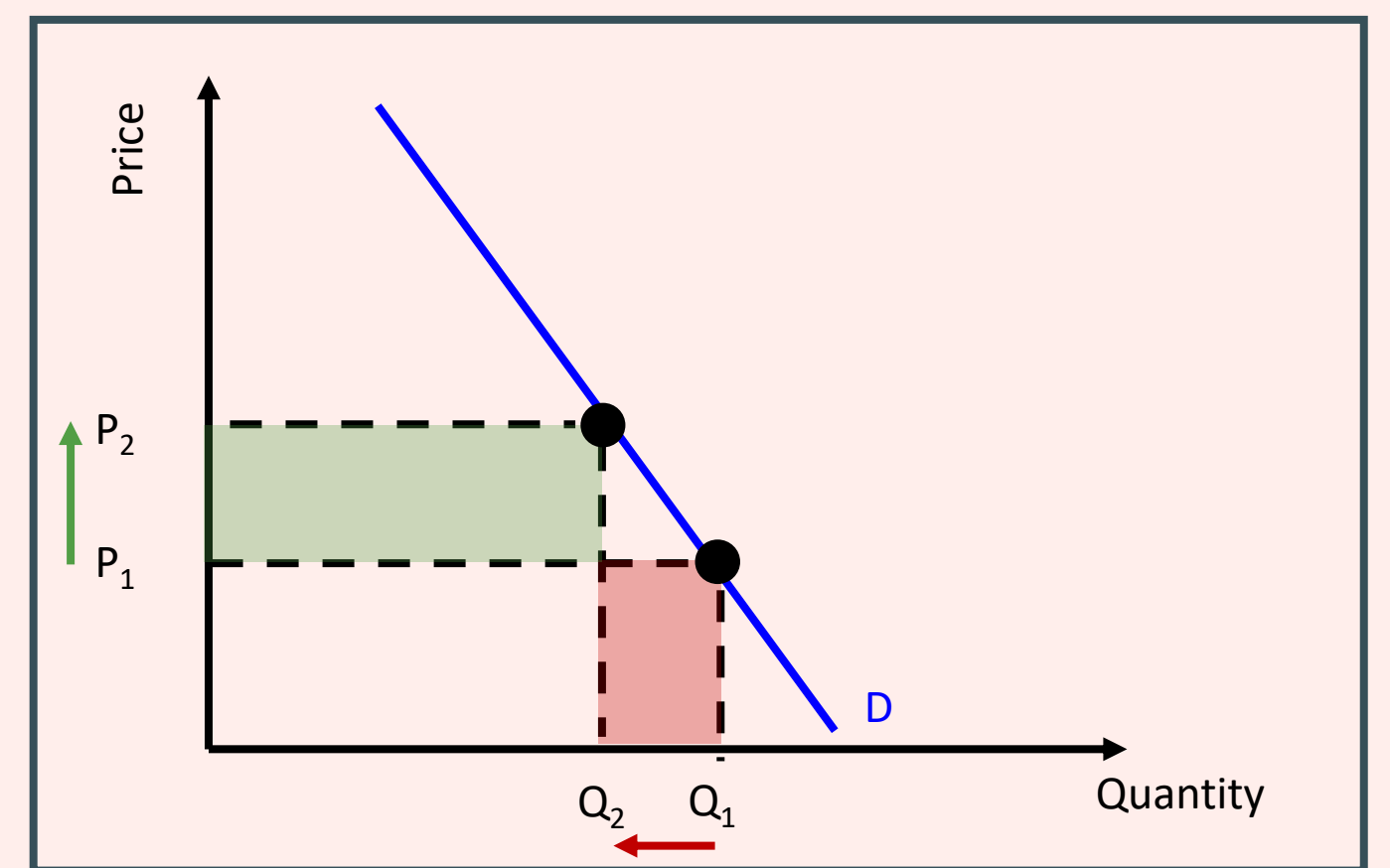
## Elastic Demand



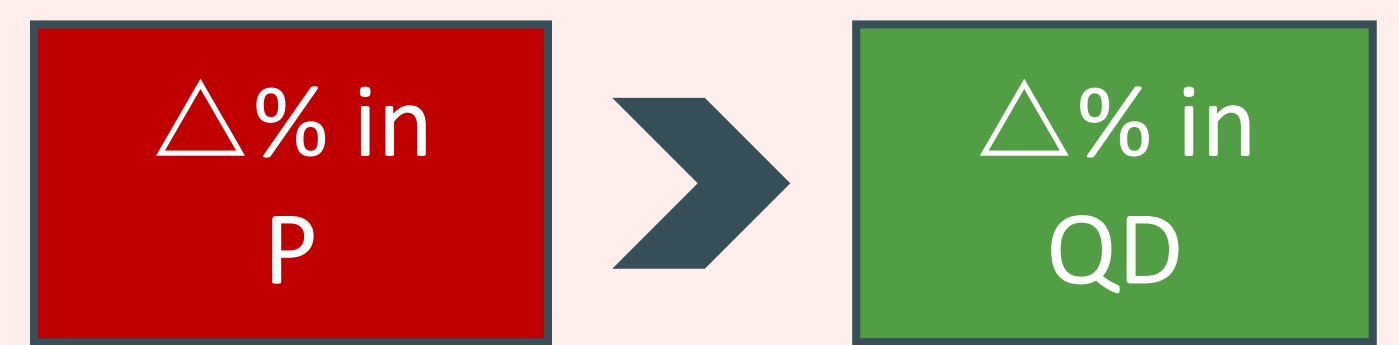
PED Value < -1:



## Inelastic Demand



PED Value > -1:



# Price Elasticity of Supply (PES)

PES

The responsiveness of the quantity supplied of a good or service to a change in the price.

Formula

$$PES = \frac{\text{Percentage Change in Quantity Supplied}}{\text{Percentage Change in Price}}$$

## PES Values

PES Value	Supply
0	Perfectly Inelastic
$0 < PES < 1$	Inelastic
1	Unit Elastic
$1 < PES < \infty$	Elastic
$\infty$	Perfectly Elastic

Level of Spare Capacity

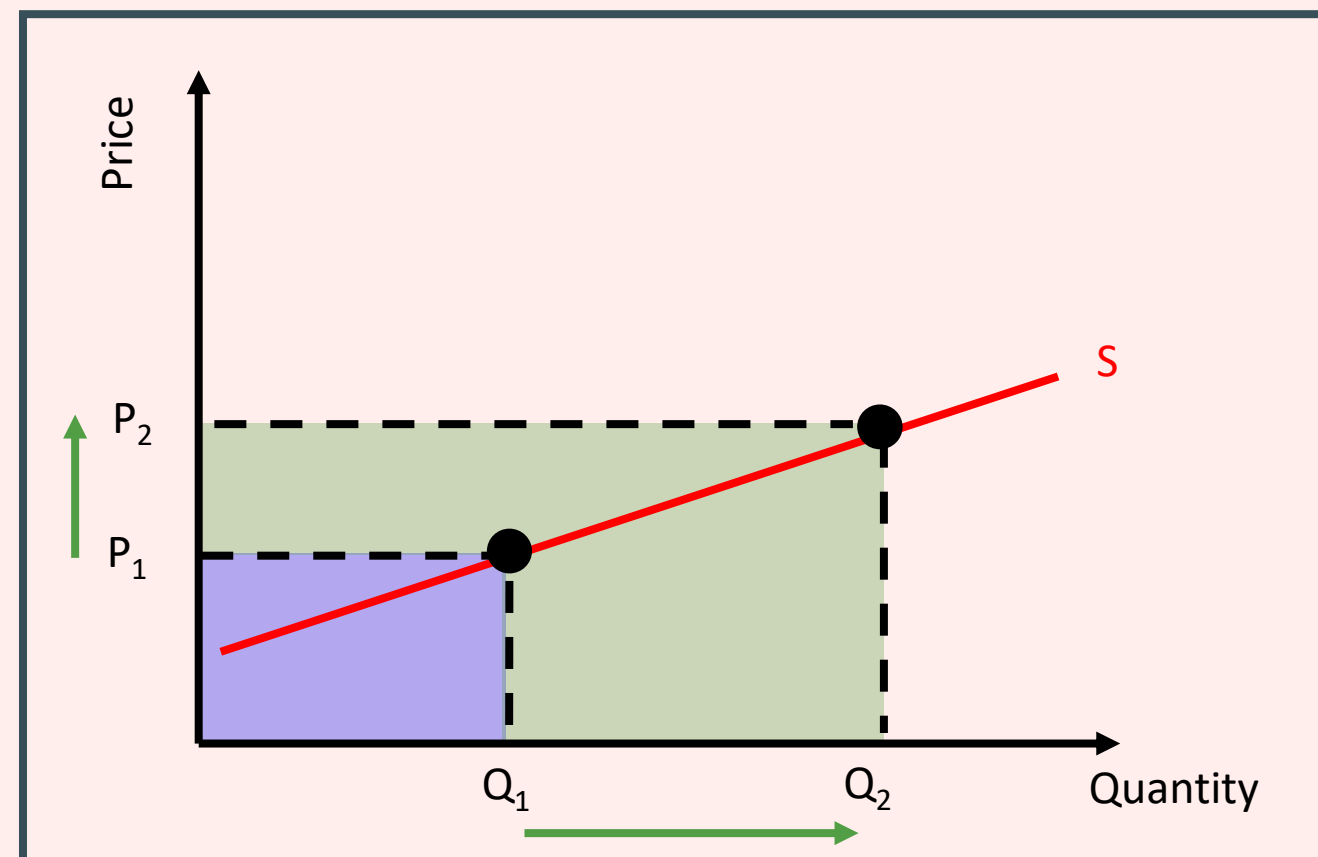
Ease/Cost of Factor Substitutability

Short-run vs. Long-run

Inventory Stock Levels

Market Structure

## Elastic Supply



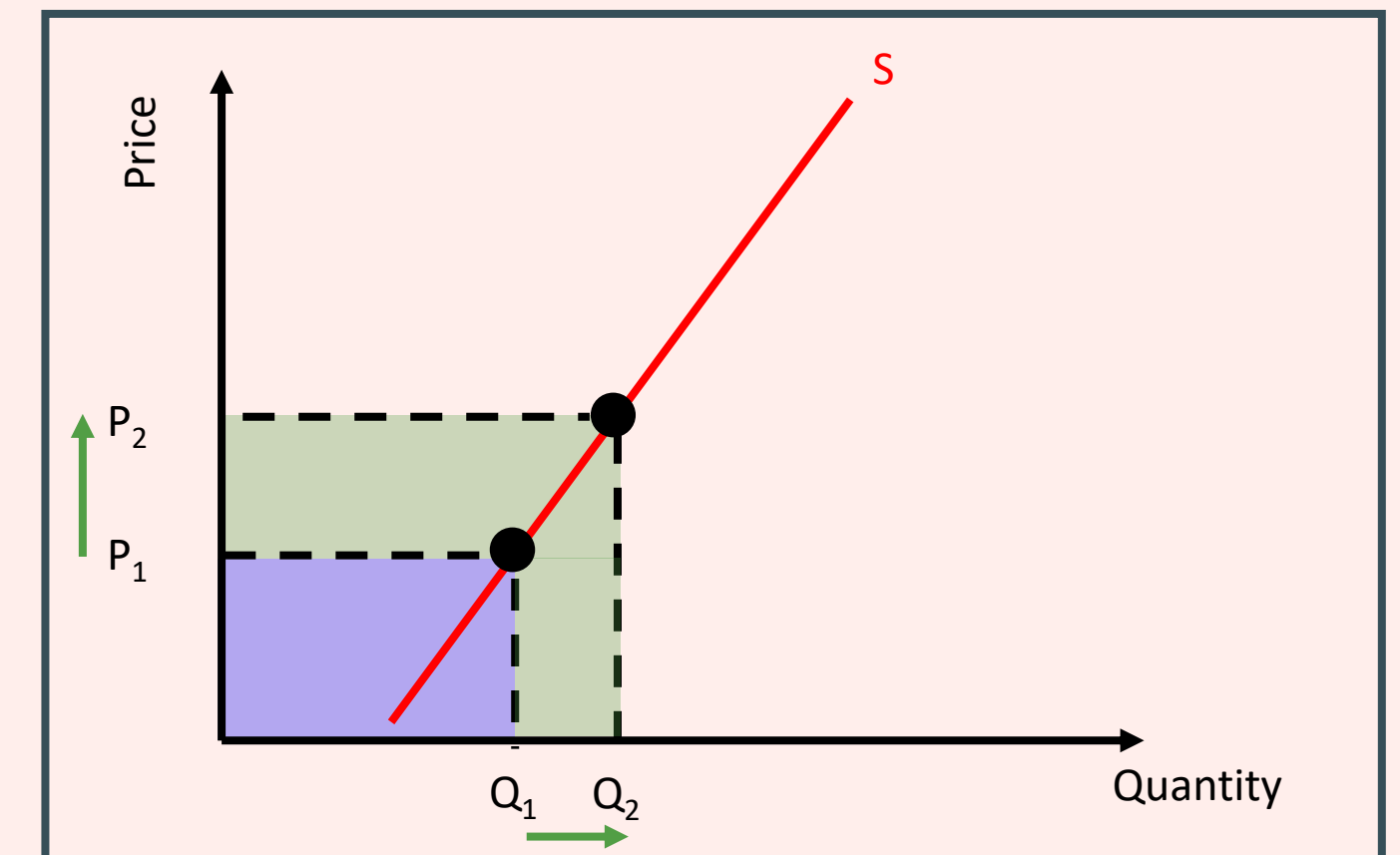
PES Value > 1:

△% in  
QS



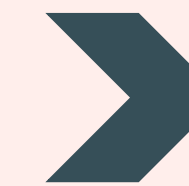
△% in  
P

## Inelastic Supply



PES Value < 1:

△% in  
P



△% in  
QS

# XED and YED

## Income Elasticity of Demand (YED)

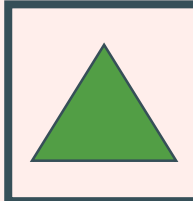
The responsiveness of the quantity demanded of a good or service to a change in income.

$$YED = \frac{\Delta\% \text{ in Quantity Demanded}}{\Delta\% \text{ in Income}}$$

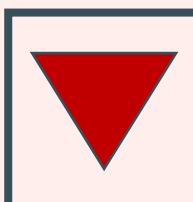
Inferior  
Good

$$YED < 0$$

Income



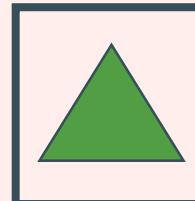
Demand



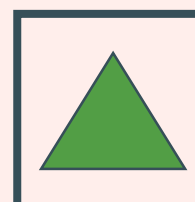
Normal  
Good

$$0 < YED$$

Income



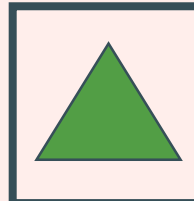
Demand



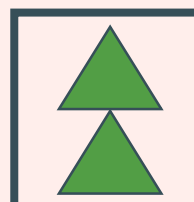
Luxury  
Good

$$YED > 1$$

Income



Demand



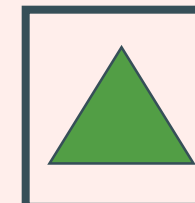
## Cross Elasticity of Demand (XED)

The responsiveness of the quantity demanded of a good or service to a change in the price of another good or service.

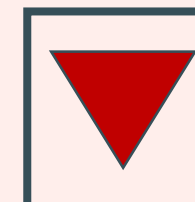
$$XED = \frac{\Delta\% \text{ in Quantity Demanded of Good B}}{\Delta\% \text{ in Price of Good A}}$$

Negative XED (-)

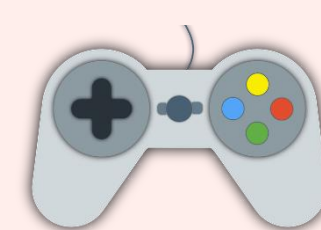
Good A Price



Good B Demand



Compliments

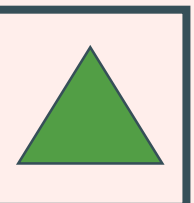


AND

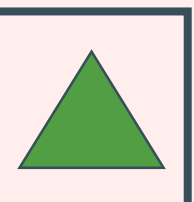


Positive XED (+)

Good A Price



Good B Demand



Substitutes



OR



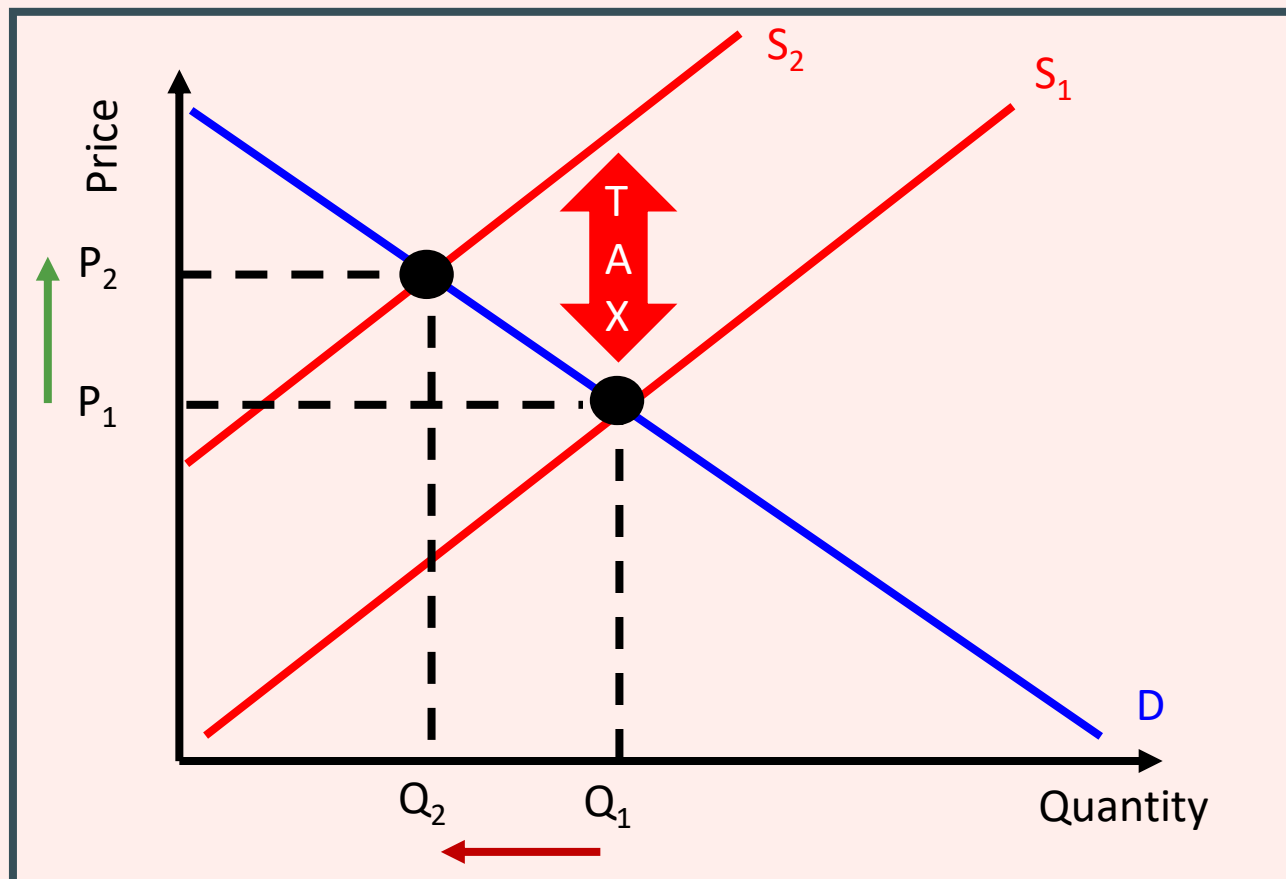
# Indirect Taxes

Indirect Taxation

Taxes imposed by the government upon the purchase of goods and services.

## Specific (Unit) Tax

E.g. Excise Duties

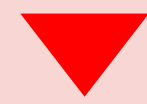


Tax per unit is the vertical distance between supply curves

Price

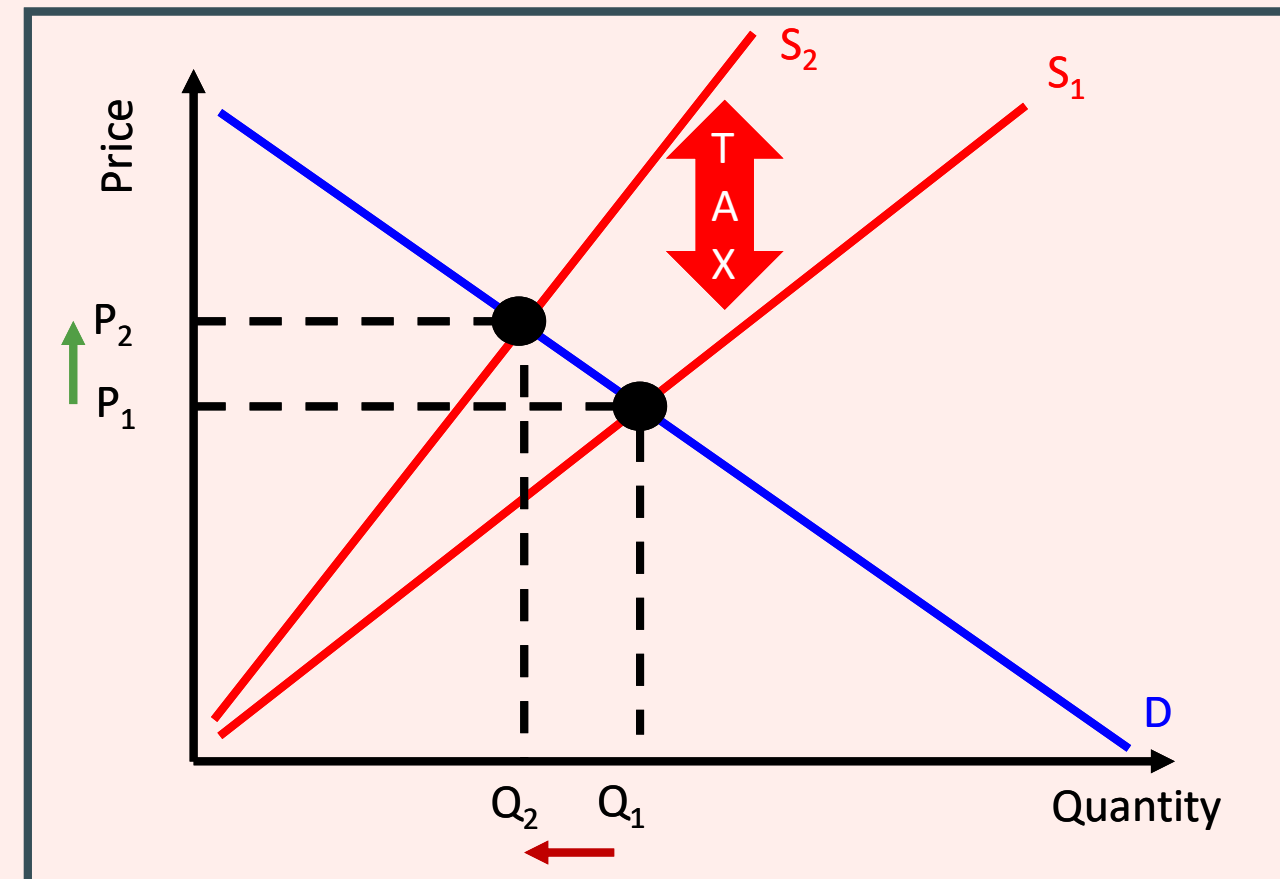


Quantity



## Ad Valorem Tax

E.g. Value Added Tax

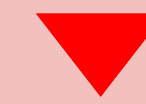


Absolute value of tax increases as price of product increases

Price

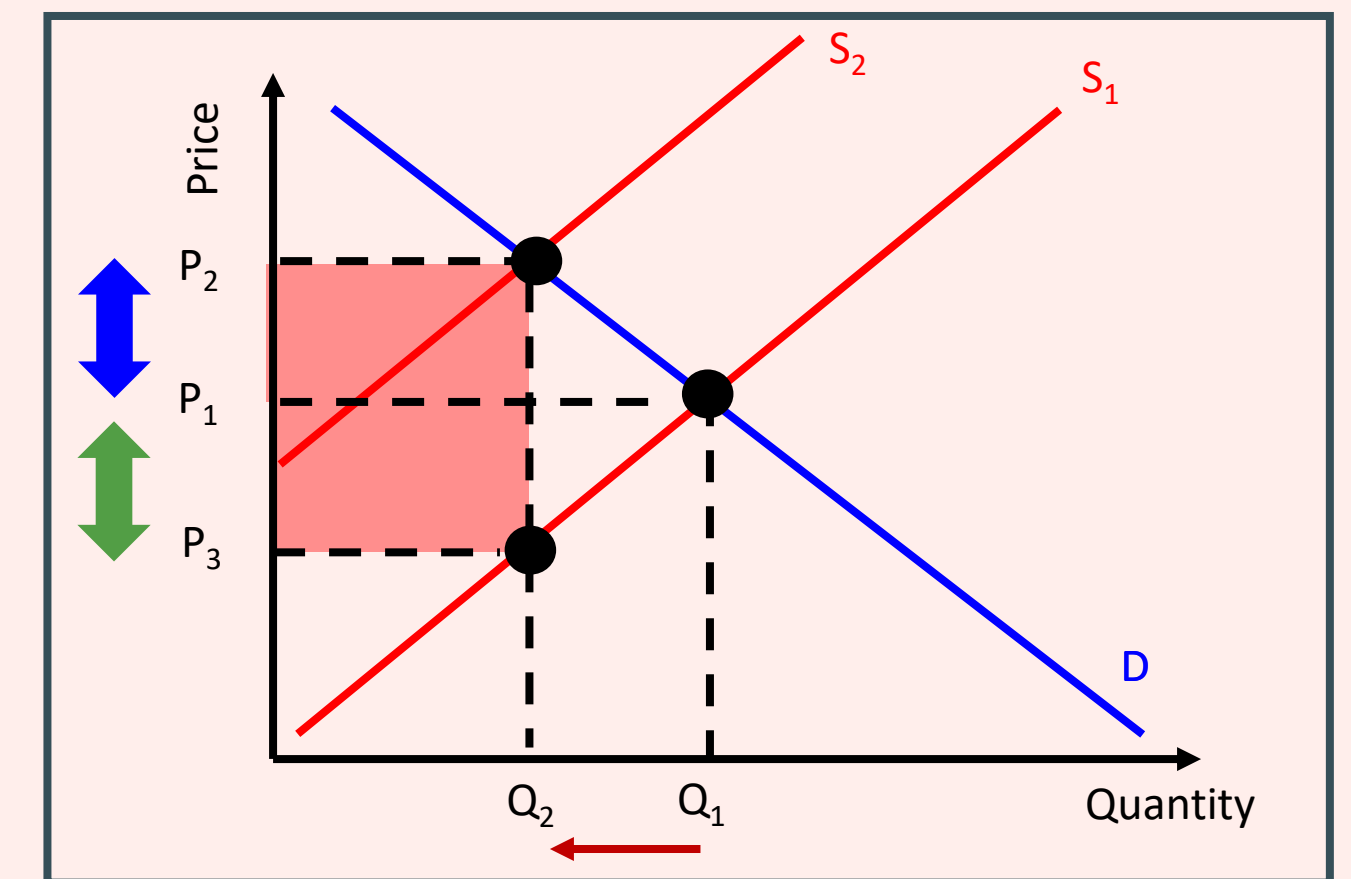


Quantity



## Incidence of Tax

Tax Burden



Consumer Incidence

Producer Incidence

Govt. Tax Revenue

Elasticity?

# Subsidies

## Subsidies

Fixed payments made by the government to producers, to help reduce the cost and price of a good or service.

### Subsidy Examples



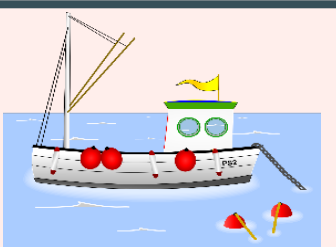
Rail Travel Subsidies



Renewable Energy Subsidies



Farming Subsidies

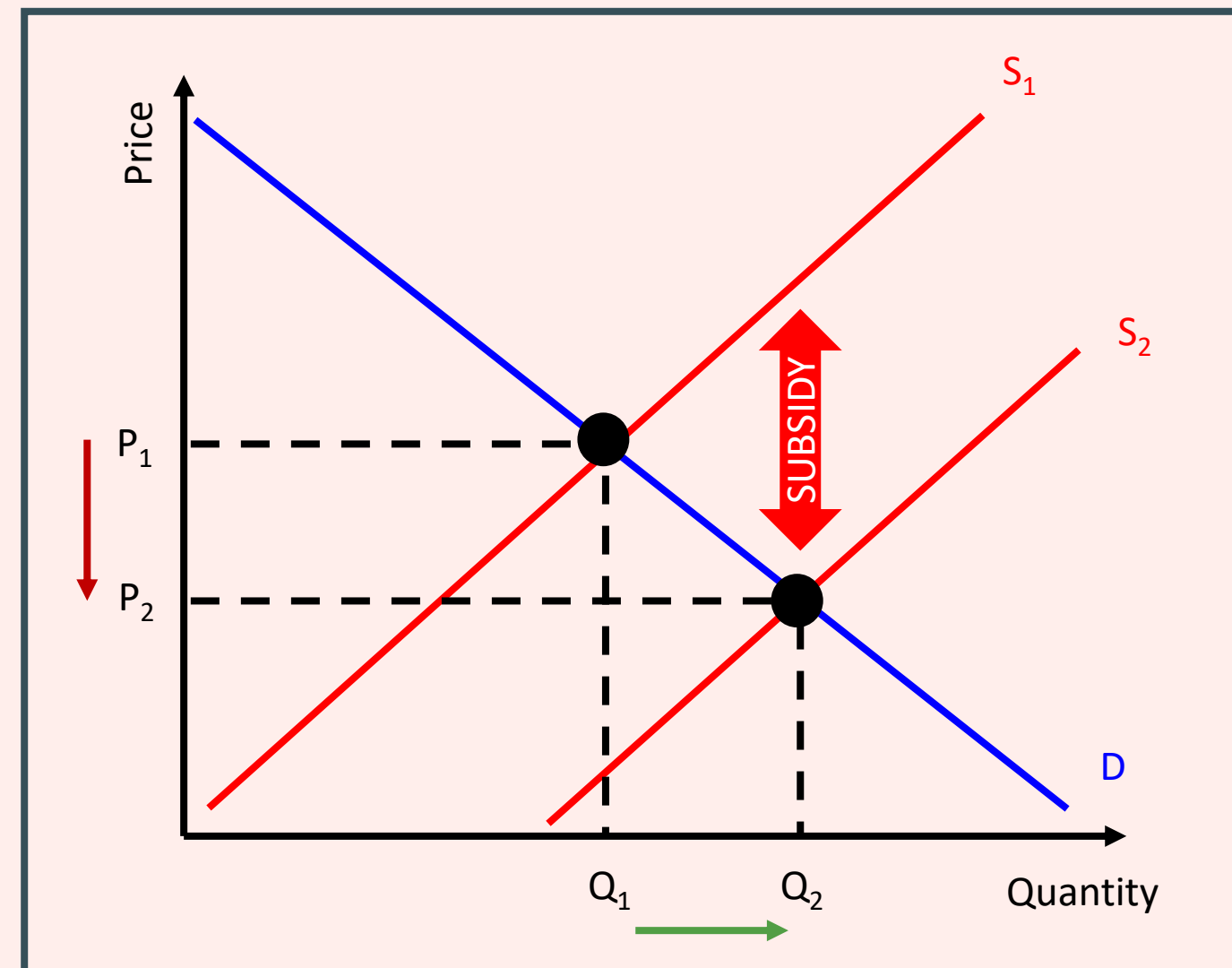


Fishery Subsidies



Childcare Subsidies

### Effect of a Producer Subsidy



Vertical distance represents value of per unit subsidy

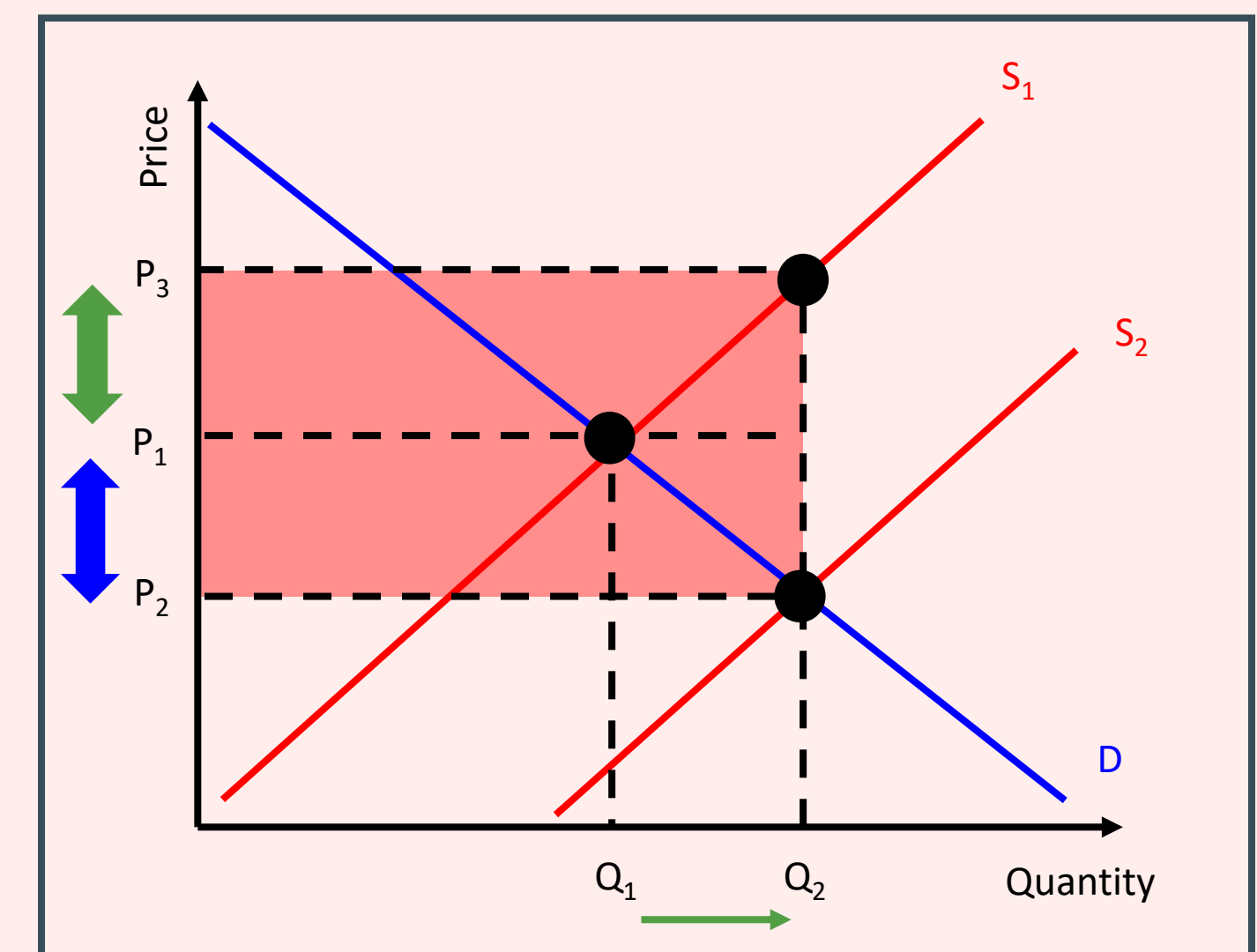
Price



Quantity



### Incidence of Subsidy



Consumer Benefit

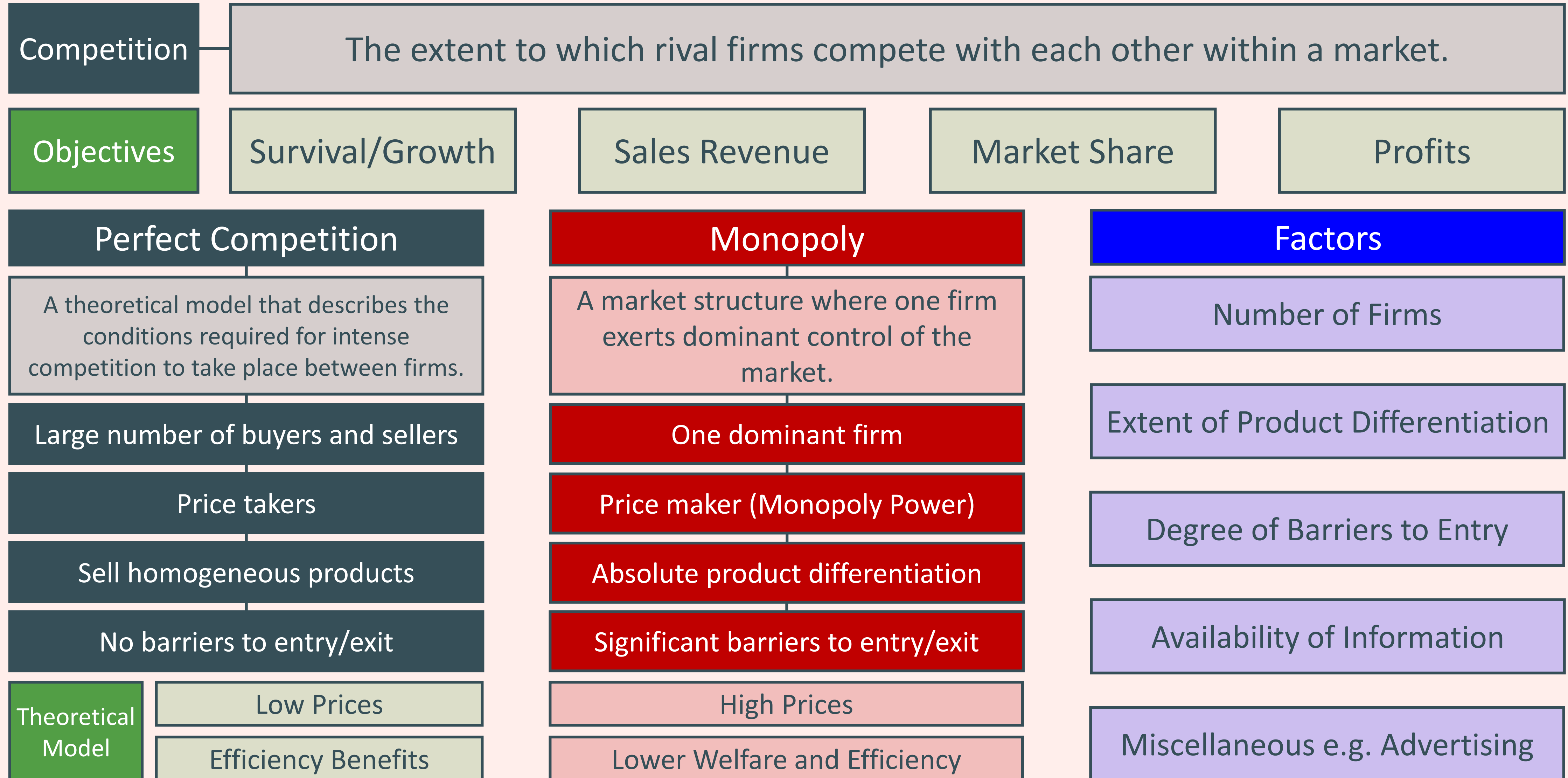
Producer Benefit

Govt. Subsidy Cost

Elasticity?



# The Theory of Competition



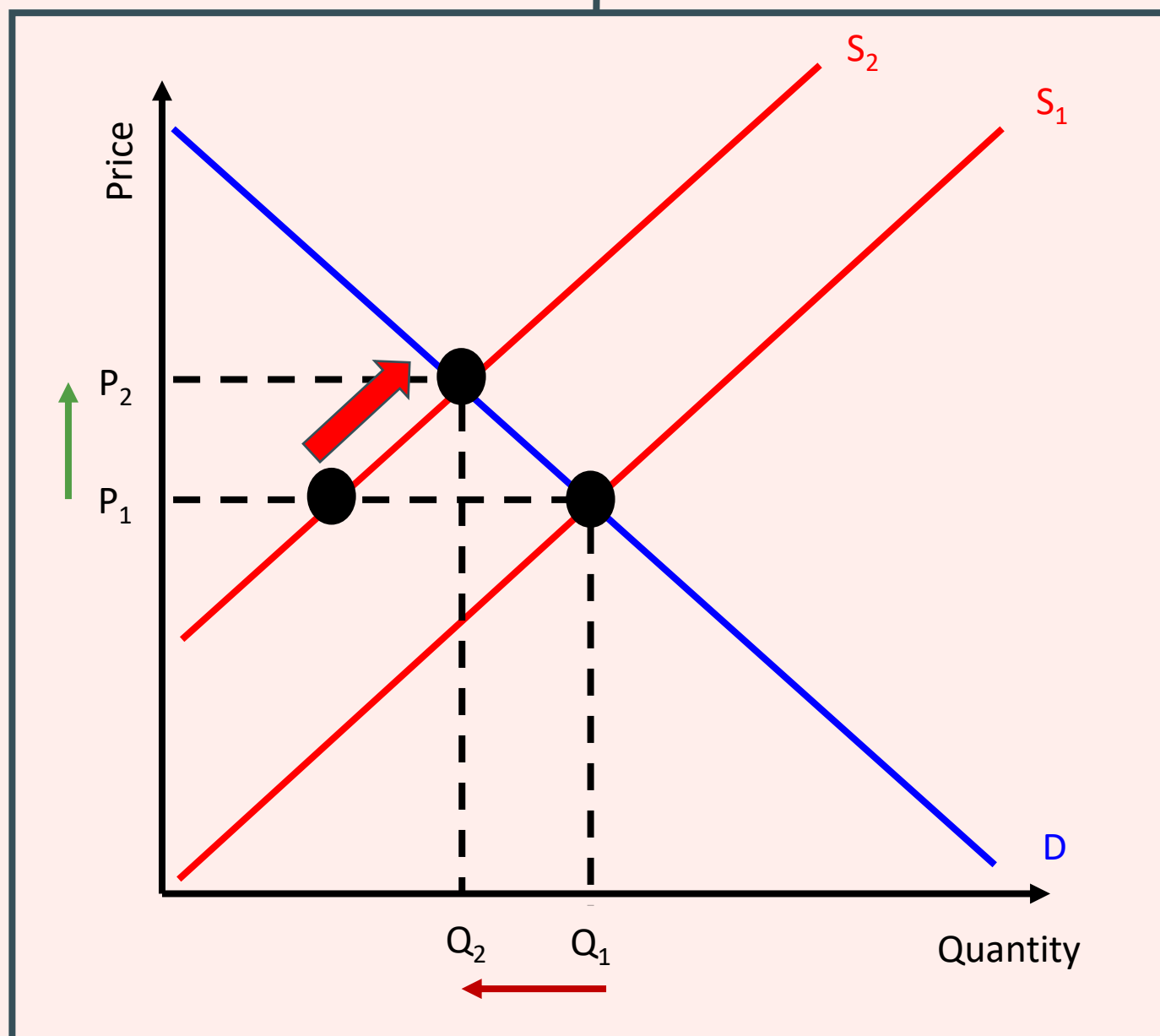
# The Price Mechanism

## The Price Mechanism

How the interaction of demand and supply determine the price and quantities of the goods that get produced.

### Incentive Function

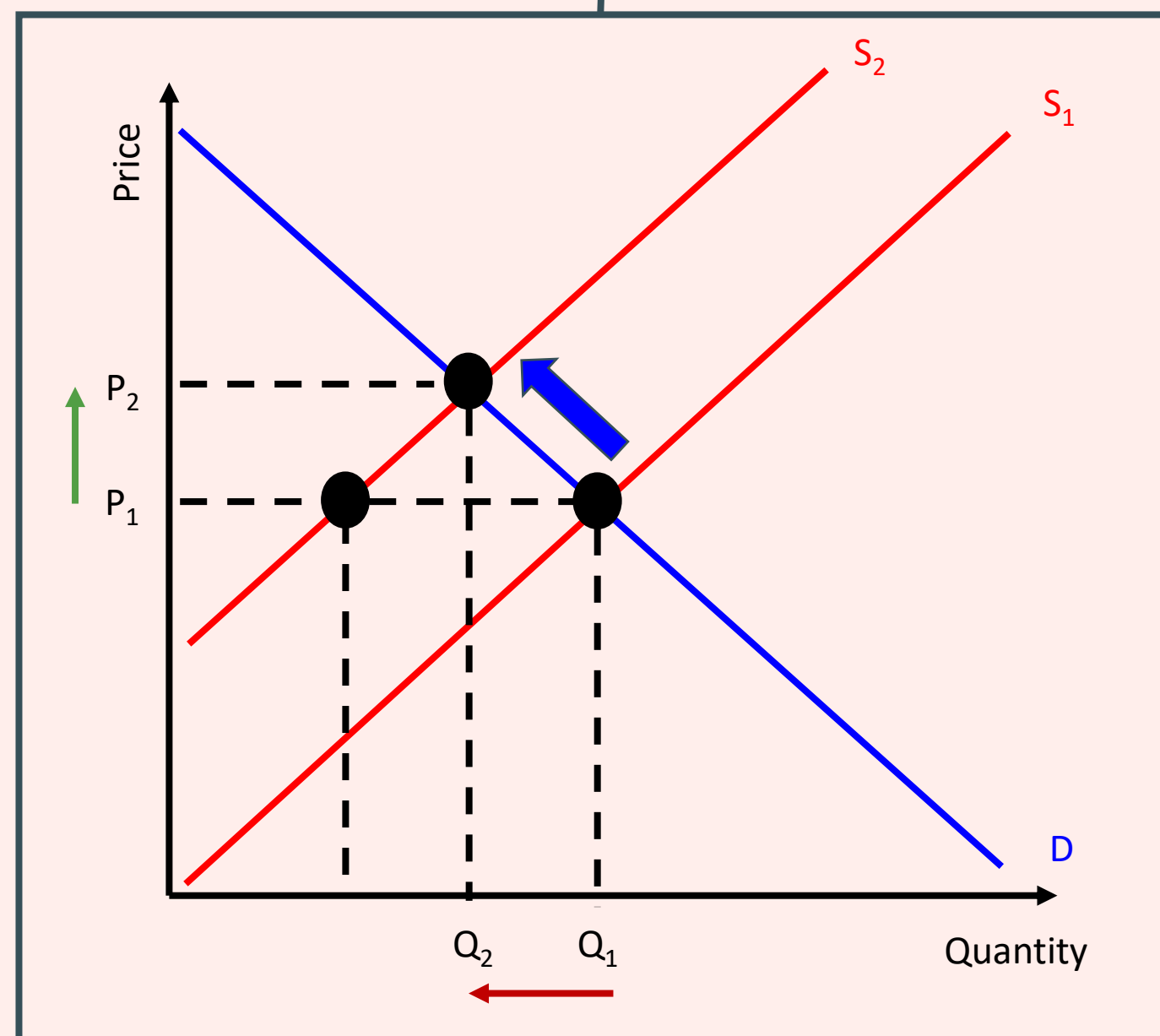
Prices provide economic agents with incentives to alter their behaviour.



Higher price **incentivises** firms to provide more

### Rationing Function

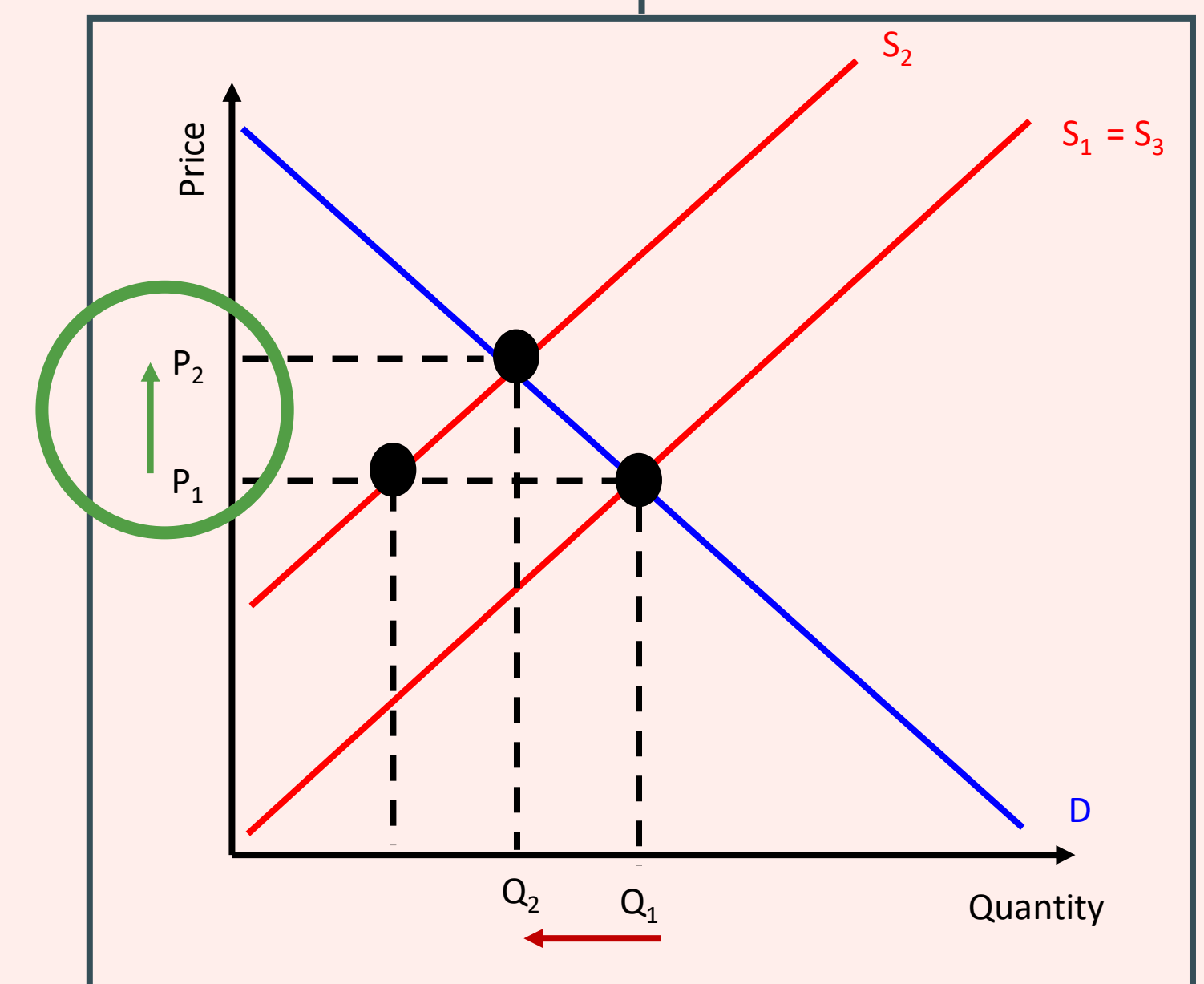
Prices allocate economic resources which are in finite supply.



Higher price **ration**s lower supply by forcing some consumers out of market

### Signalling Function

Prices signal information to economic agents about a specific market.



Higher price **signals** to all agents the change in market conditions

# Public Goods


Public Goods

Goods that are non-rival and non-excludable and likely to be underprovided by the market.

## Examples



Lighthouse



Flood Barriers

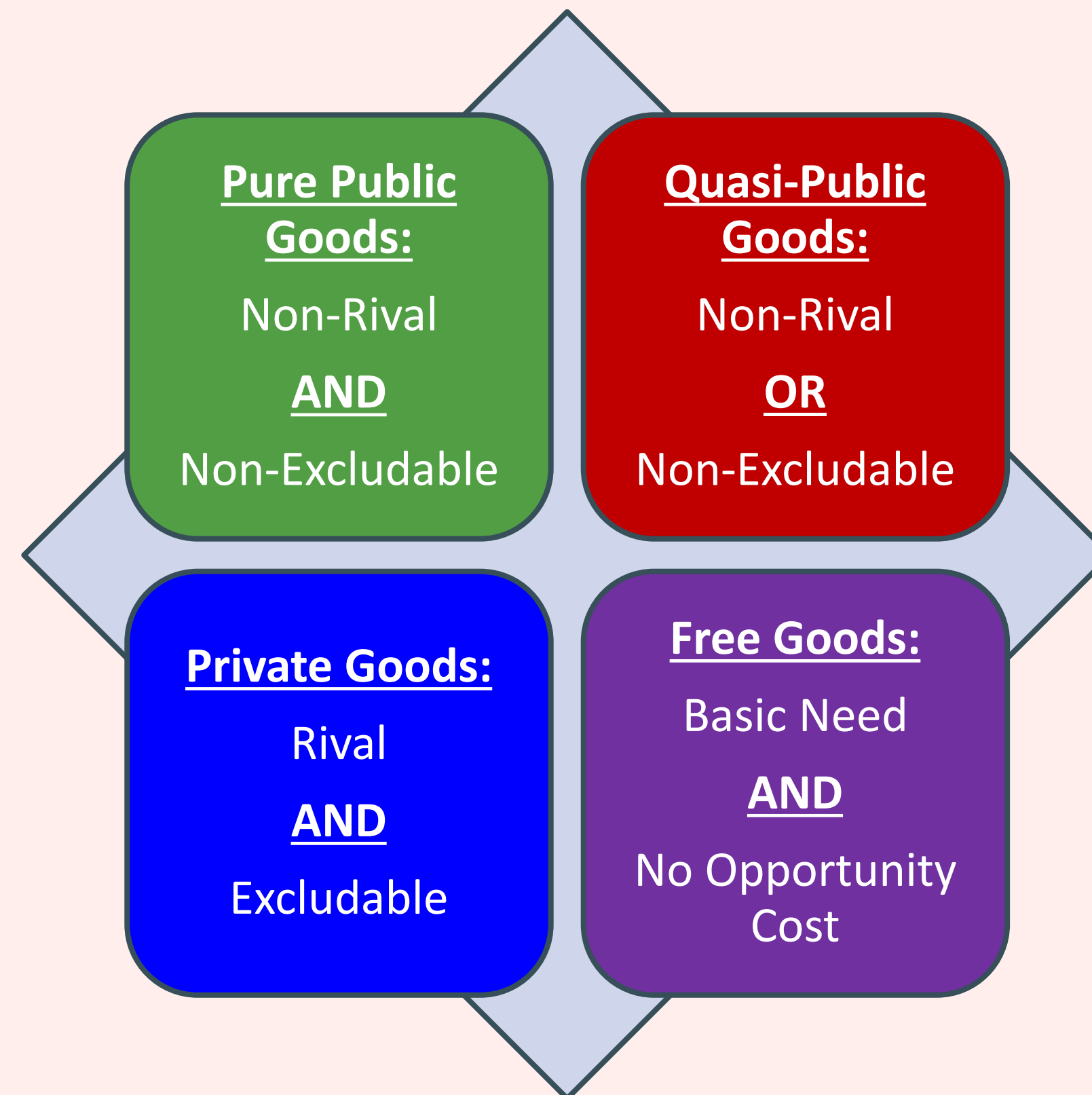


National Defence



Roads/Motorways

## Goods Spectrum



## Characteristics

### Non-Excludability

No person can be excluded from the benefit of the good.

### Non-Rival

Consumption by one person does not affect consumption ability of others.

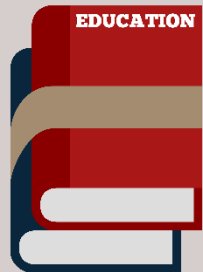
Characteristics ensure no effective demand for the good from the market.

## Free-Rider Problem

# Positive Externalities

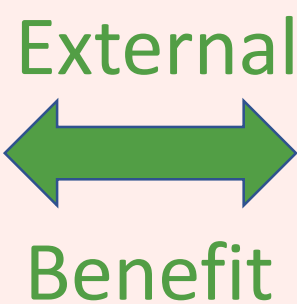
## Positive Externalities

A benefit enjoyed by third parties as a result of the **production/consumption** of a good or service.



## External Benefit

Private Costs/Benefits



Social Costs/Benefits

Misallocation of Resources

Market Failure

## Positive Production Externality

Renewable Energy

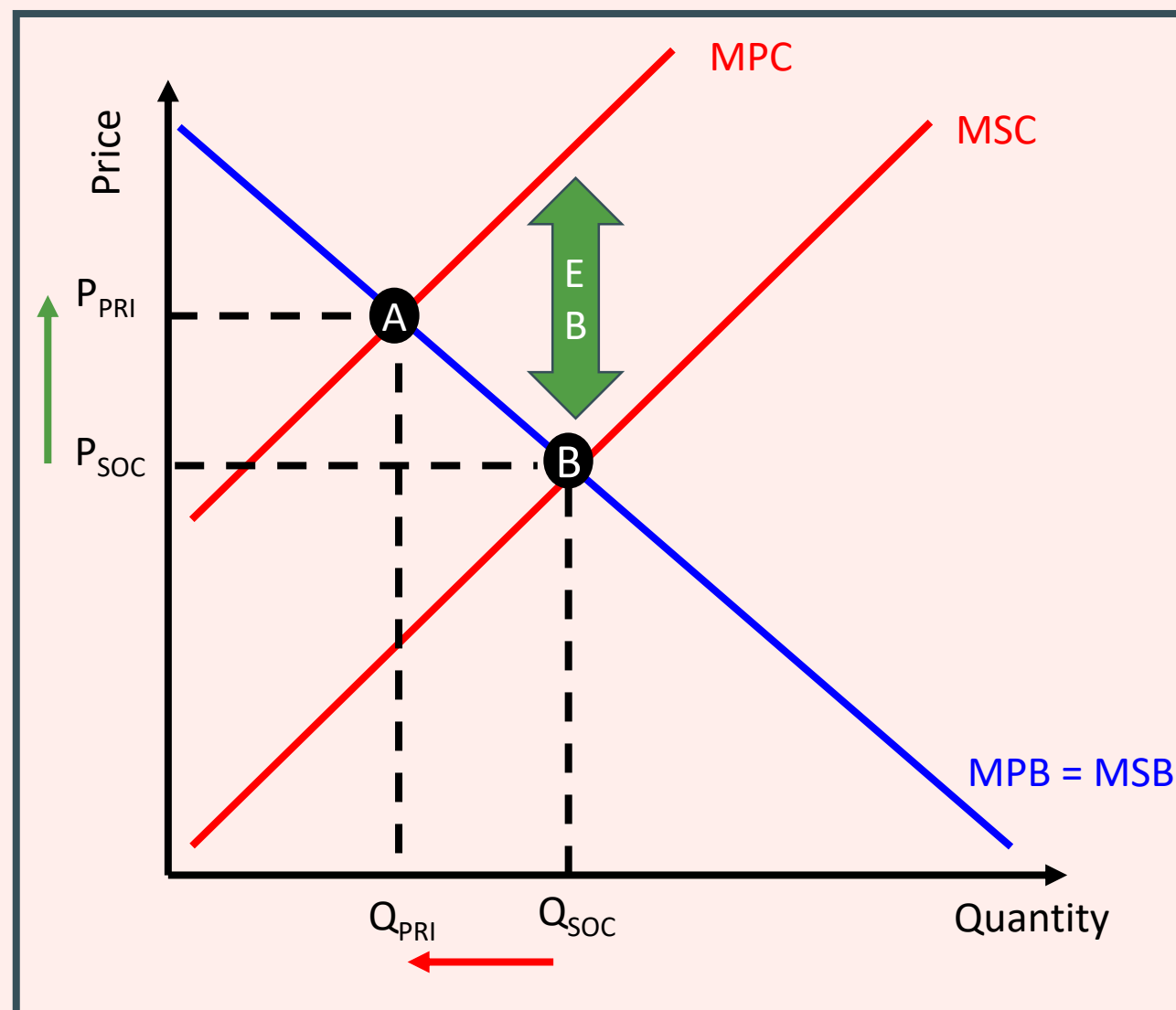
MPC



MSC

Prices do not reflect social cost

Under production of good



## Positive Consumption Externality

Merit Goods

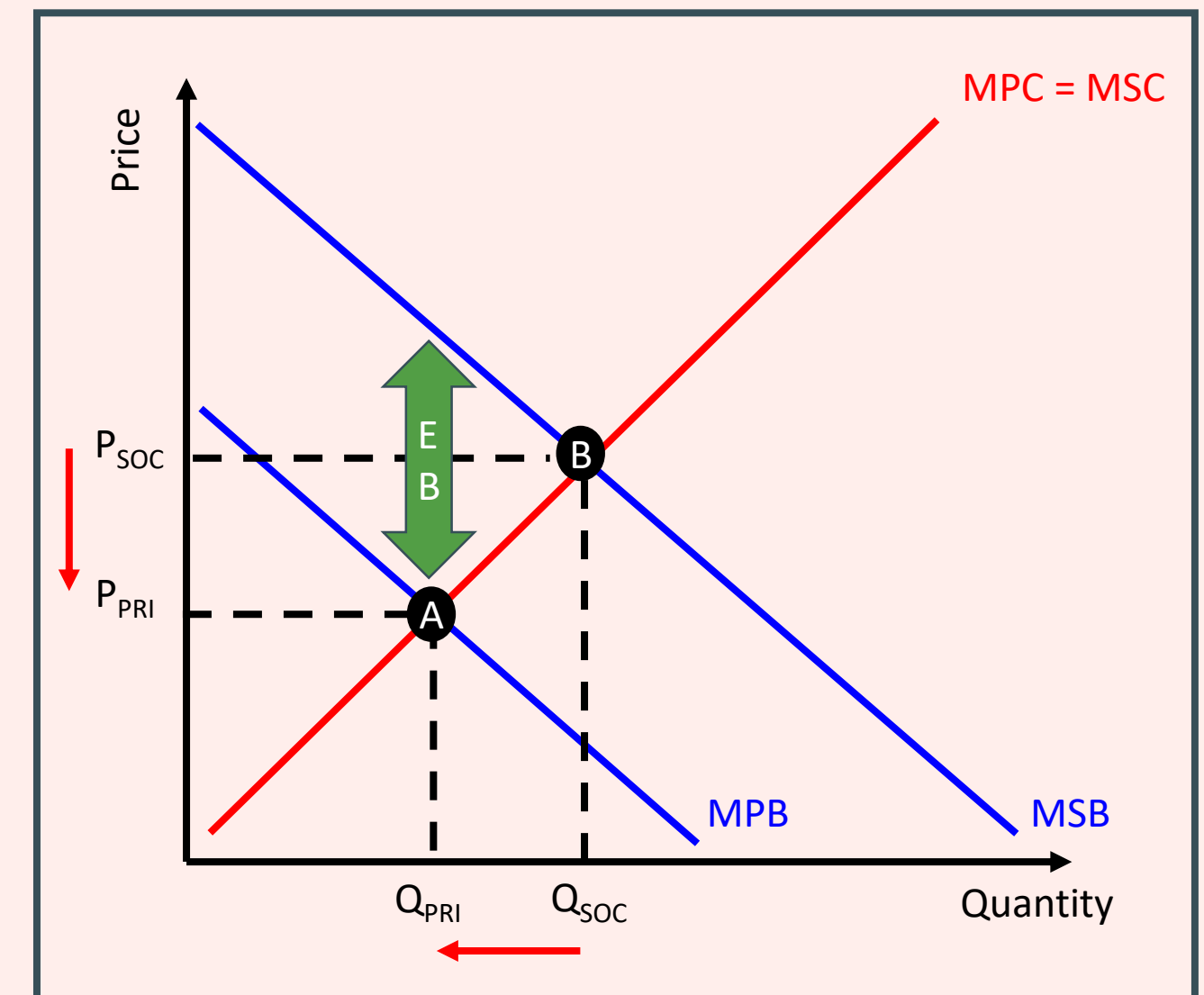
MPB



MSB

Positive spill over effects

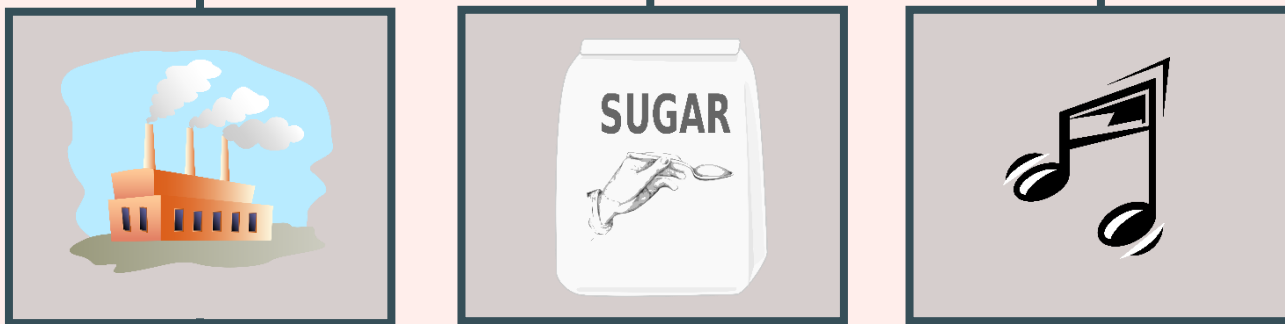
Under consumption of good



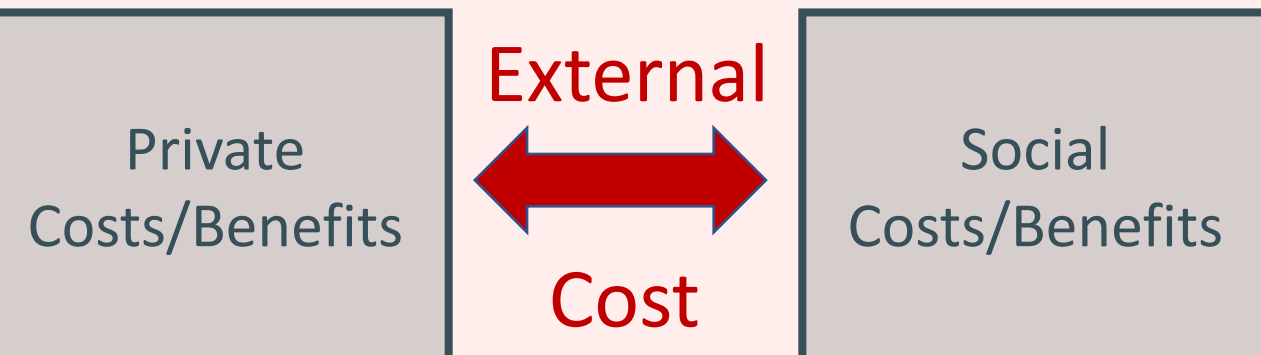
# Negative Externalities

## Negative Externalities

A cost imposed on third parties as a result of the **production/consumption** of a good or service.



### External Cost



Misallocation of Resources

Market Failure

## Negative Production Externality

### Factory Pollution

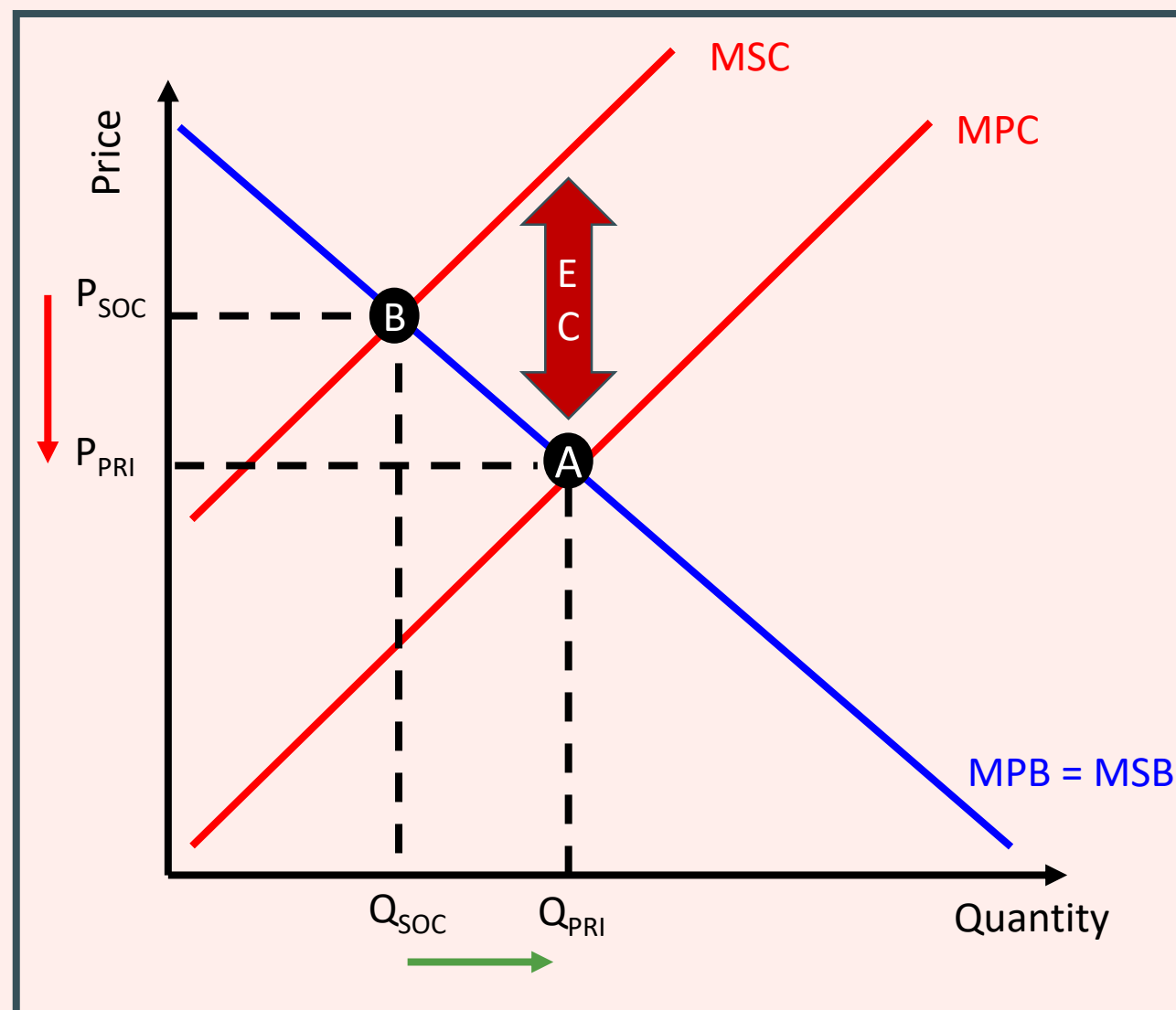
MSC



MPC

Prices do not reflect social cost

Over production of good



## Negative Consumption Externality

### Demerit Goods

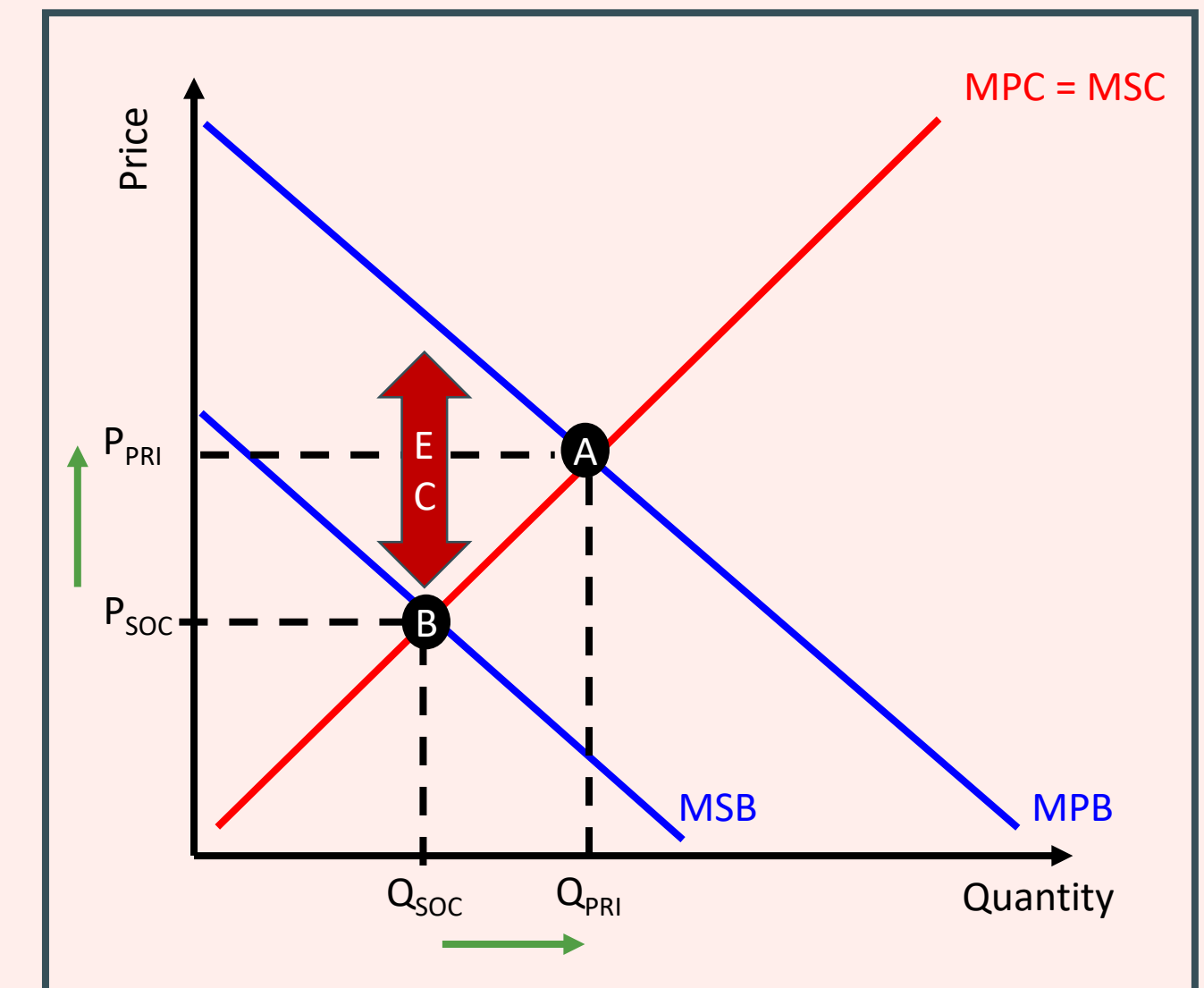
MSB



MPB

Negative spill over effects

Over consumption of good



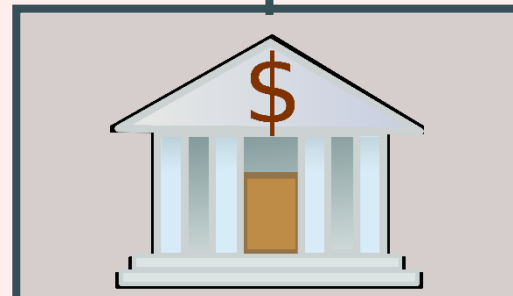
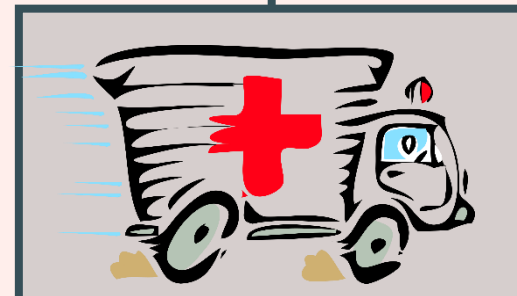
# State Provision and Regulation

Government Intervention

Concerted regulatory action taken by the government designed to overcome market failure.

## State Provision

The process of an industry or group of firms moving from the private sector to the public sector.



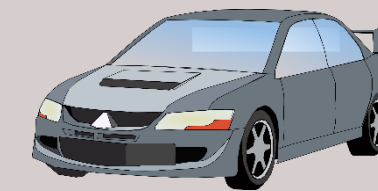
Protects industries/firms in decline

Loss of Profit Incentive

State provision may introduce moral hazard problems for industries

## Regulation

Rules and laws enforced by the government that influence the behaviour and incentives of economic agents.



Controls externalities present

Places too many restrictions on firms

Government needs to have perfect information to identify the social optimum.

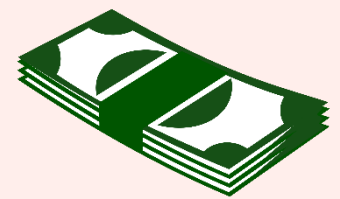
Government Failure

# Price Controls

Price Controls

A form of government intervention which places restrictions on what the price in a market can be.

## Examples



Minimum Wage



Rent Controls

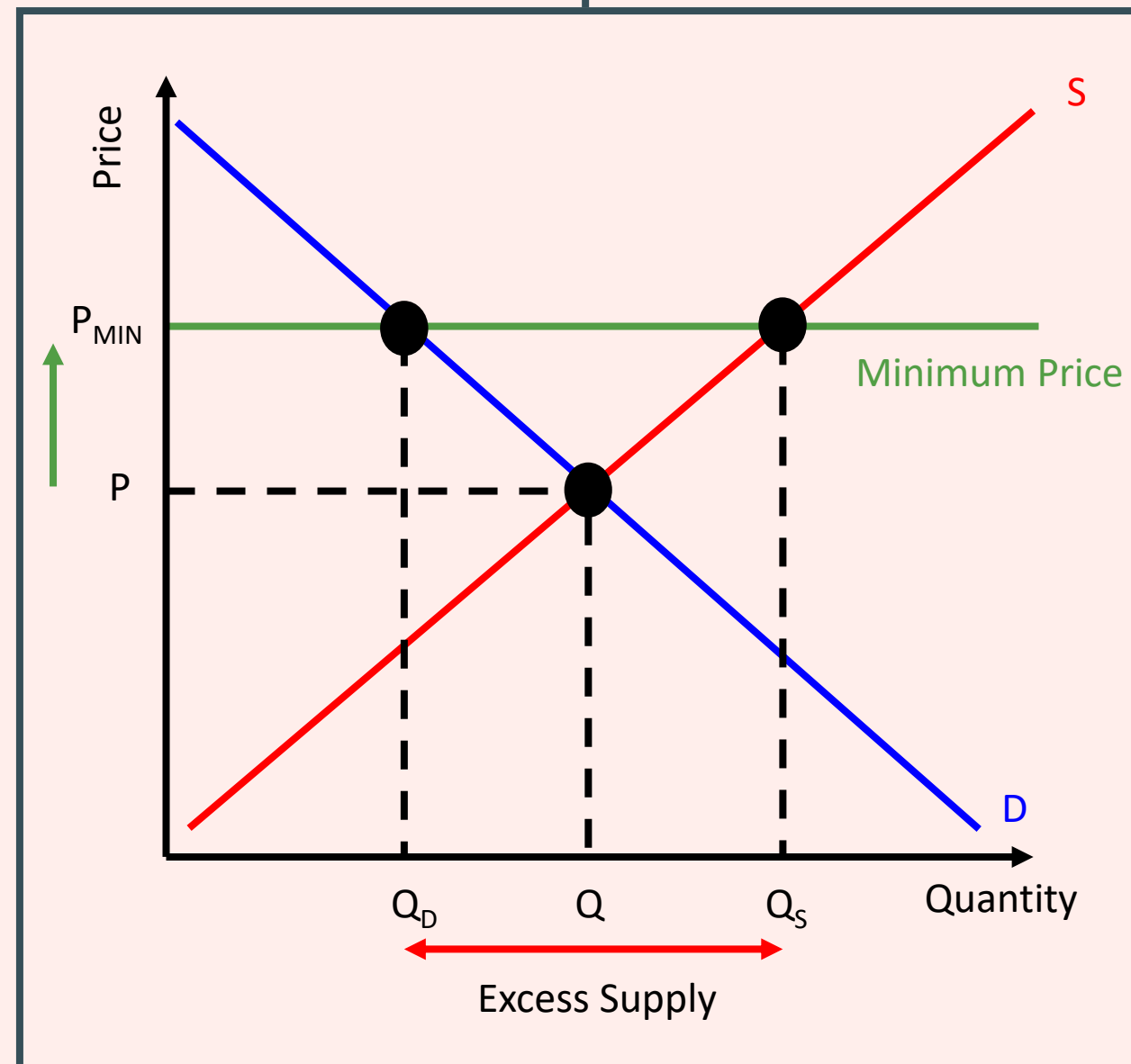


Agricultural Price Controls



Minimum Alcohol Pricing

## Minimum Price



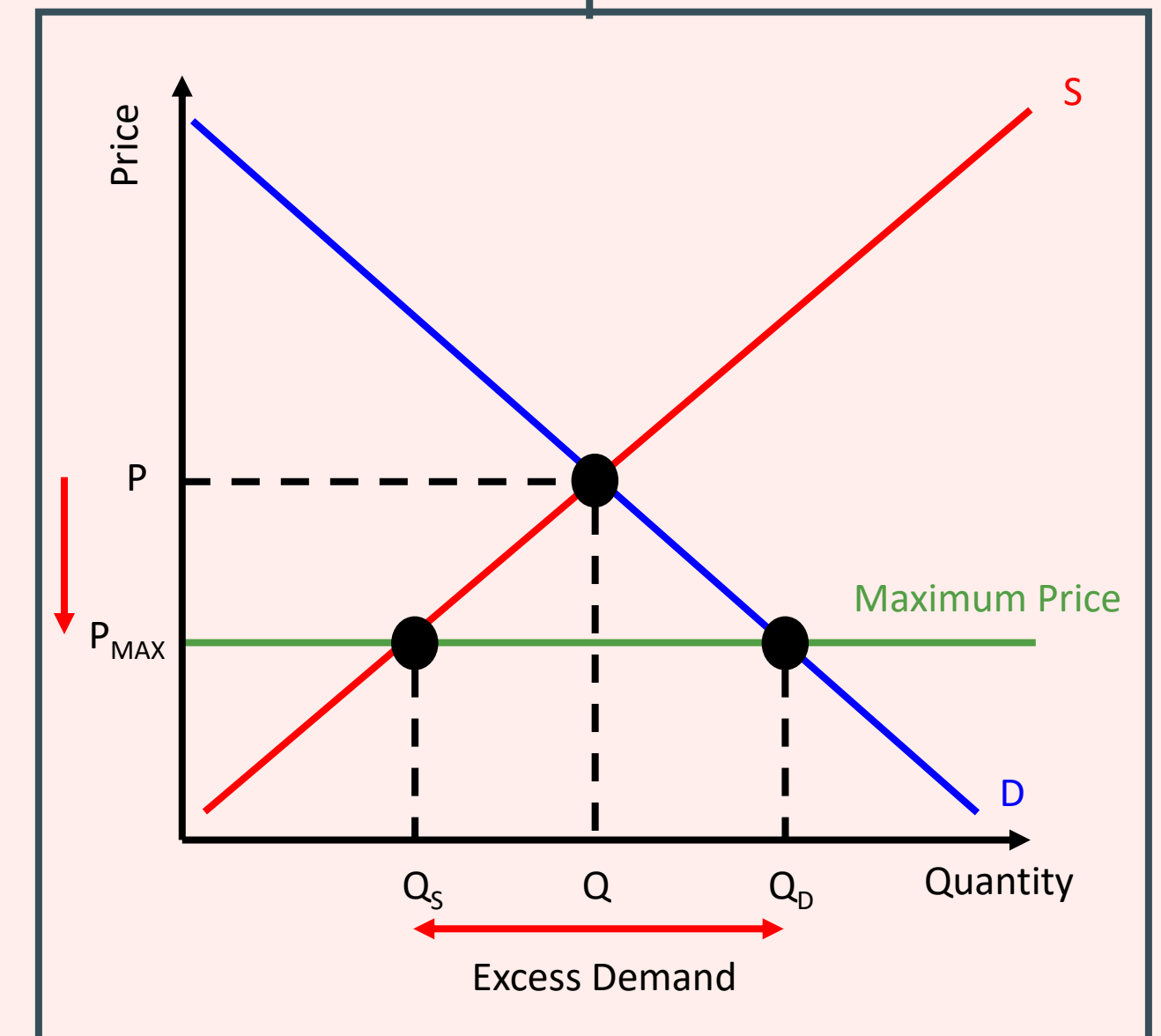
Only Effective if....

Min. Price



Original Price

## Maximum Price



Only Effective if....

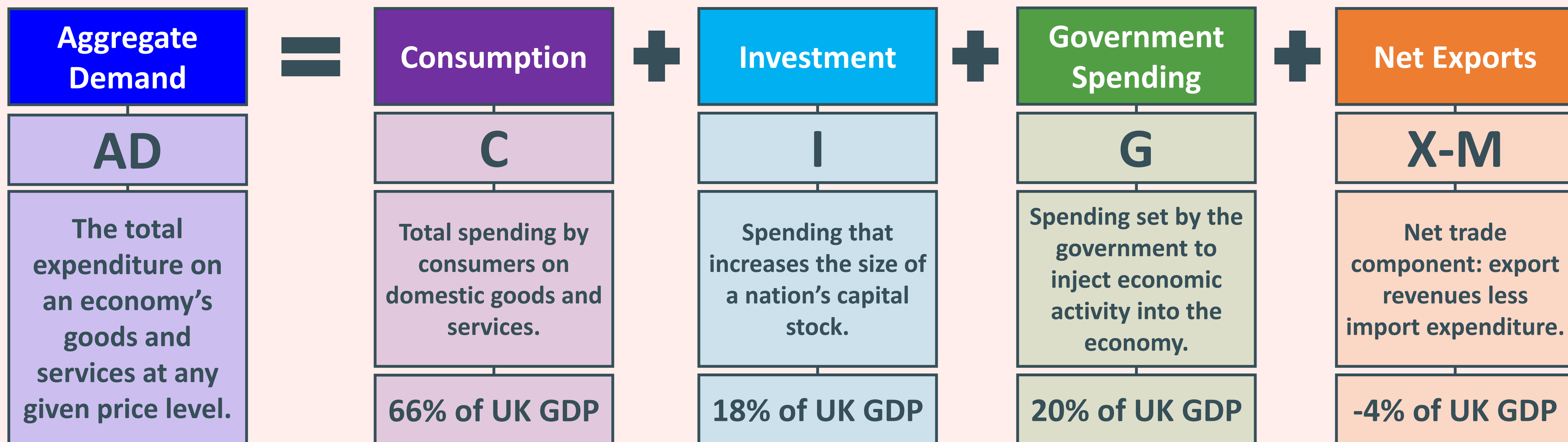
Max. Price



Original Price

# Aggregate Demand (AD)

## Aggregate Demand Equation:



### Dependent on...



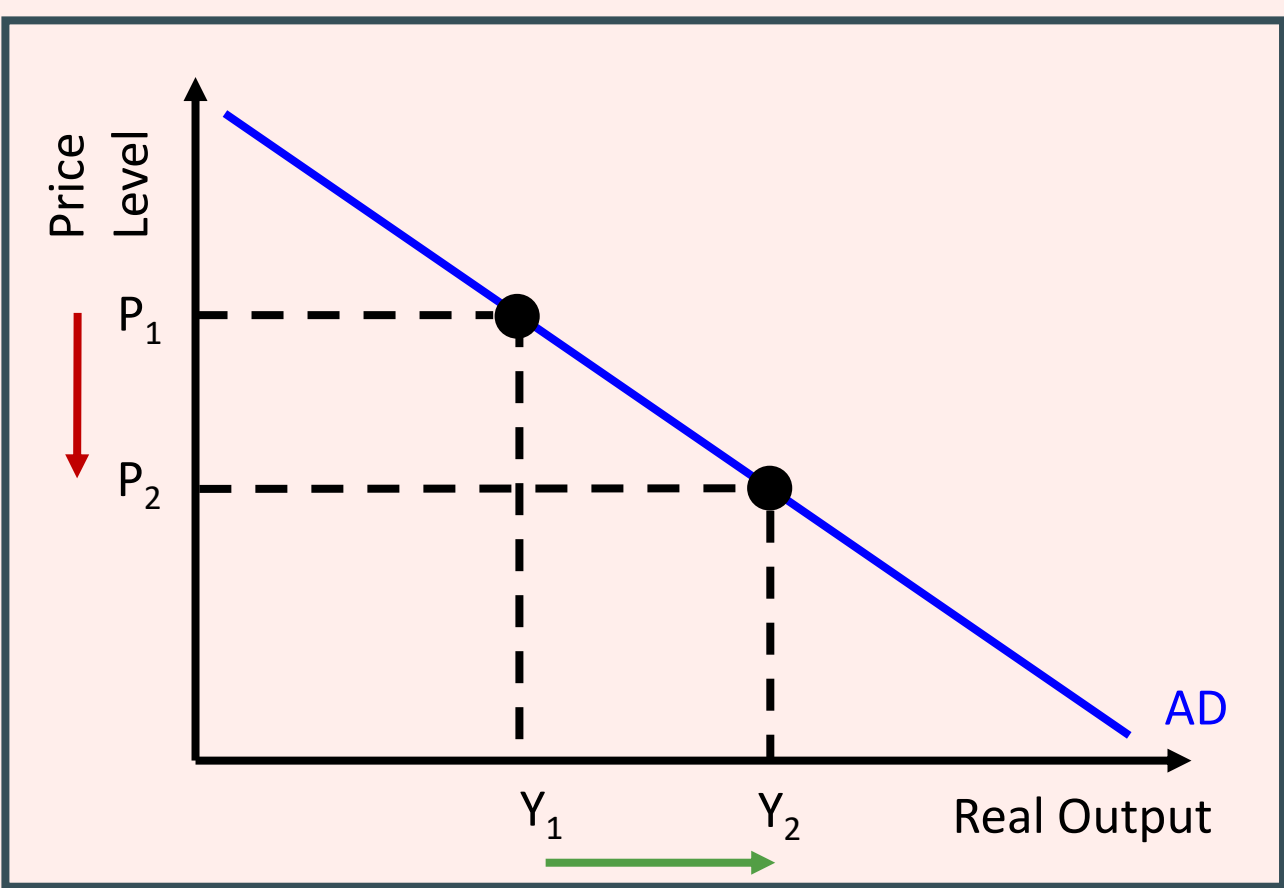


# Aggregate Demand Curve

## AD Curve

Graphical representation of the aggregated demand for goods and services produced within a country at any given price level.

### AD Curve Movement



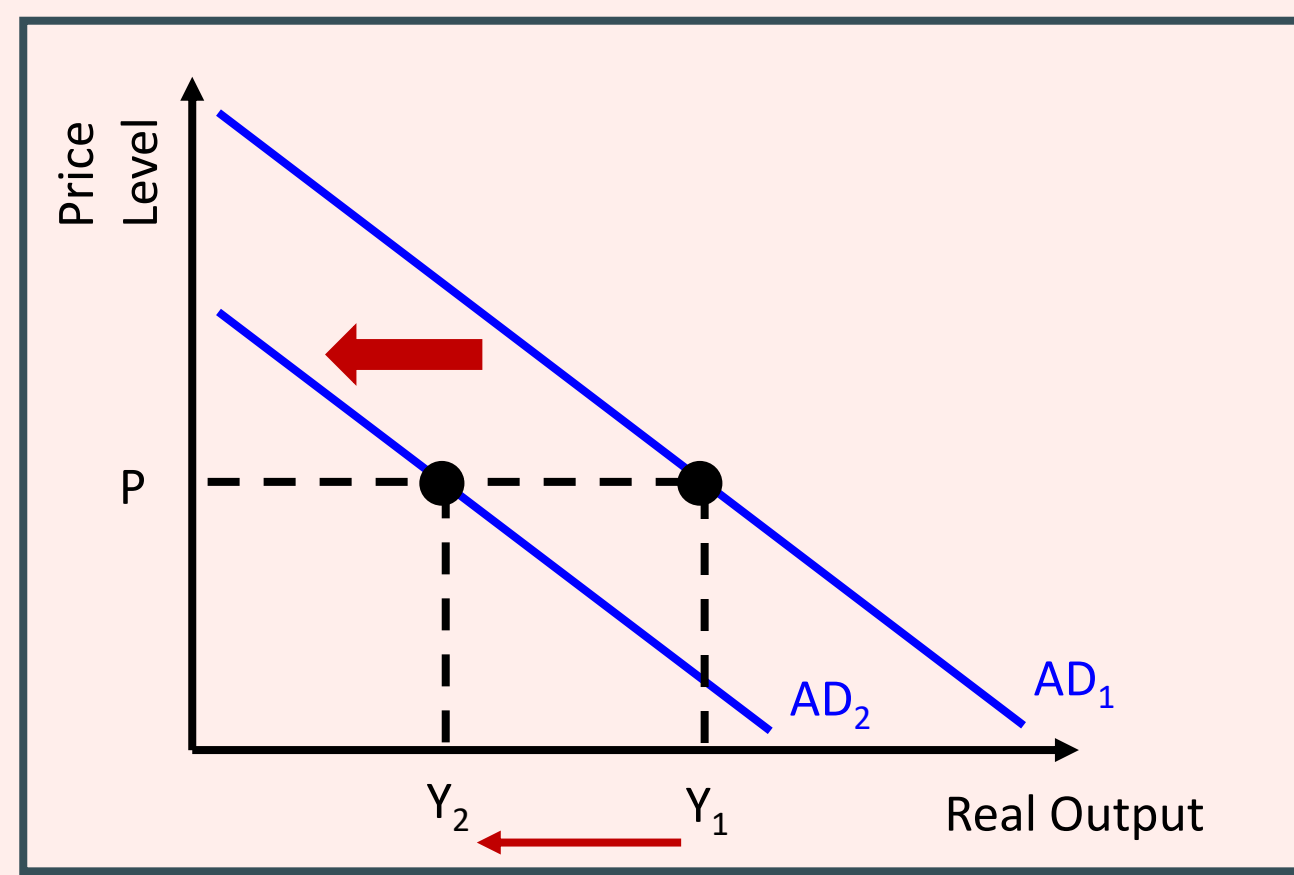
### Downward Sloping Curve

Average Price Level ▼

Real Output ▲

Inverse Relationship

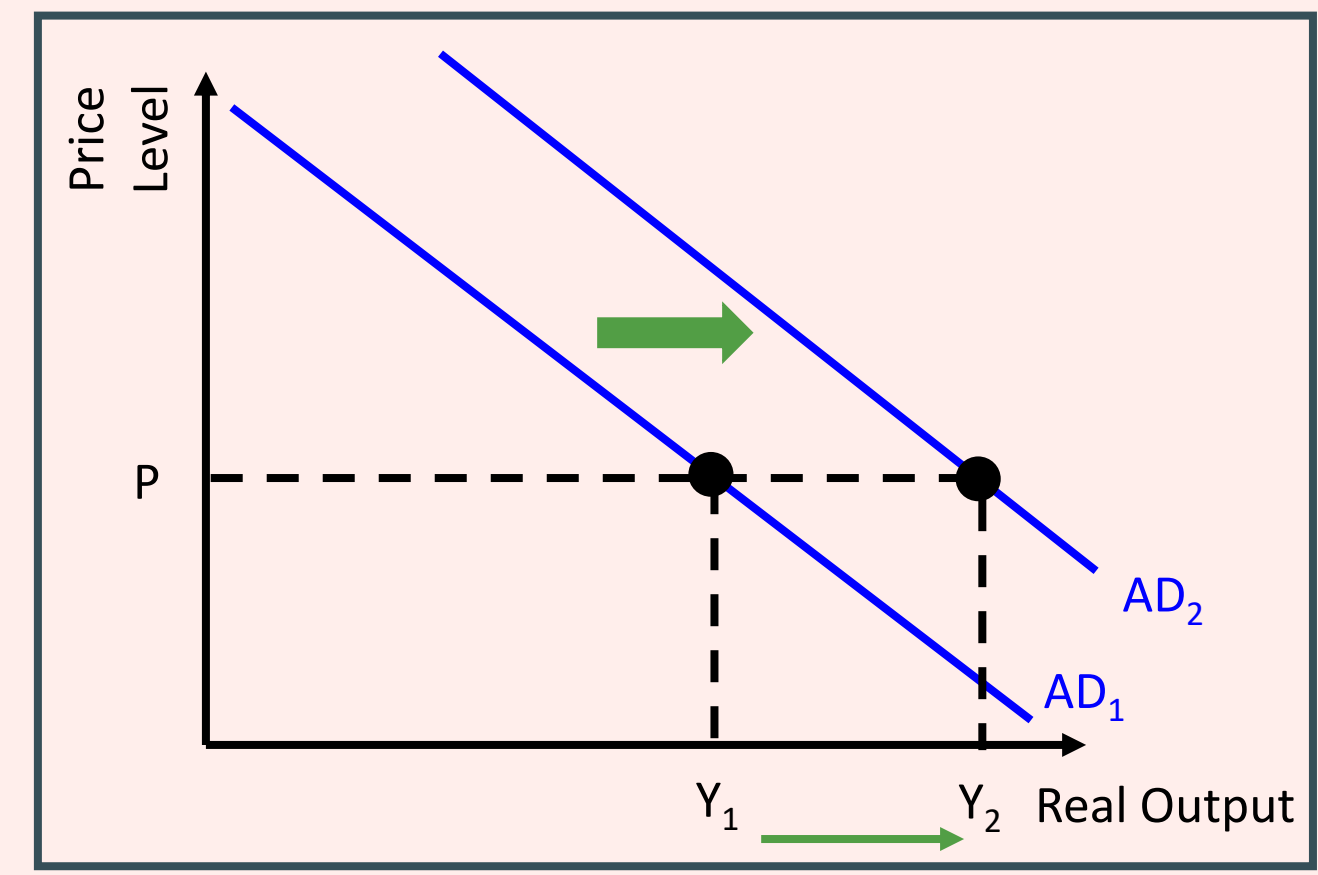
### Inwards Shift



### Causes:

- ▼ Consumption
- ▼ Investment
- ▼ Government Spending
- ▼ Exports
- ▲ Imports

### Outwards Shift



### Causes:

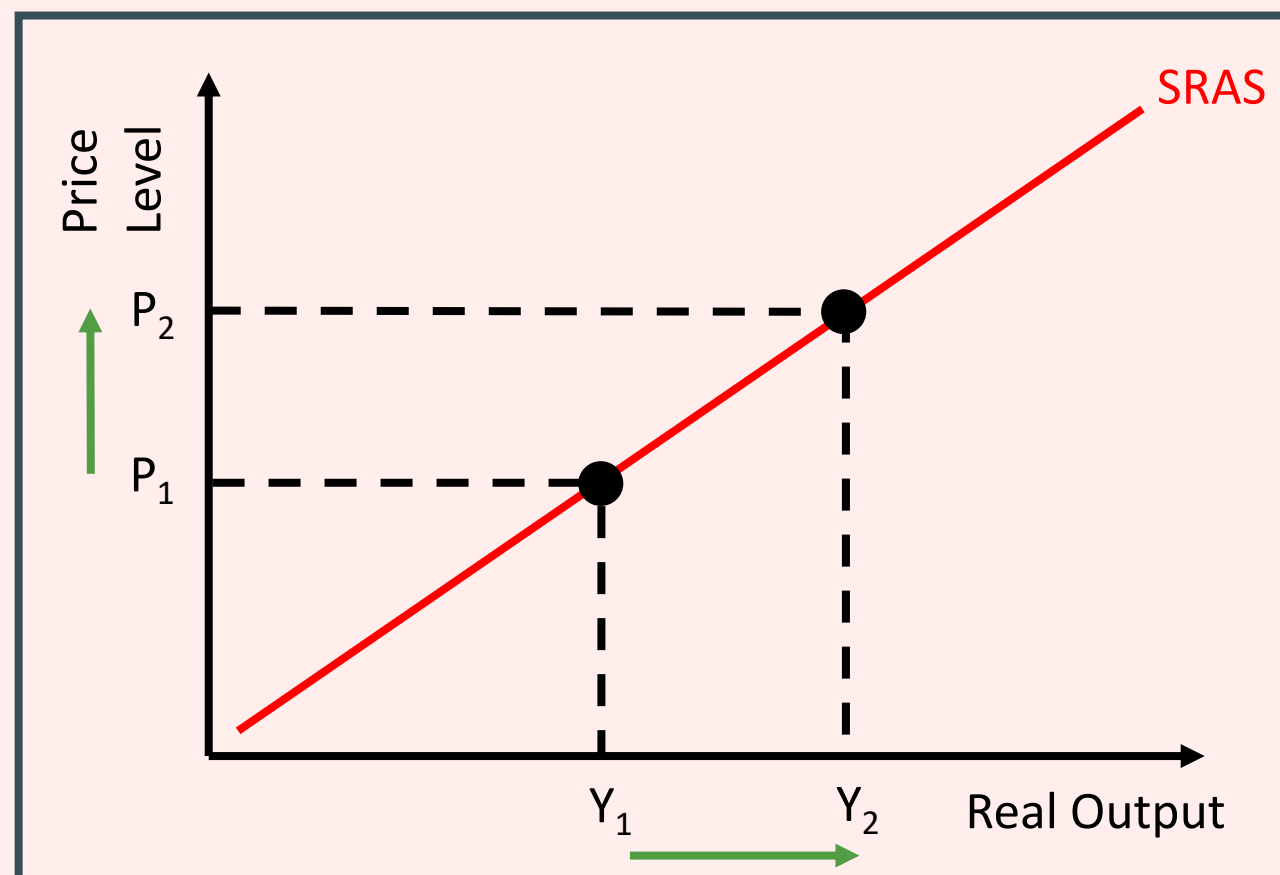
- ▲ Consumption
- ▲ Investment
- ▲ Government Spending
- ▲ Exports
- ▼ Imports

# Short-run Aggregate Supply Curve

## SRAS Curve

The aggregated supply for all goods and services produced within a country at any given price level over a limited period of time.

### SRAS Curve Movement



### Upward Sloping Curve

Average Price Level



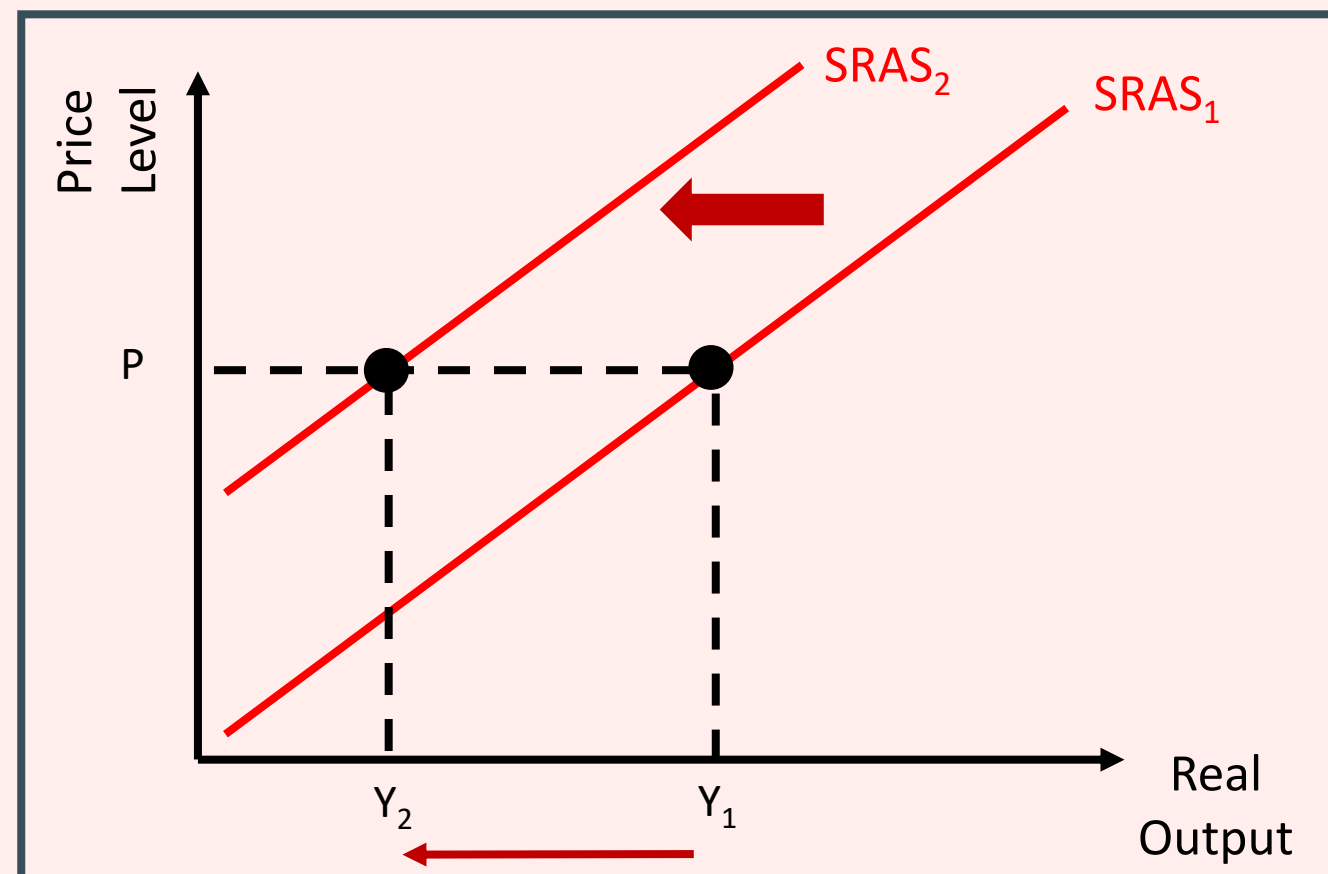
Real Output



Profits



### Inwards Shift



### Causes:



Labour Costs

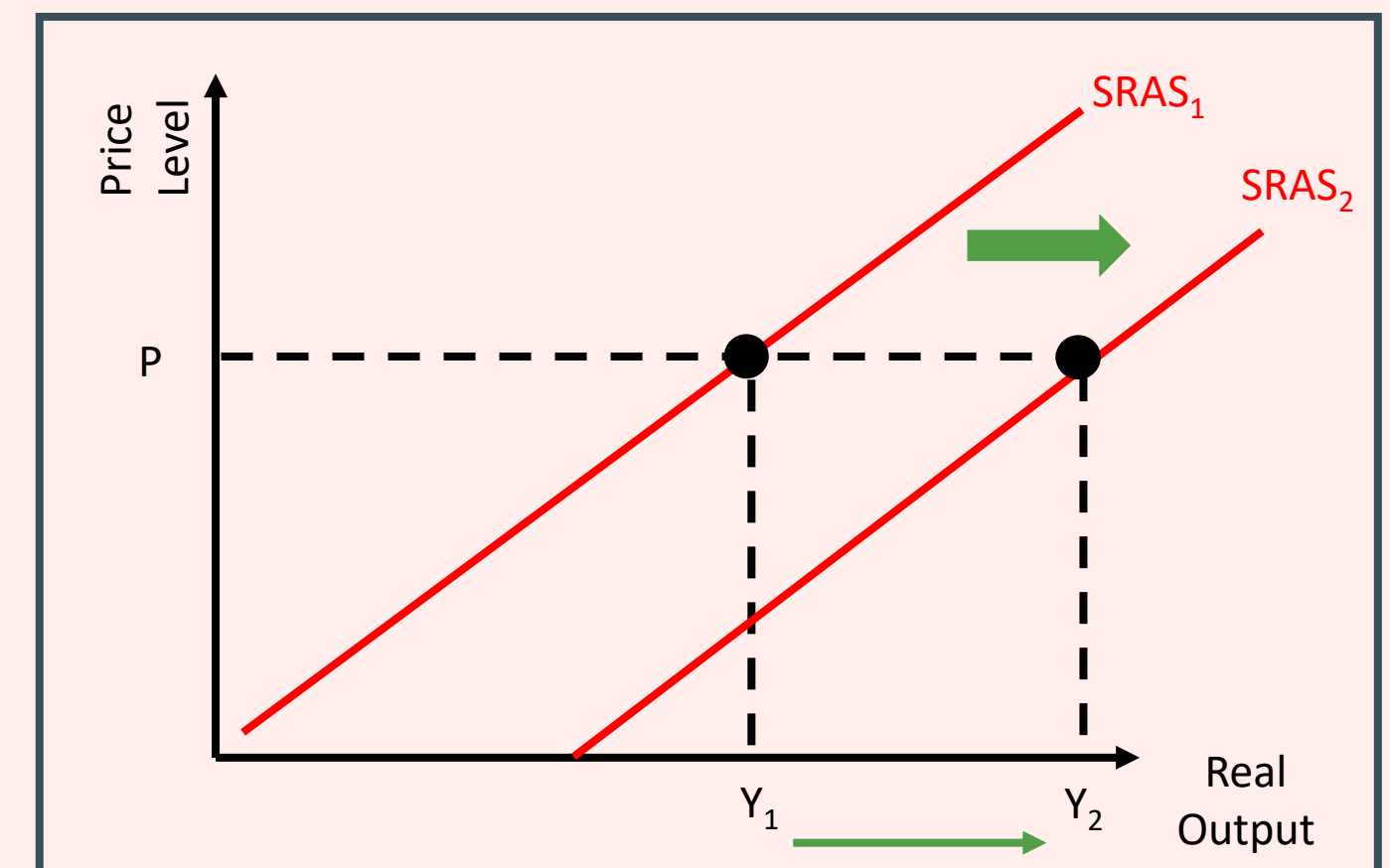


Raw Materials Costs



Oil Price

### Outwards Shift



### Causes:



Labour Costs



Raw Materials Costs

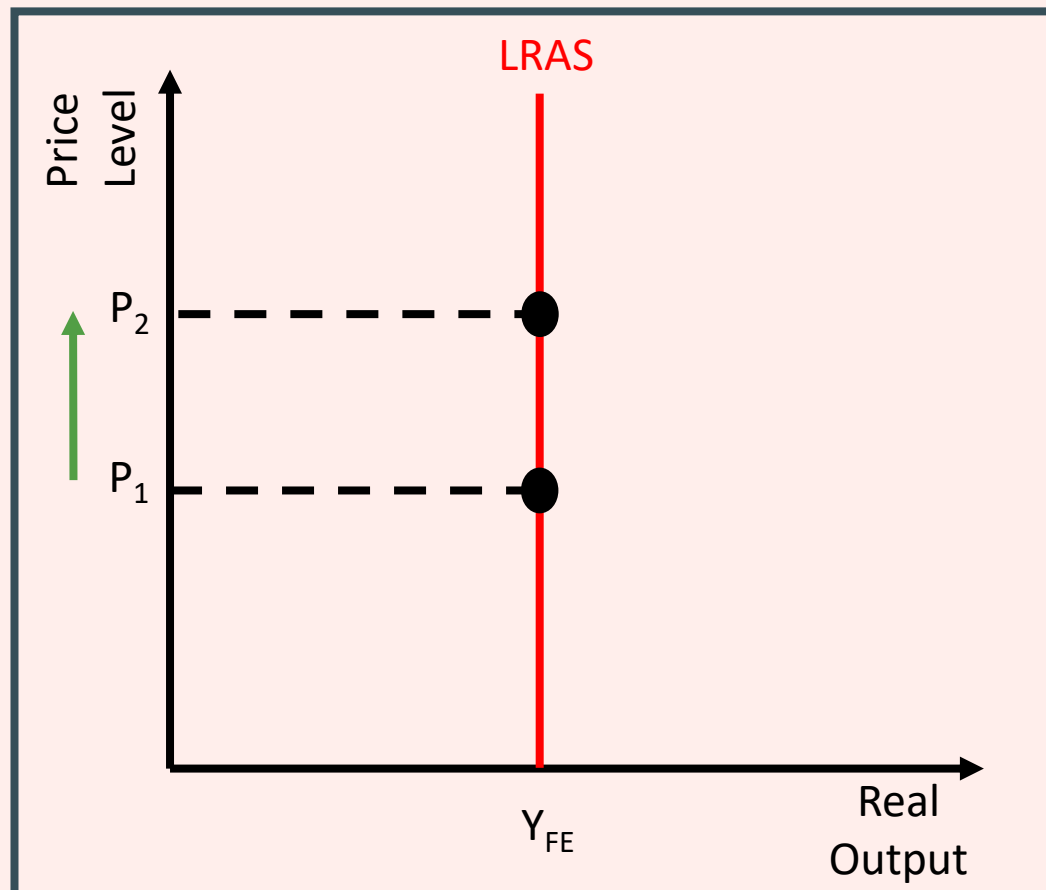


Oil Price

# Long-run Aggregate Supply Curve

## LRAS Curve

### LRAS Curve Movement



Perfectly Inelastic Curve

Full Employment Output

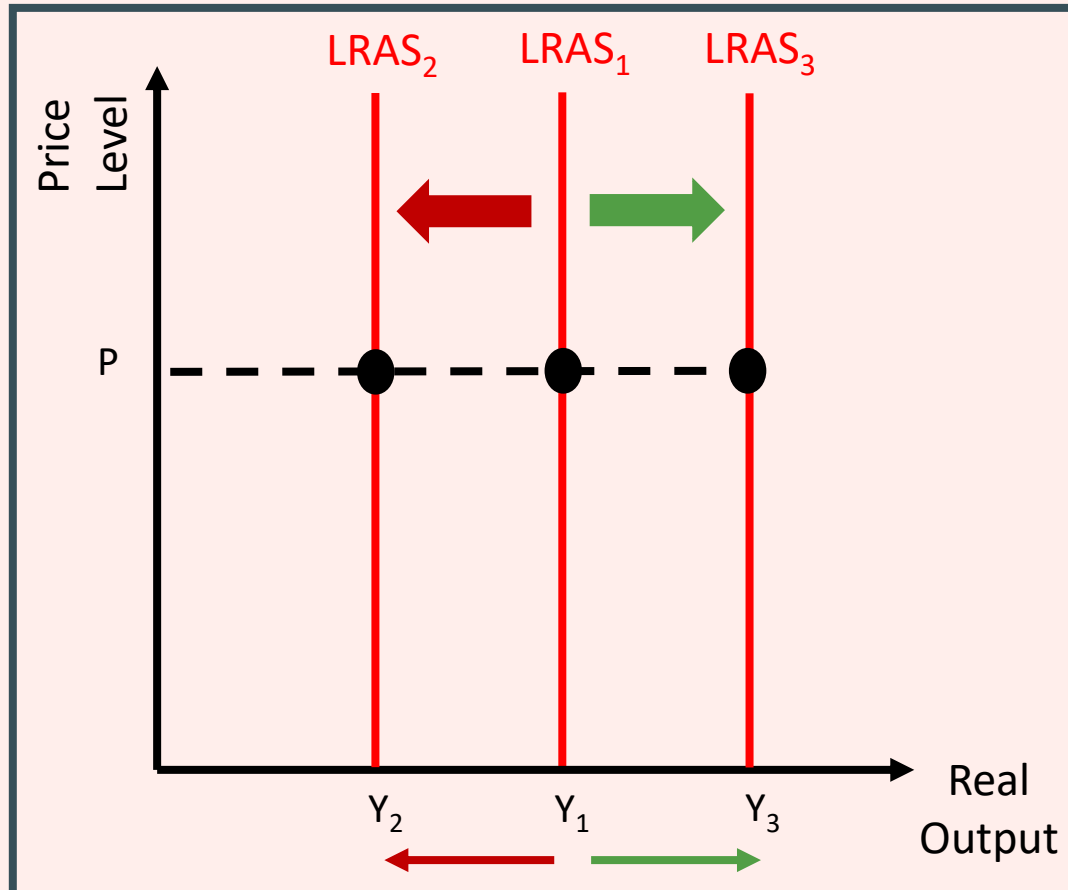
Price Level



Real Output



### LRAS Curve Shifts

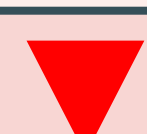


Causes:

Change in quantity and/or quality in factors of production.



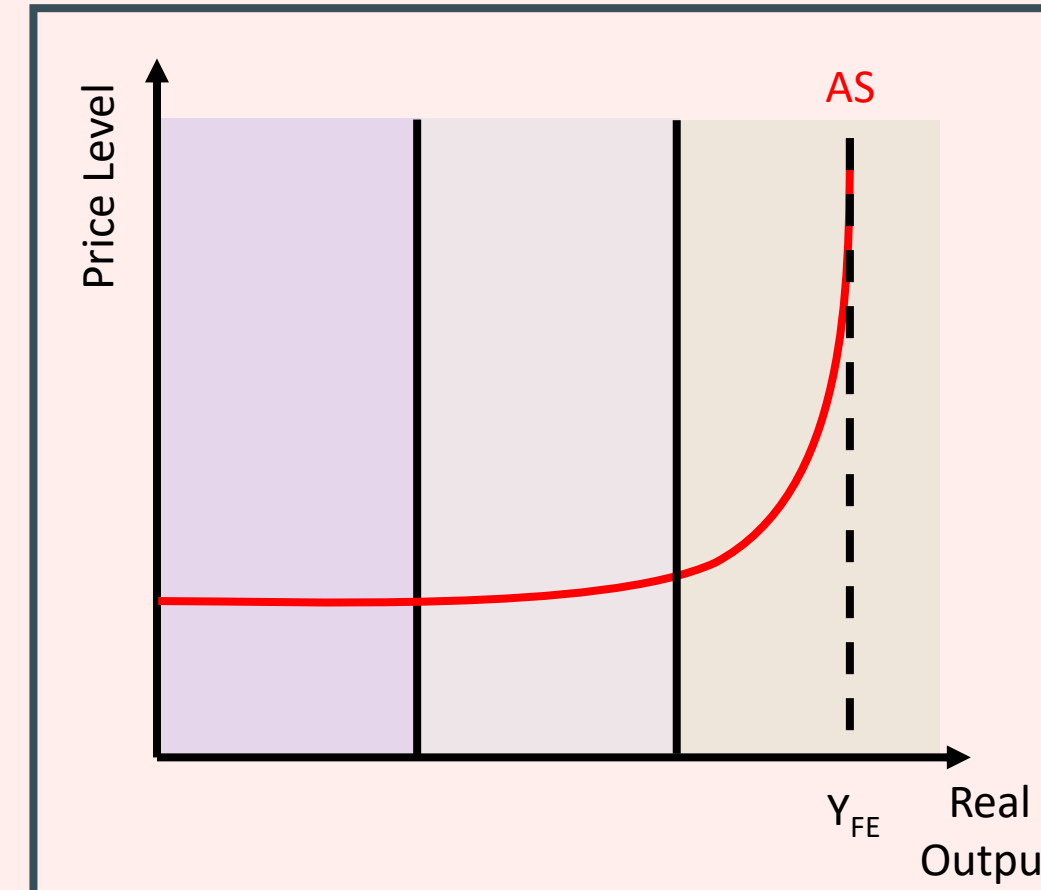
Inward Migration



Fall in Capital Stock

## Keynesian AS Curve

### Keynesian Movement



Three Phases:

Elastic

Spare Capacity

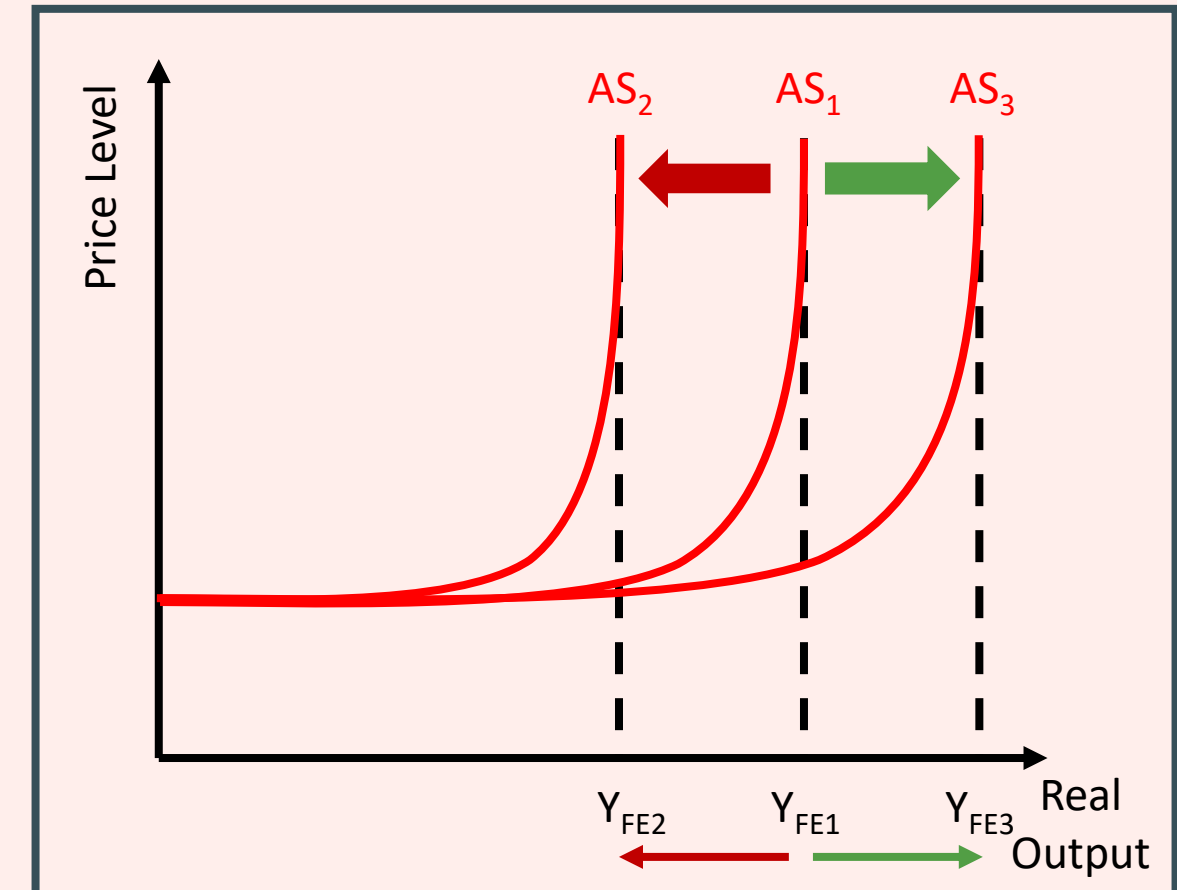
Intermediate

Close to Full Capacity

Inelastic

Full Capacity

### Keynesian Movement



Causes:

Change in quantity and/or quality in factors of production.



Research + Development



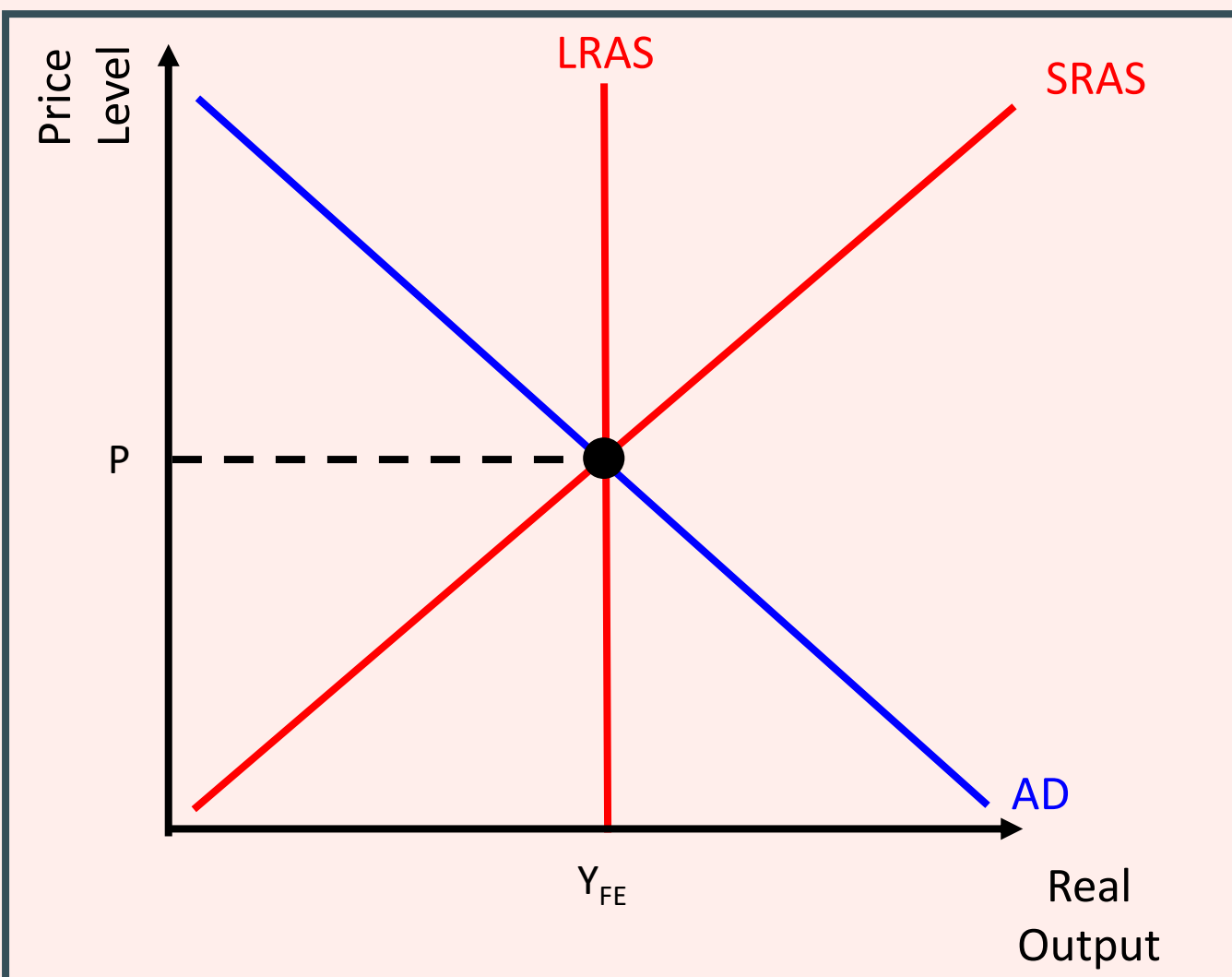
Technological Progress

# Economic Growth

Economic Growth

An increase in the real GDP of a country over time.

## Macroeconomic Equilibrium



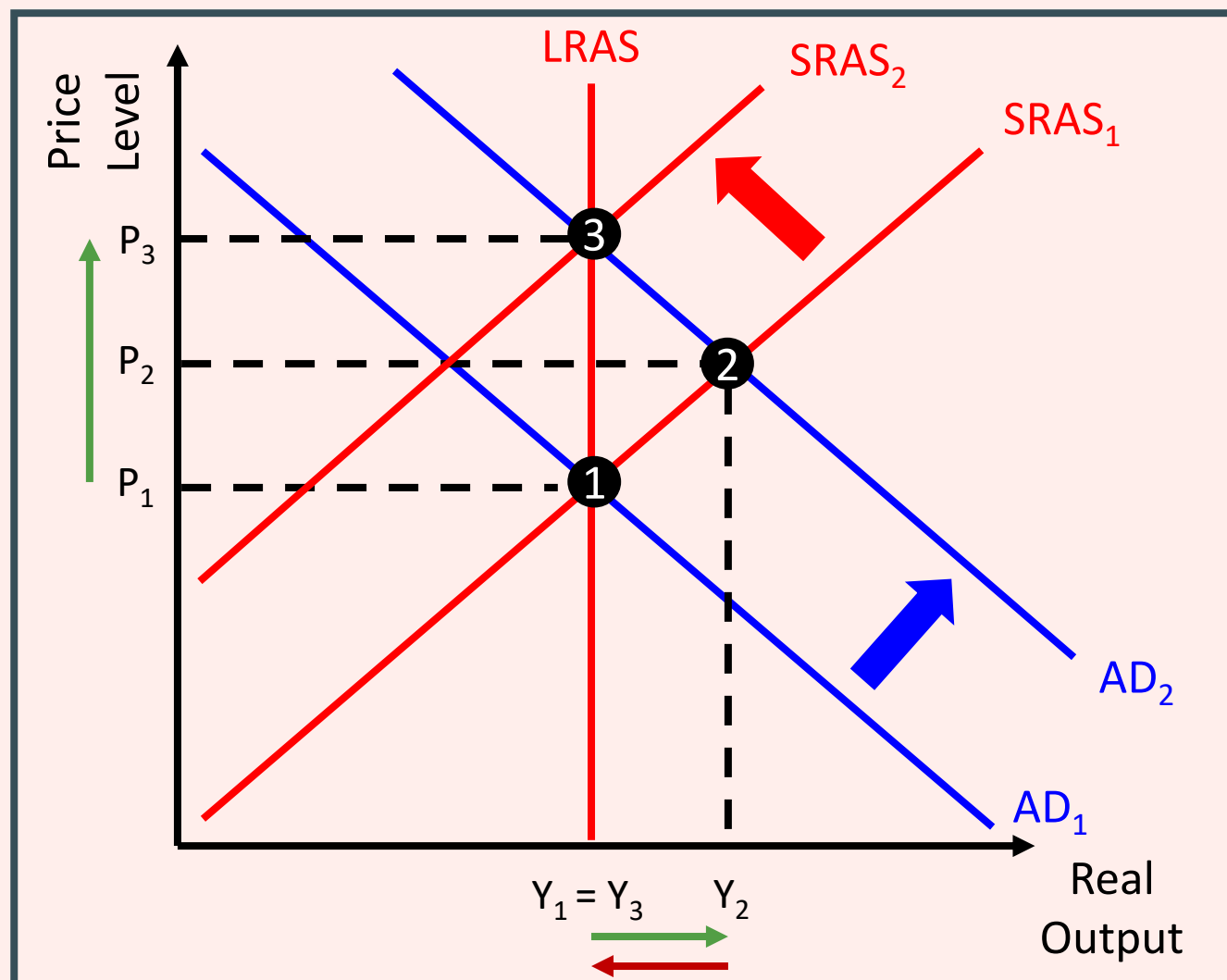
In the Short-run...

**AD** = **SRAS**

In the Long-run...

**AD** = **SRAS** = **LRAS**

## Short-run Growth



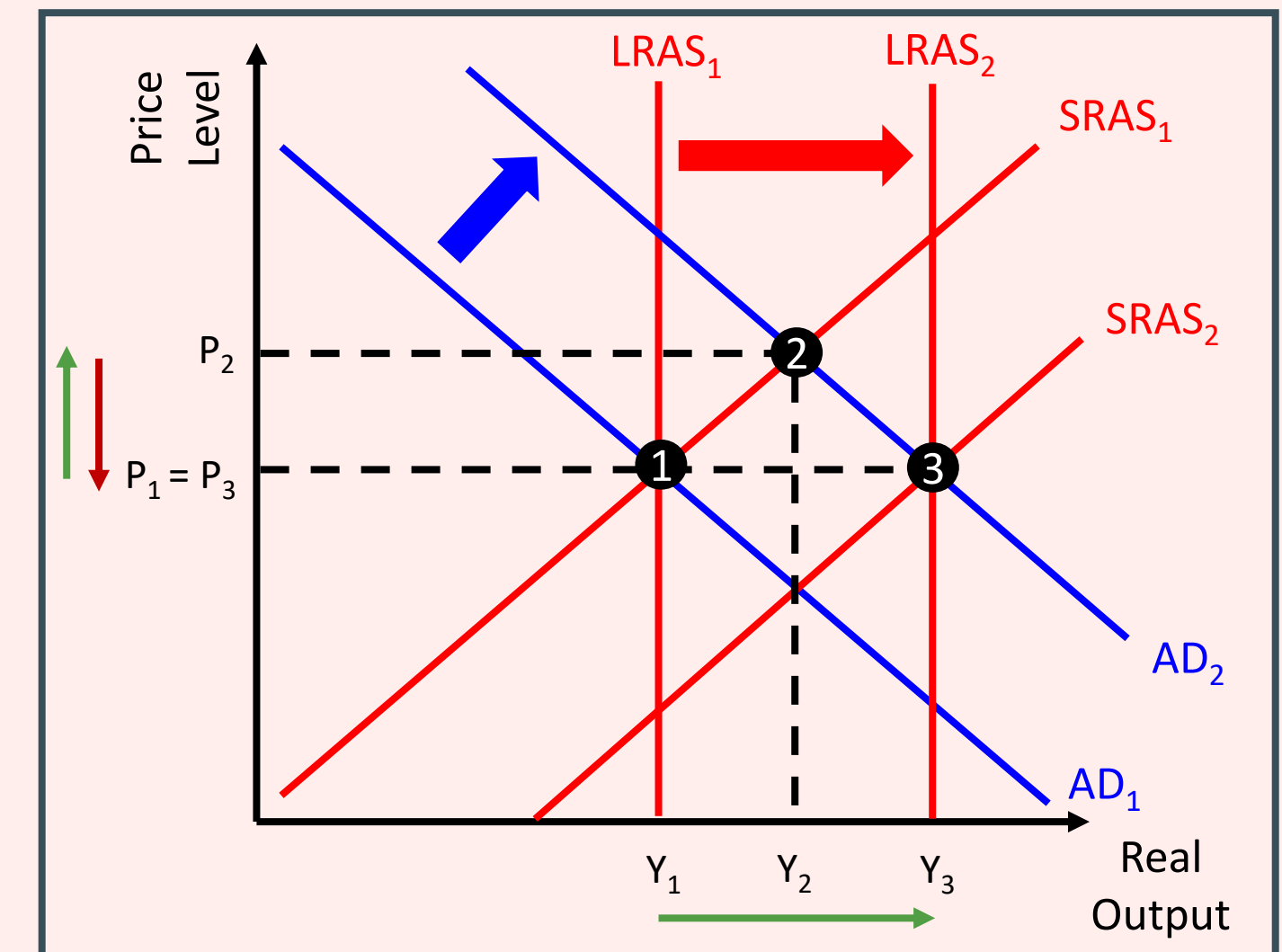
AD Curve Expansion only

Positive Output Gap ( $Y_2 - Y_1$ )

Actual GDP ➔ Potential GDP

Unsustainable Growth

## Long-run Growth



AD and LRAS Curve Expansion

Full Employment Level of Output increases in LR

Sustainable Growth

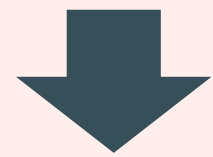
# Business Cycles

## Business Cycles

Describes the process of economic expansion and contraction that economies experience over time.

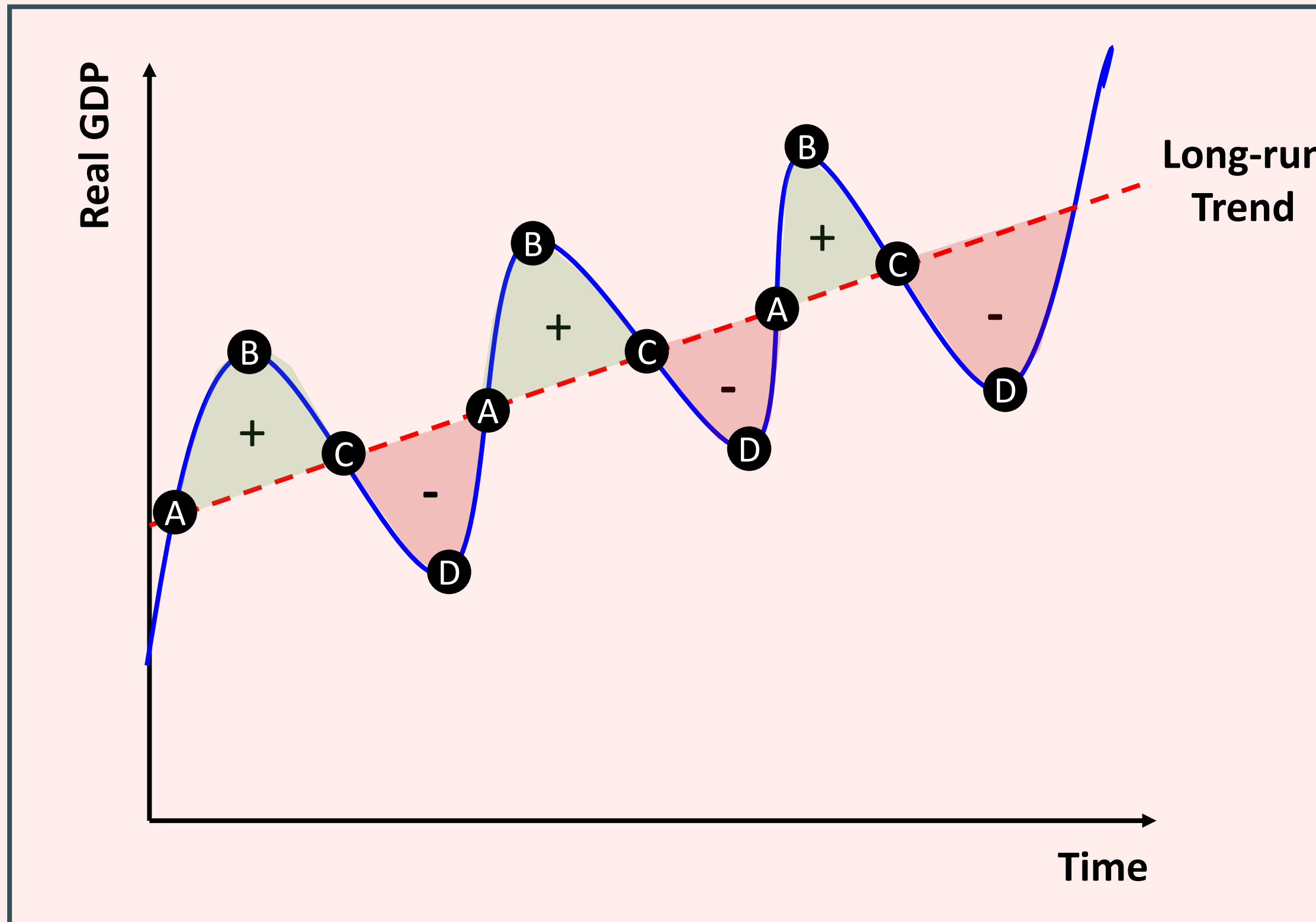
### A Growth

A period of increasing economic growth without any evidence of inflationary pressure.



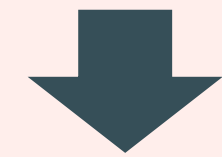
### B Boom

A period of rapidly rising economic growth exhibiting inflationary pressure.



### C Recession

A period of declining economic growth with negative growth in 2 successive quarters.



### D Trough

A sustained period of low economic growth with the possibility of deflationary pressure.

+ Positive Output Gap

- Negative Output Gap

# Macroeconomic Objectives

## Macroeconomic Objectives

Policy goals set by the government which represent a strong and stable economy.

## Macroeconomic Stability

Sustainable Economic Growth

Low Stable Inflation

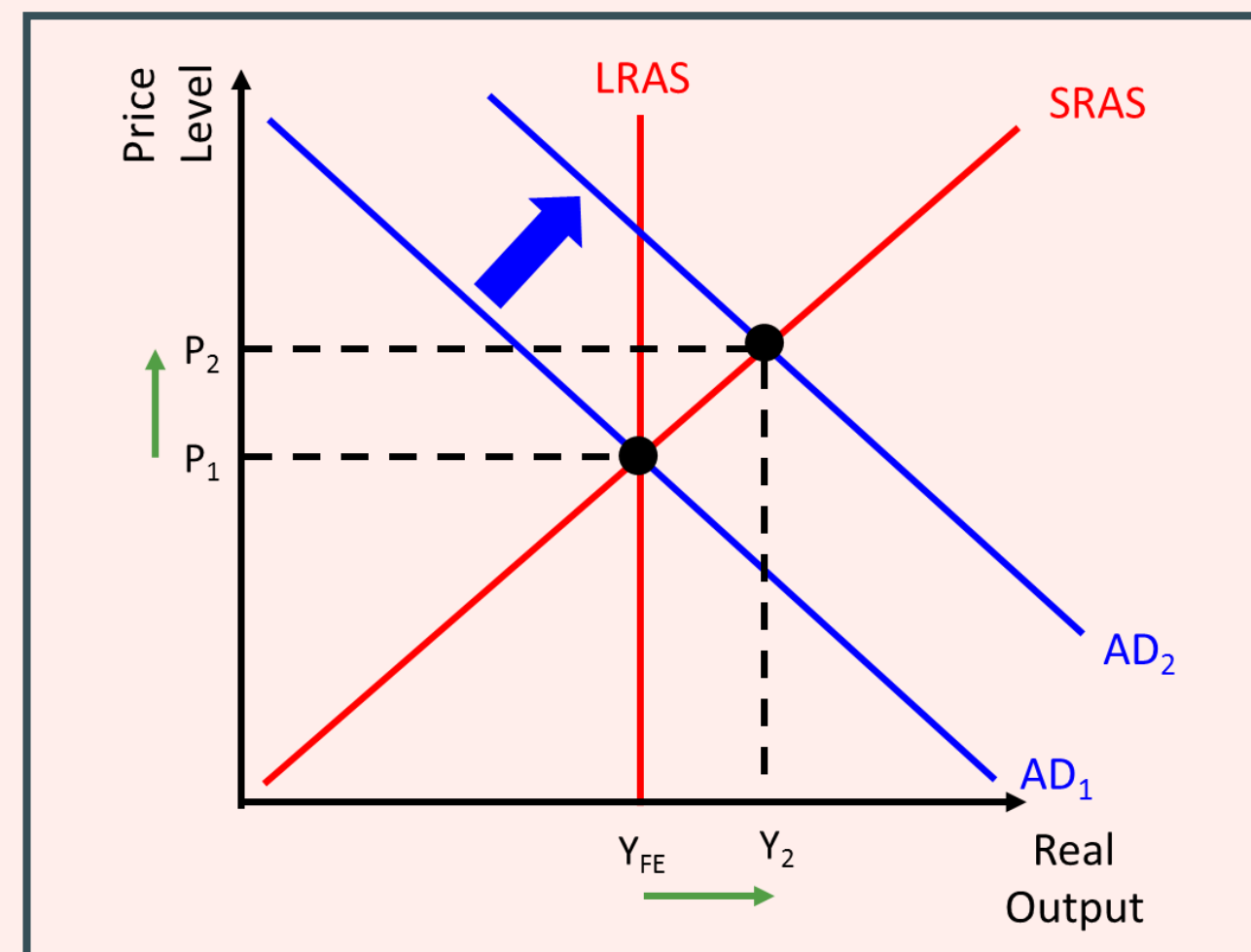
Low Unemployment

Competitive Trade Position

Sign of a strong and robust economy

Very difficult to achieve all objectives!

## Objectives Conflict



Higher Econ. Growth

Inflation Rises

Unemployment Falls

Loss of Competitiveness

## How to decide?

The UK government often faces a trade-off when setting economic policies.

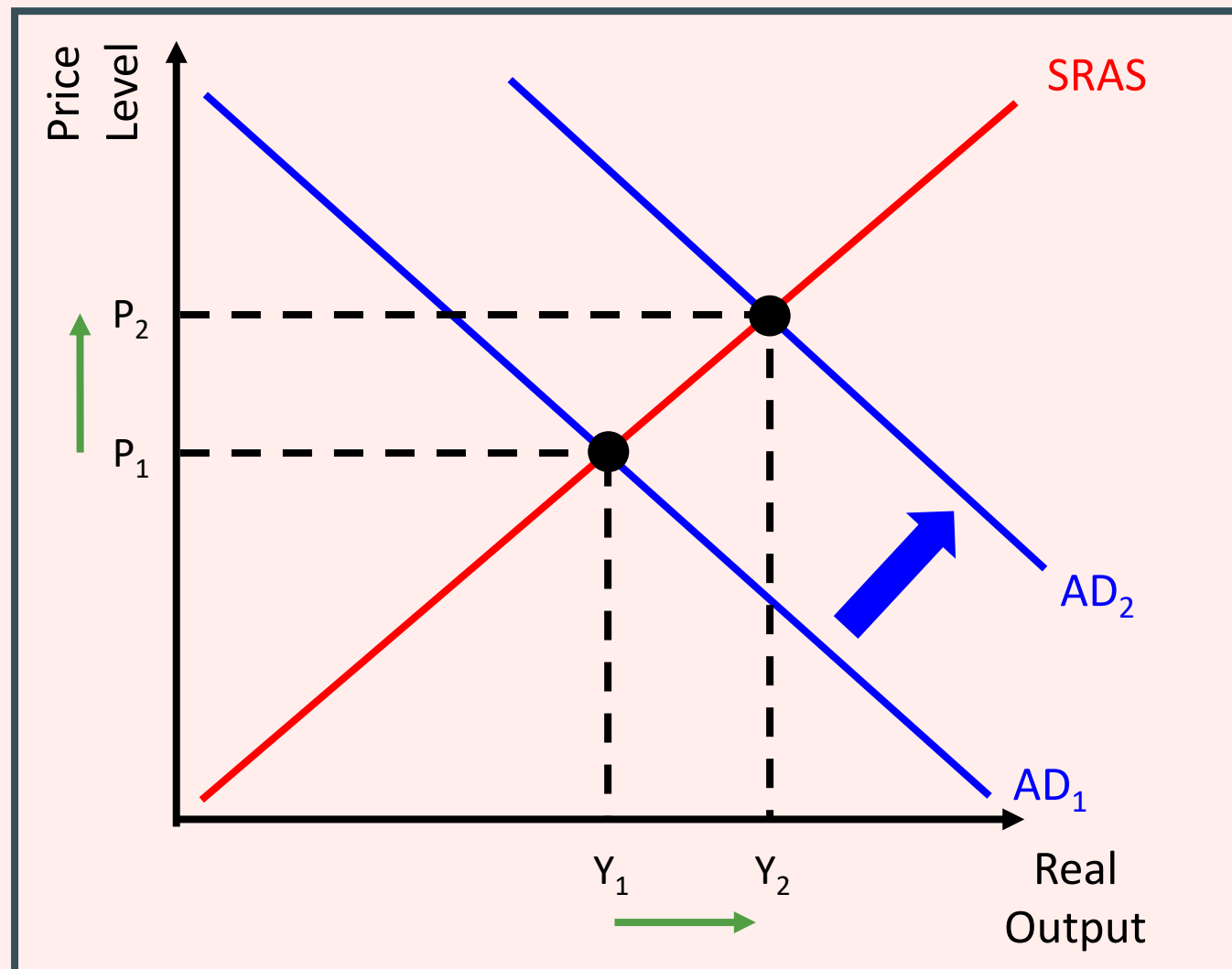
## Exploitable Policy Trade-off

Uses economic data and forecasts to determine the primary objective to achieve.

## Inflation

A persistent increase in the general price level of an economy over time.

### Demand-Pull Inflation



#### AD Curve Expansion

Pulls up Price Level from  $P_1$  to  $P_2$

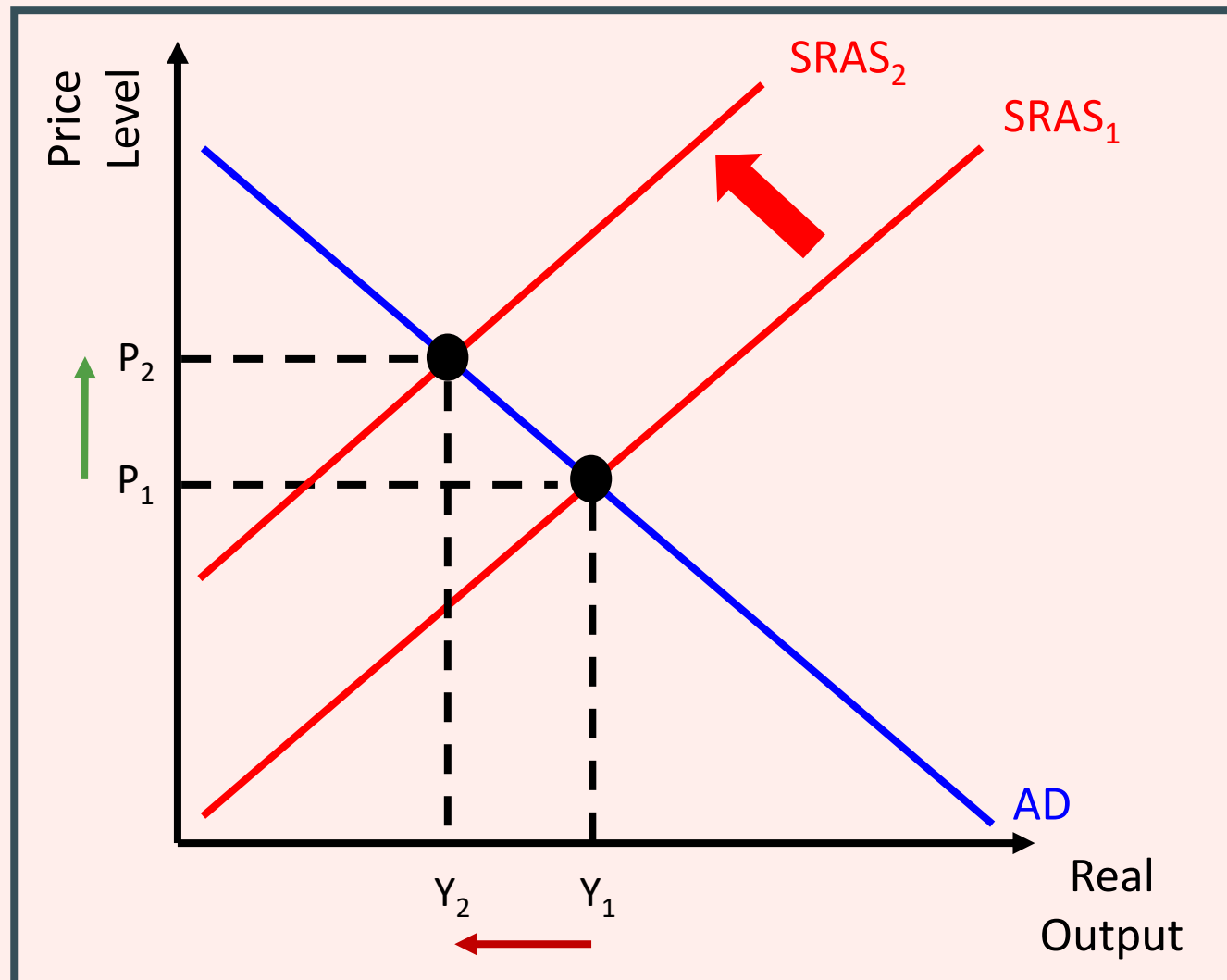
#### Causes:

High Confidence

Expansionary Policy

Export-Led Growth

### Cost-Push Inflation



#### SRAS Curve Contraction

High Costs

PUSH

High Prices

#### Causes:

Higher Wages

Higher Price of Raw Materials

Higher Cost of Capital

### Consequences



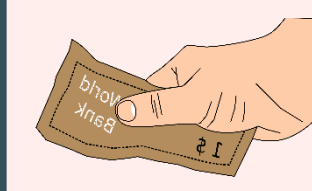
Shoe and Leather Costs



Menu Costs

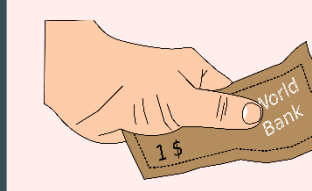


Reduction in Real Incomes

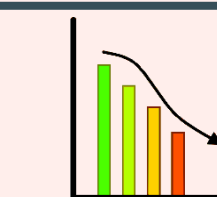


Savers/Lenders Negatively Impacted

#### However...



Borrowers Positively Impacted



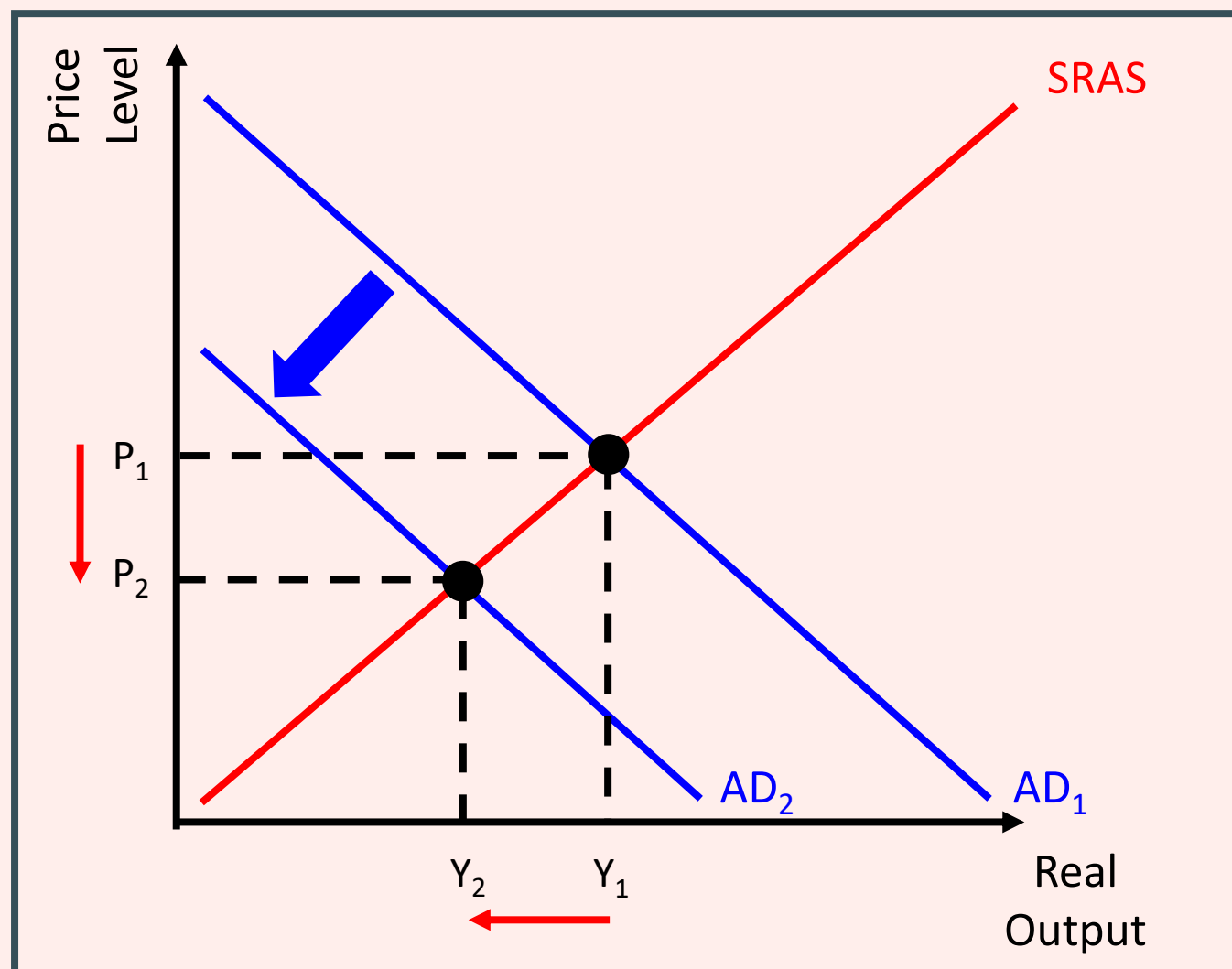
Reduction in Real Value of Debt

# Deflation

## Deflation

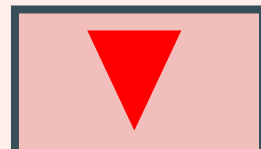
A persistent decrease in the general price level of an economy over time.

### 'Bad' Deflation

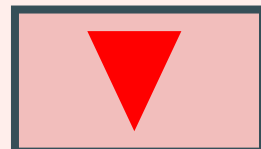


#### AD Curve Contraction

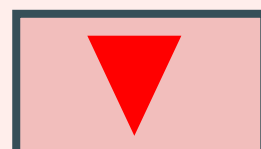
Real Output



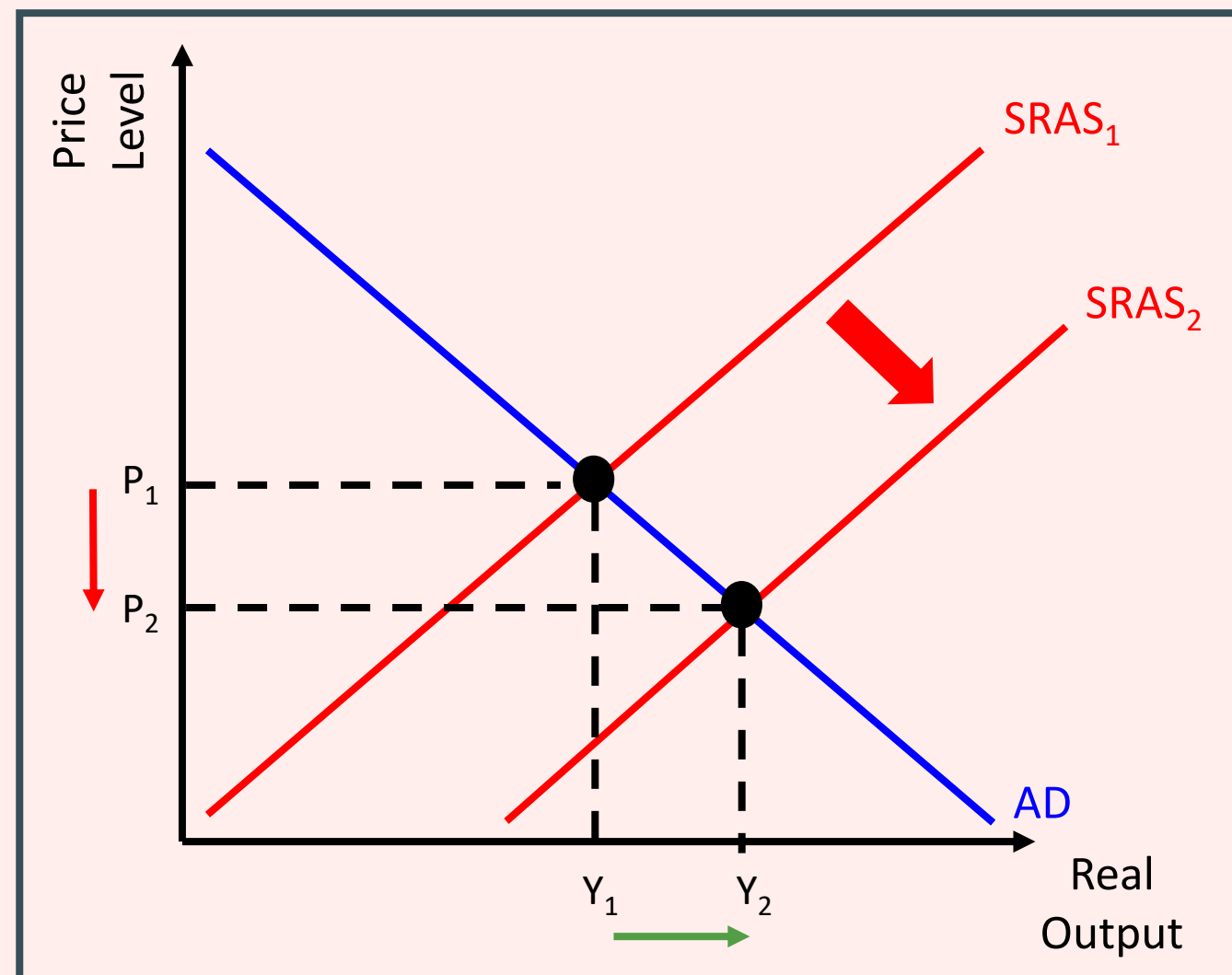
Employment



Price Level



### 'Good' Deflation



#### SRAS Curve Expansion

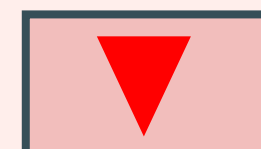
Real Output



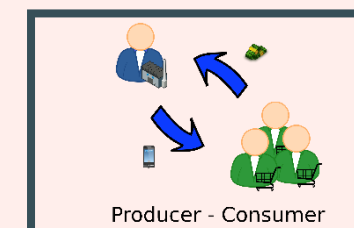
Employment



Price Level



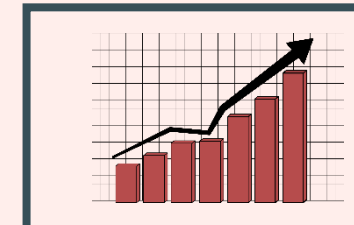
### Consequences



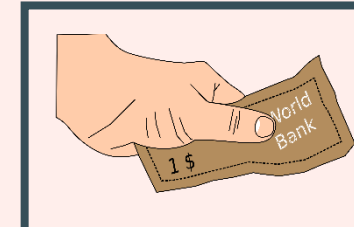
Consumption Deferral



Reduction in Business Investment



Increase in Real Value of Debt

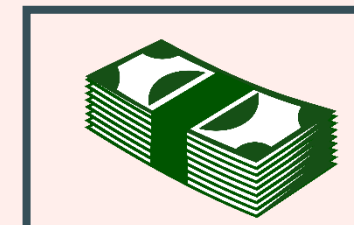


Borrowers Negatively Impacted

### However...



Savers/Lenders Positively Impacted



Increase in Purchasing Power



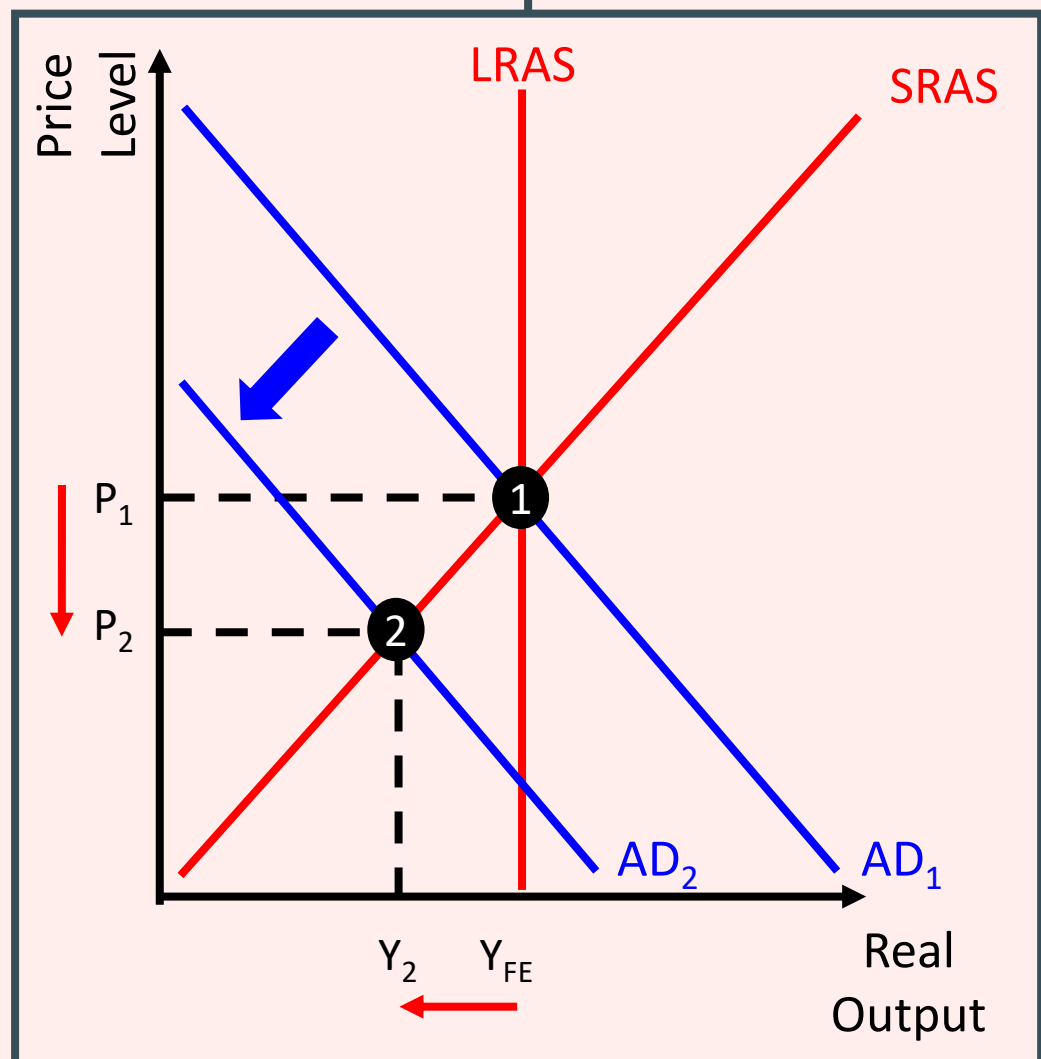
# Unemployment

## Unemployment

The number of people of working age without work, but are actively seeking employment opportunities.

### Cyclical Unemployment

Unemployment caused by a downturn in the economy.

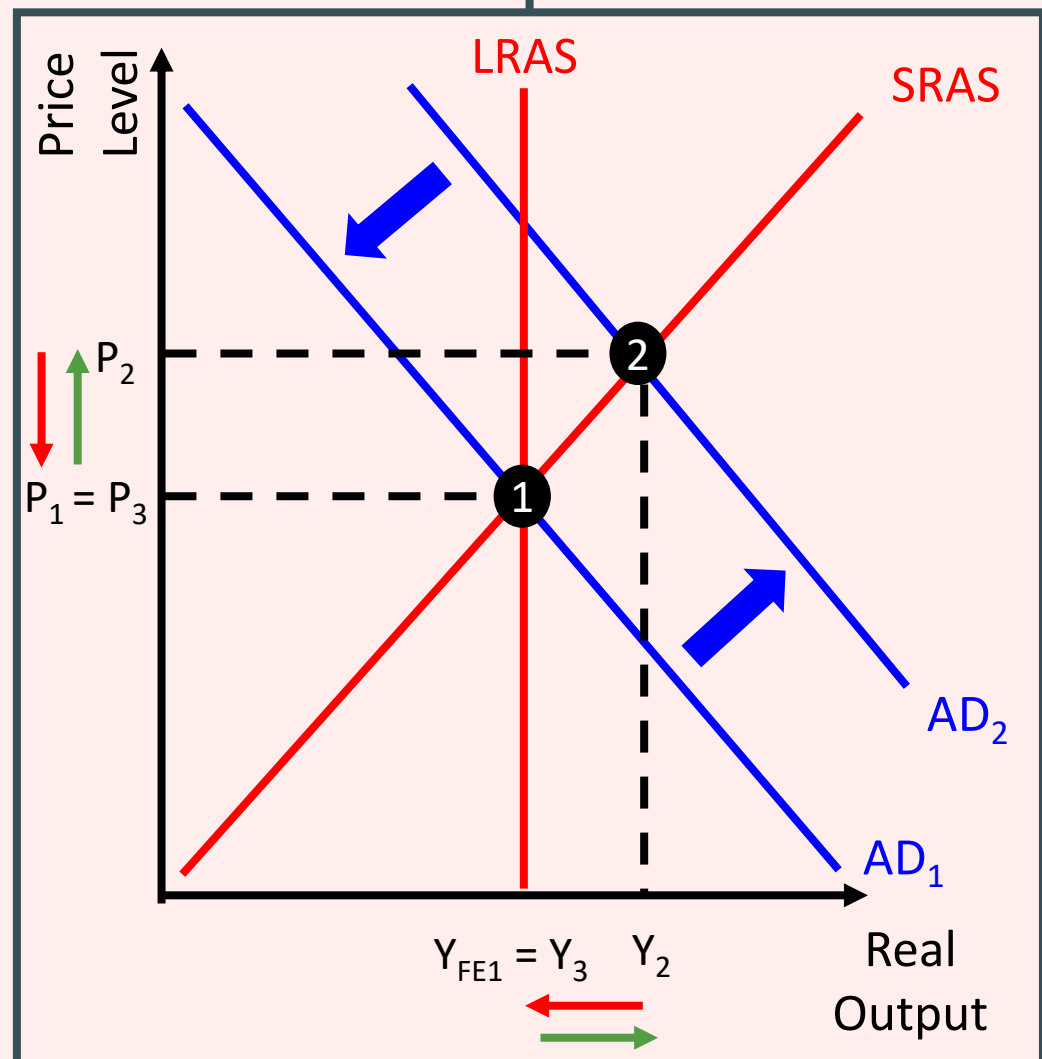


▼ Demand for Goods + Services

▼ Demand for Labour

### Seasonal Unemployment

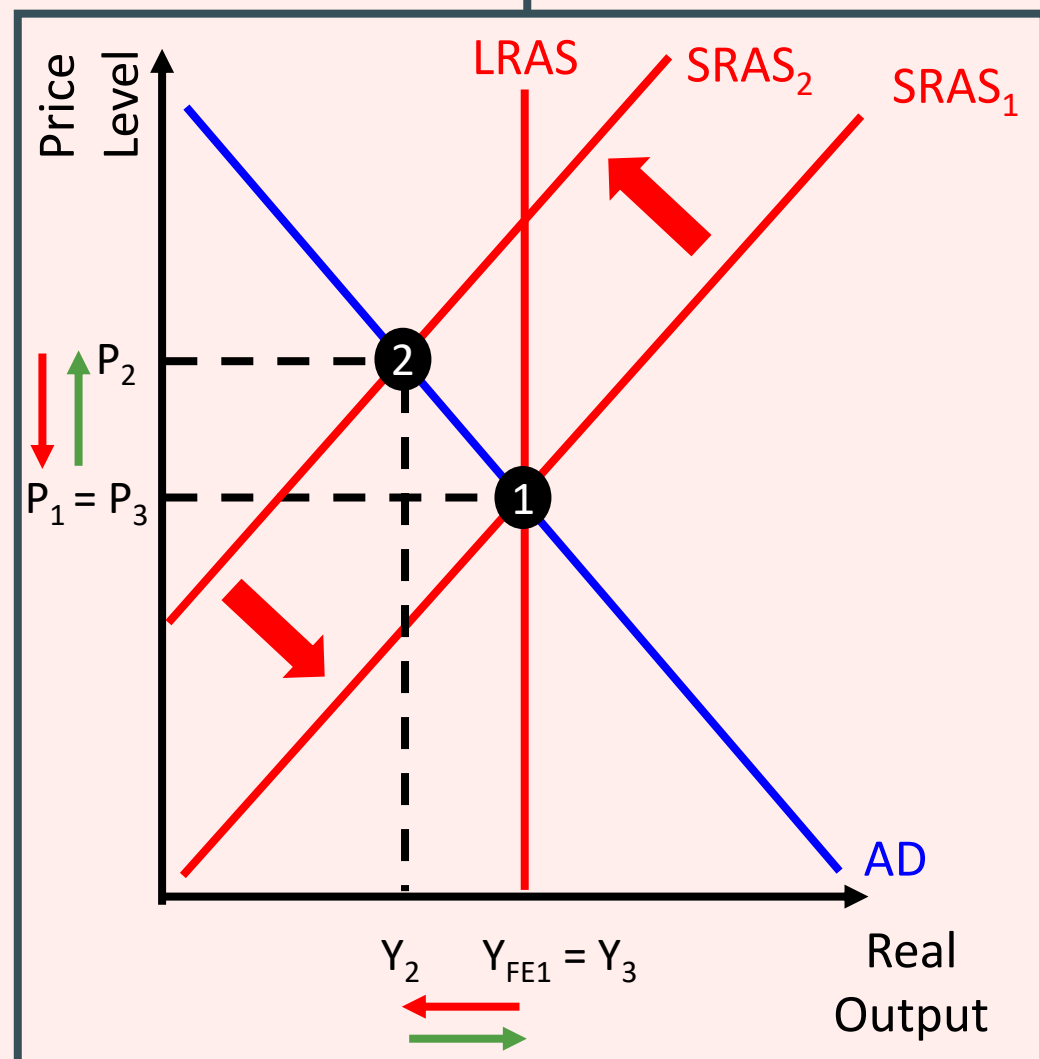
Unemployment caused by peak business periods ending.



Only short-term as demand returns for the next peak season.

### Frictional Unemployment

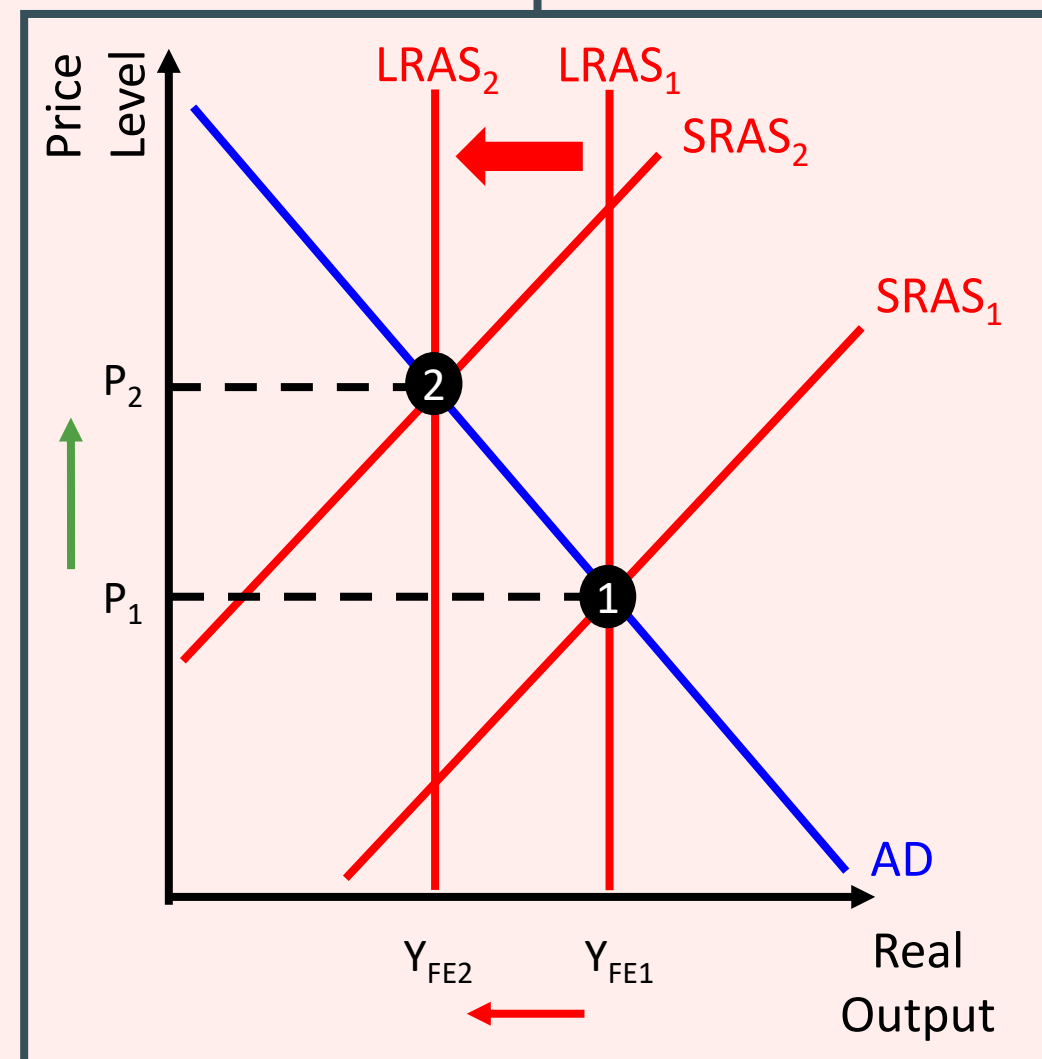
Unemployment caused by workers moving between jobs.



Only short-term as workers make themselves available to work again.

### Structural Unemployment

Unemployment caused by a long-term decline in an industry.



▼ Full Employment Output

▲ Natural Rate of Unemployment

# Balance of Payments

**Balance of Payments** A trading account which records all the transactions made between one country and the rest of the world.

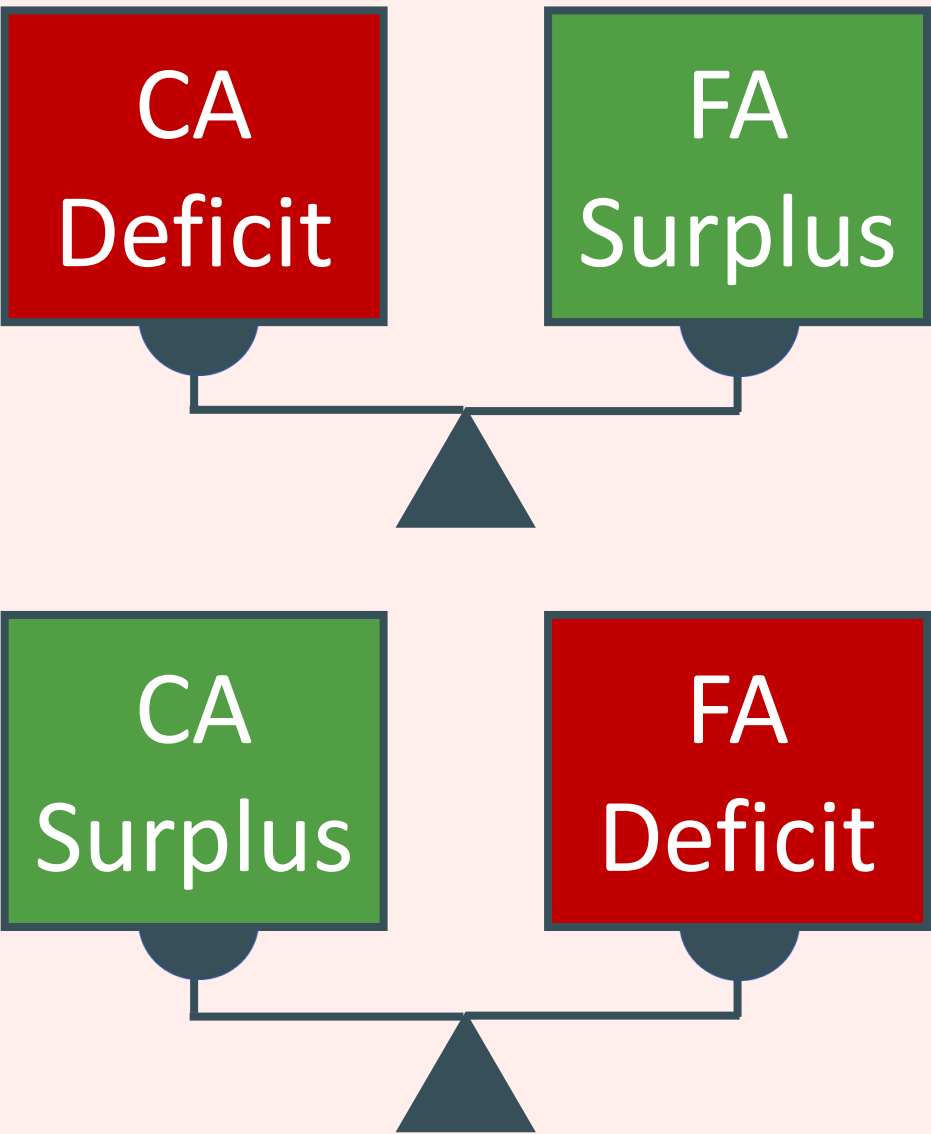
**Current Account**  
Measures the balance in trade with the ROW.



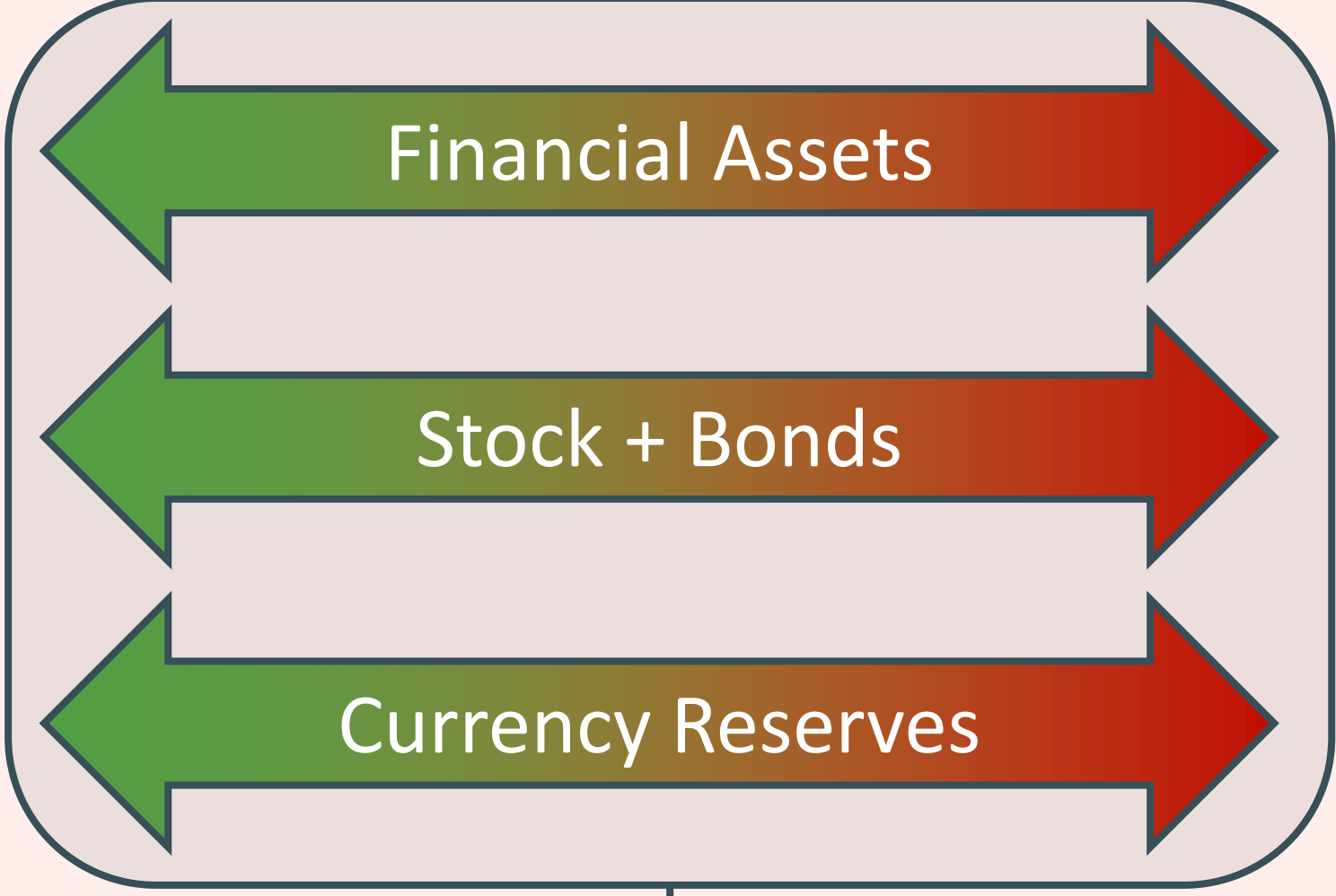
Surplus (+) Deficit (-)

**Balance of Payments**

Must **'balance'**



**Financial Account**  
Measures the balance in trade of financial assets with the ROW.



Surplus (+) Deficit (-)

# Trade Balance

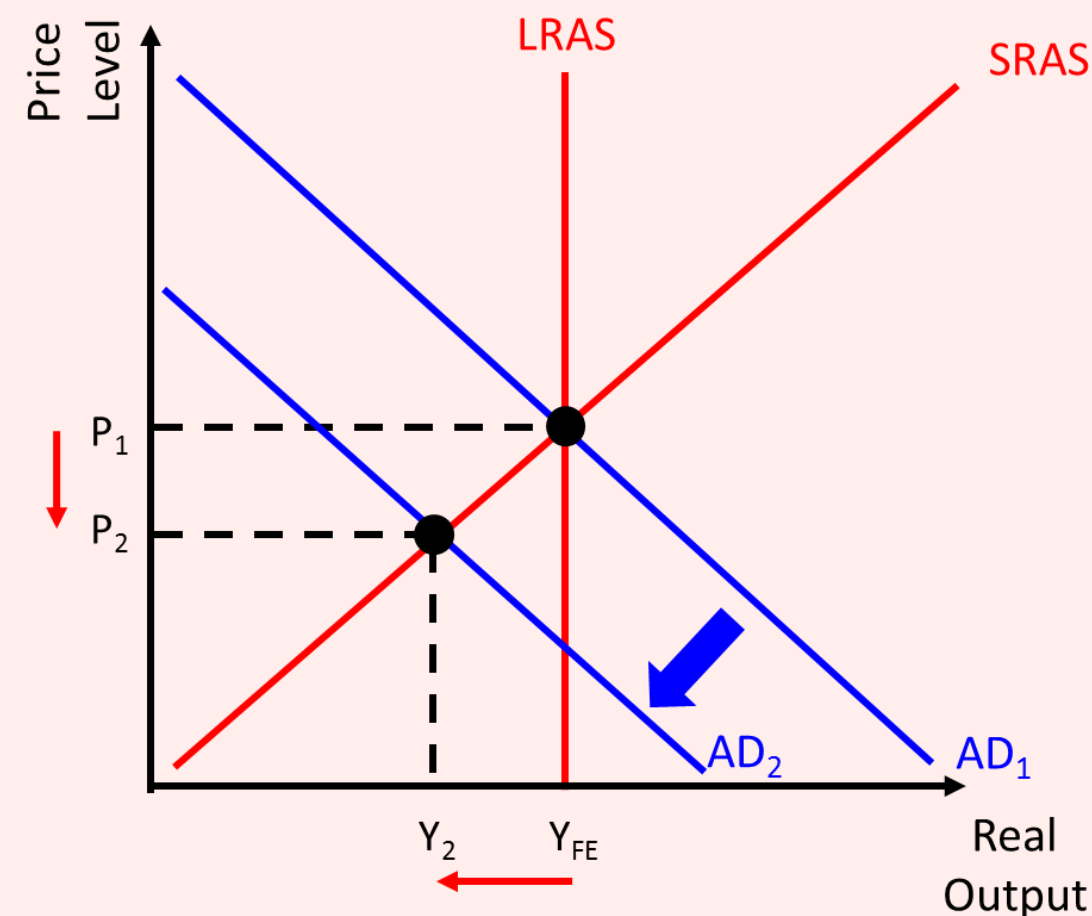
## Trade Deficit

Import expenditure exceeds export revenue.

Net Exports (X-M)



Ceteris Paribus...



## Trade Balance in Goods + Services

Net trade position of a country with the rest of the world in terms of goods and services.

EXPORTS

=

INFLOW

OUTFLOW

=

IMPORTS

Good indicator of the competitiveness of a country with the rest of the world.

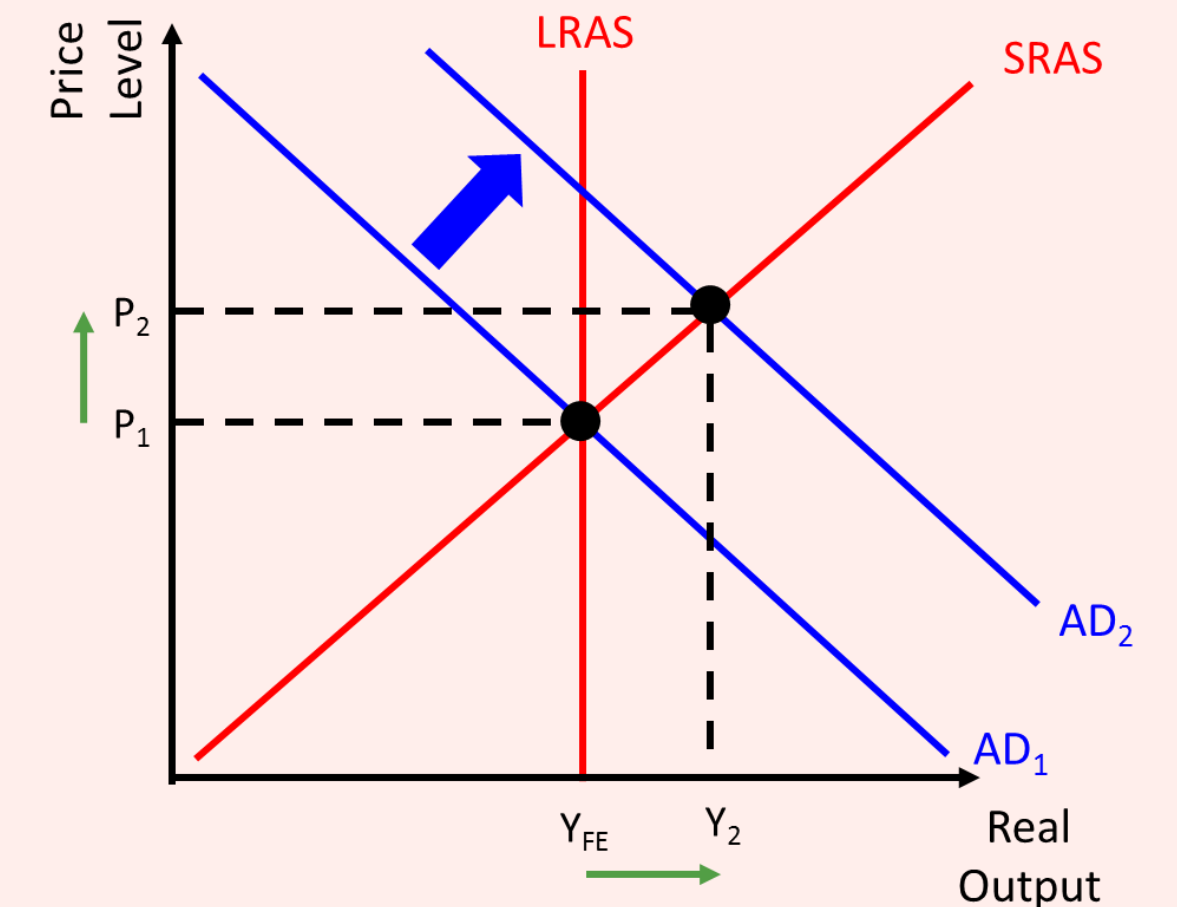
## Trade Surplus

Export revenue exceeds import expenditure.

Net Exports (X-M)



Ceteris Paribus...



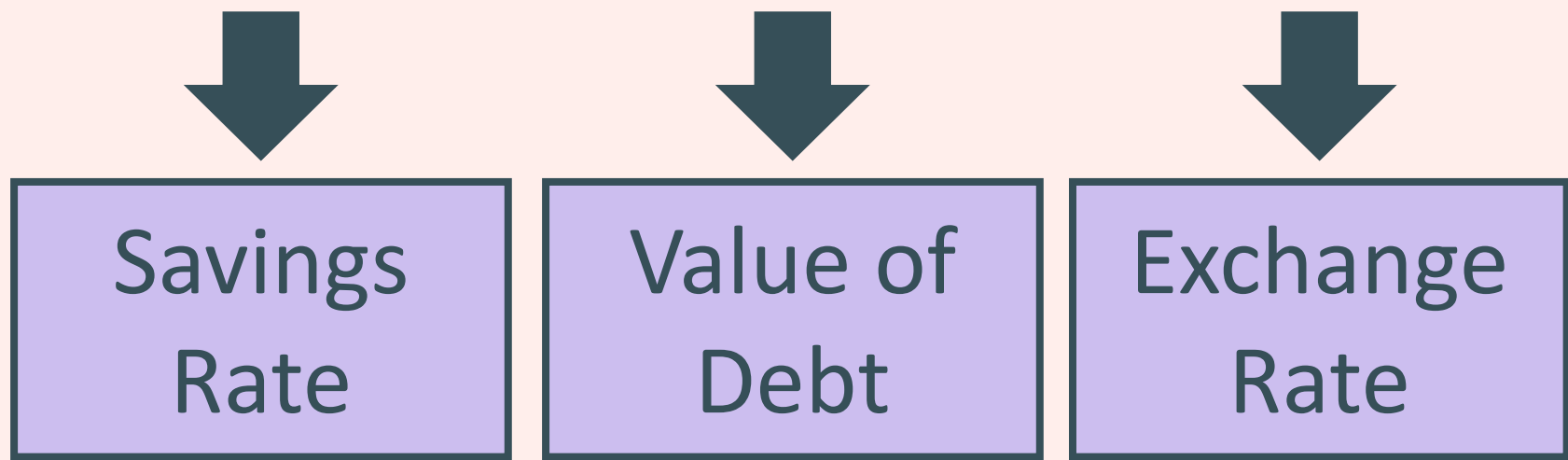
# Monetary Policy

**Monetary Policy**

Policies set by the Central Bank which involve changing the money supply and interest rates to create price stability.

**Bank of England:**

Bank Rate Change



AD Curve Impact

Inflation Rate

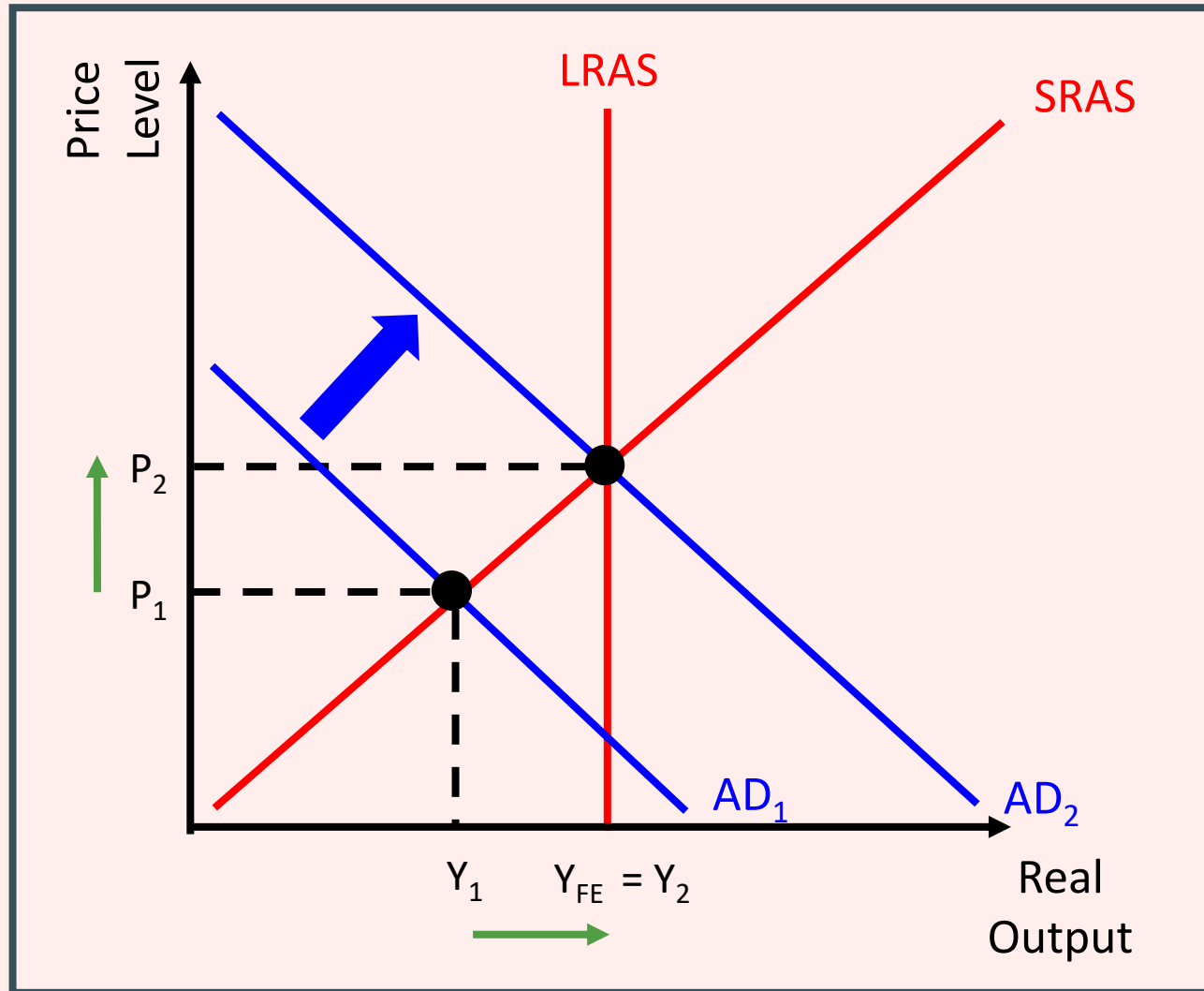
**CPI Inflation Target**

2%

**Inflation below Target**

Expansionary Monetary Policy

Bank Rate Cut



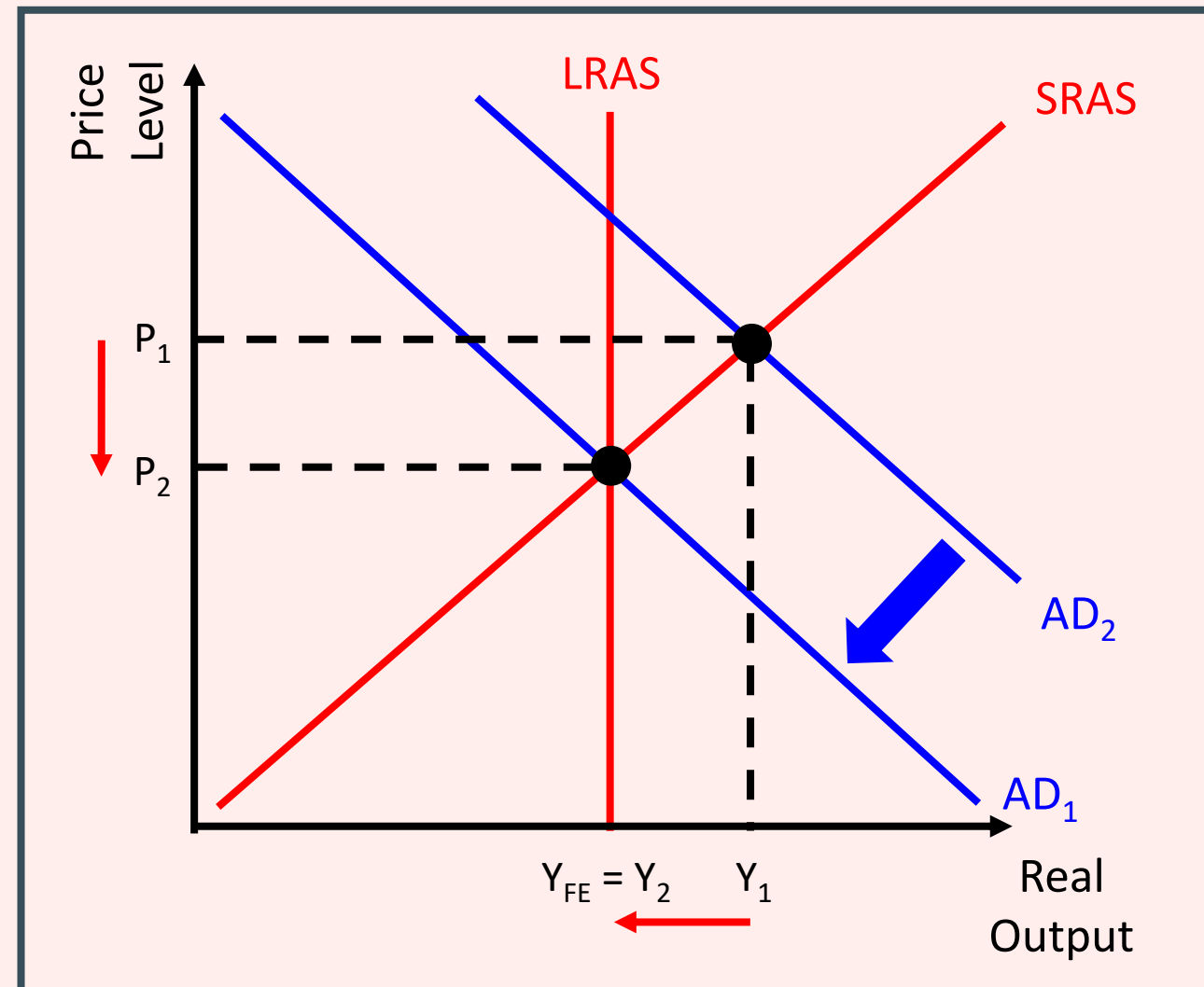
Price Level

Real Output

**Inflation above Target**

Contractionary Monetary Policy

Bank Rate Rise



Price Level

Real Output

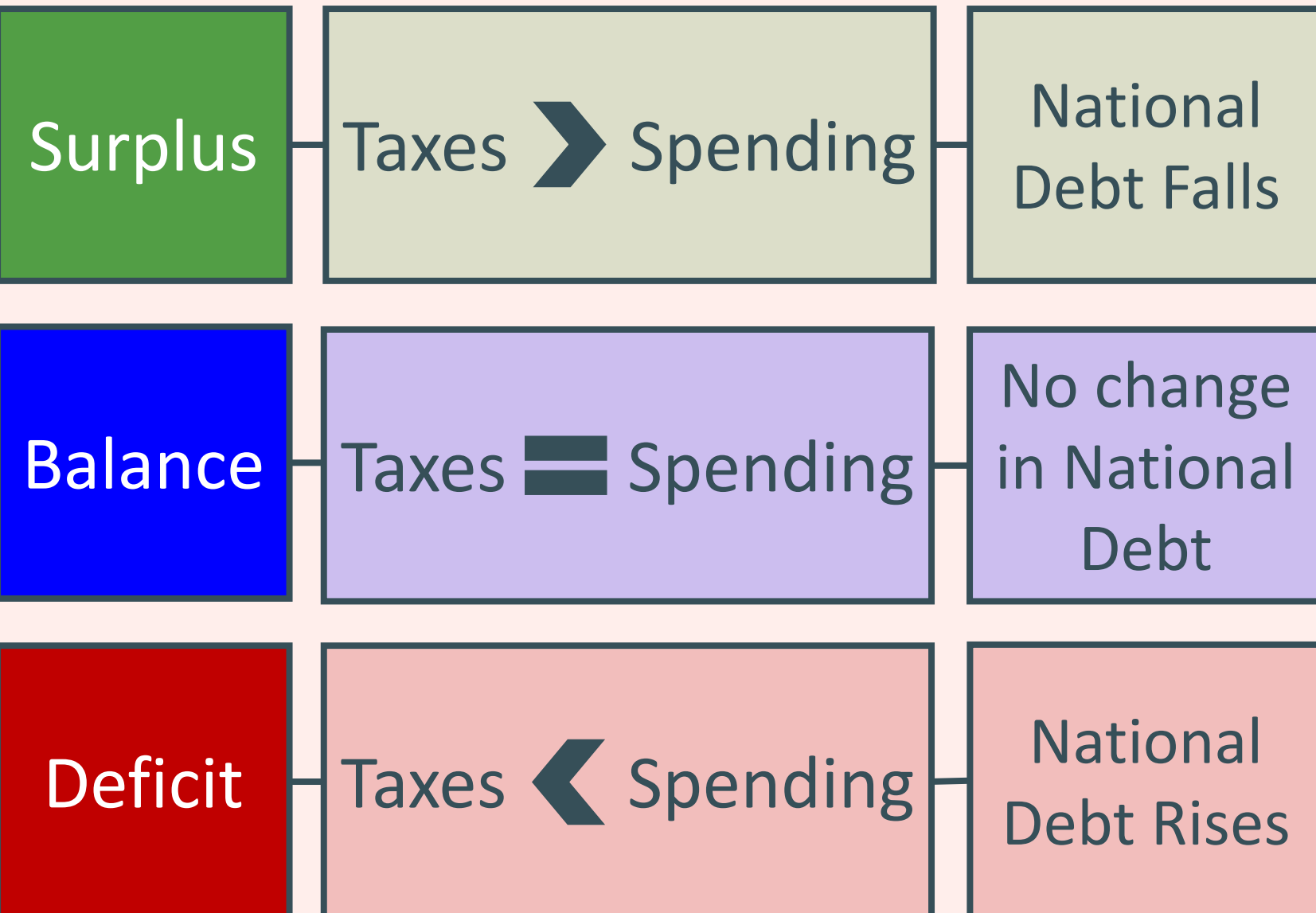
# Fiscal Policy

## Fiscal Policy

Changes in taxation, government spending and borrowing that are designed to influence AD in the economy.

### Government Budget

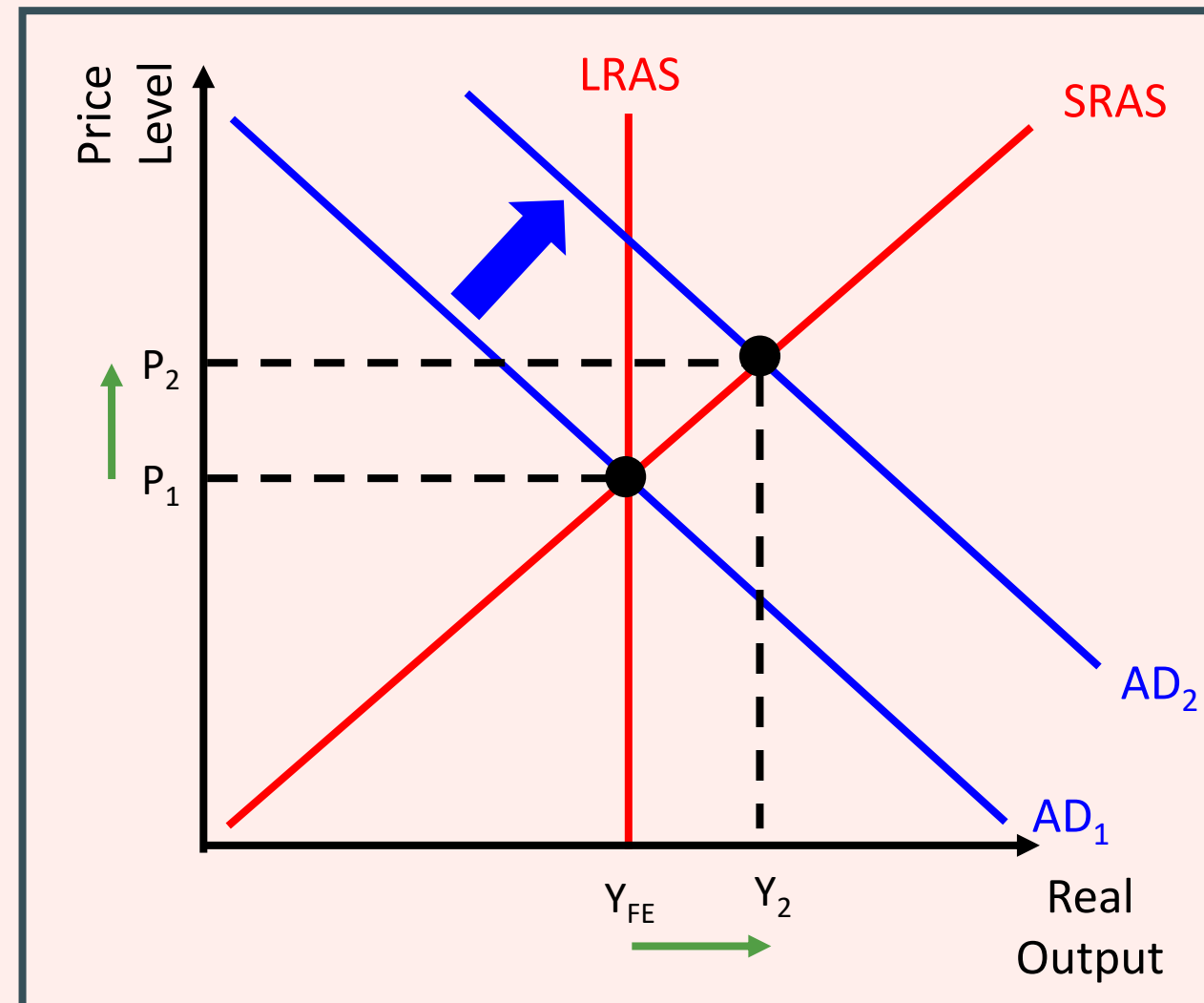
A plan detailing the revenue and expenditure a government anticipates over a given period of time together with details of any borrowing requirements.



### Expansionary Fiscal Policy

Reduction in taxes and/or increase in govt. spending

Increase in AD



Price Level



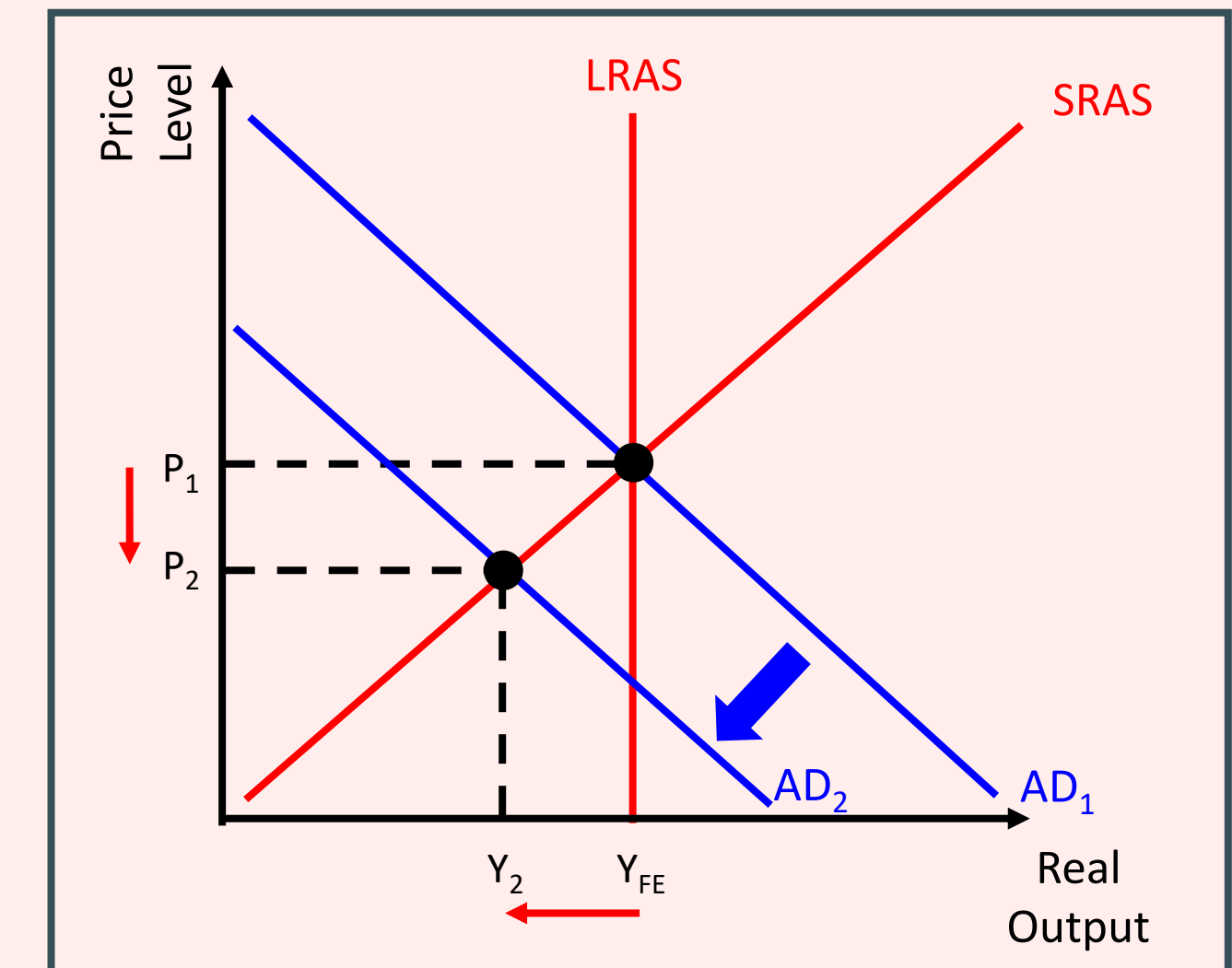
Real Output



### Contractionary Fiscal Policy

Increase in taxes and/or decrease in govt. spending

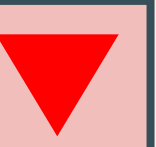
Decrease in AD



Price Level



Real Output



# Supply Side Policy

## Supply Side Policy

Policies designed to increase the quantity and/or quality of an economy's factors of production.

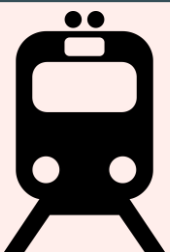
### Interventionist SSPs

Government policies which generate supply side improvements.

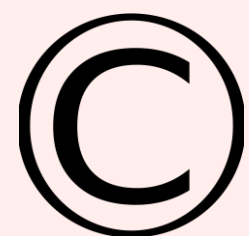
#### Examples:



Education and Training Programmes



Infrastructure Projects



Securing Intellectual Property Rights

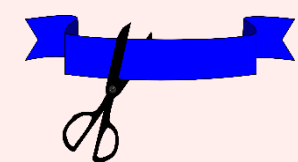
### Free Market SSPs

Policies which provide markets with more freedom, resulting in supply side improvements.

#### Examples:



Reduction in Corporation Tax



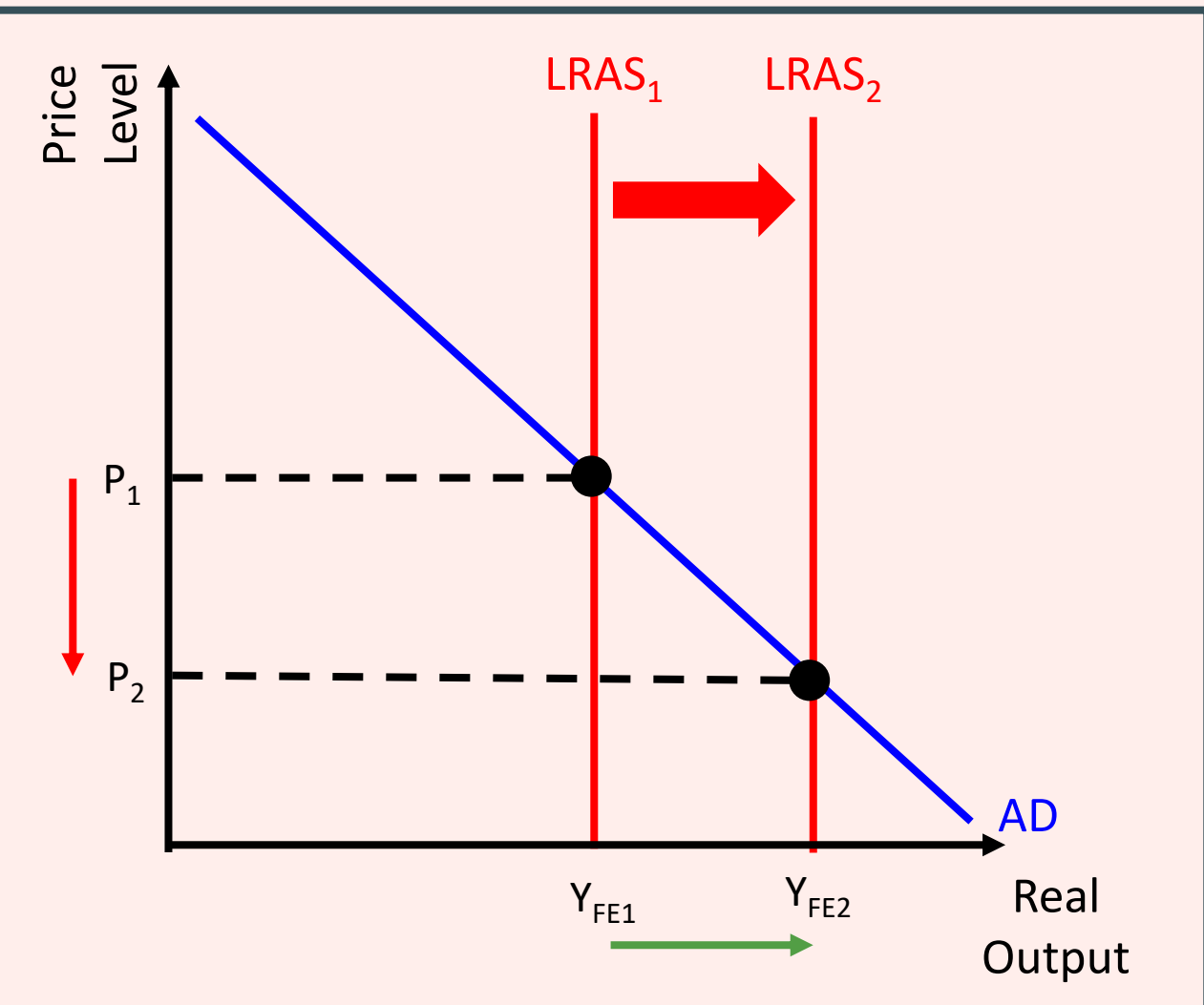
Deregulation



Labour Market Reforms

### Supply Side Improvements

Increases the long-run productive potential of the economy



Supply side policies often involve long time lags!

Price Level



Real Output

